

**Value-Added Feed Ingredients Buyers Mission at the 2024 World Dairy Expo
Madison, WI 10/2/2024 - 10/2/2024
BUYER PROFILES**

China

Tianzi Biotechnology (Tianjin) Co., Ltd

Contact Information			
Title	Name / Email / Phone		
Procurement	Lijie Wang / 1208913168@qq.com / 18602699680		
Company Information			
Company Address:	No. 6 Qijing Road, Dongli Development Area Tianjin 300300	Website:	qdisland.com
Company Phone:	18602699680	Year Founded:	2011
Company Description:	Qingdao Island International Trade Co., LTD established in 2011, headquarter in Qingdao, with factory branch located in Tianjin. Qingdao Island is one of the largest dairy trade company in China. Tianzi Biotechnology is it's branch for feed food and found in 2019. With 5 years in feed manufacturer and sales, Tianzi has been doing with all kinds of feed dairies , dealing with bulk feed and dairy ingredients through out the country also doing business with feed plant around the world. Over 500 end users, veterinary stores, pet stores, cattles and sheep farms.		
Type of Business:		Customer(s):	Animal Feed Industry, Food Manufacturing, FoodService/HORECA, Retail - Specialty/Gourmet
Facilities:	Manufacturing facilities	Geographic Region (s) Served:	Most parts of China distributing to veterinary stores, pet stores, cattles and sheep farms, over 500 end users .
Industry Segment(s):	Animal Feed Ingredients, Bakery, Food Ingredients, Foodservice/HRI, Pet Food, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF/CFR/FOB	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Long Beach-CA, Los Angeles-CA, Miami-FL, Seattle-WA
Product Information			
Attributes of Interest:	Dairy, Halal, Kosher, No Artificial Ingredients, Plant Based		
Capacity to Import:		Cannot Import:	Toxic ingredients
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	



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Guatemala

DNA Nutricion Animal

Contact Information			
Title	Name / Email / Phone		
Animal Nutrition Manager	Ruben Valladares / ruben.valladares@centralagricola.com / 2327 0358		
Company Information			
Company Address:	Calzada Atanasio Tzul 22-00 zona12 , Empresarial El Cortijo 2 Guatemala 502 GUATEMALA	Website:	http://www.dnanutricion.com/
Company Phone:	2327 0358	Year Founded:	1997
Company Description:	<p>DNA has 23 years in the animal nutrition industry. They currently operate in all of the Central America markets and are looking for new U.S. suppliers to develop new products and nutritional formulas for their customers. DNA provides pre-mixes, nutritional products, supplements, and raw materials for the production of animal feed. They currently have products for birds, livestock, dogs, cats, fish, and swine.</p> <p>DNA also develops formulas and manufactures products for other companies in the region that sell animal nutrition products. Some of the most important companies in Central America dedicated to pork meat production and swine nutritional product manufacturing are located in Guatemala, and these companies are customers of DNA.</p>		
Type of Business:		Customer(s):	Animal Feed Industry
Facilities:	Feed mill , warehouse , distribution center , office .	Geographic Region (s) Served:	Central america and the Caribbean.
Industry Segment(s):	Animal Feed Ingredients, Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Miami FL	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:		Cannot Import:	n/a
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Additional Information		



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BUYER PROFILES**

Jamaica

Seprod Limited

Contact Information			
Title	Name / Email / Phone		
Nutritionist	Hafiz Asad Mehboob / amehboob@seprod.com / 18762767622		
Company Information			
Company Address:	3 Felix Fox Boulevard Kingston JAMAICA	Website:	www.seprod.com
Company Phone:	(876) 922-1220 (1374)	Year Founded:	1956
Company Description:	Seprod Limited, one of Jamaica's largest manufacturing and distribution companies, also boasts diverse food subsidiaries in Trinidad, Dominica Republic, Guyana, Barbados and the Cayman Islands. Seprod has grown exponentially and is a US\$260m company providing top-notch, innovative and affordable foods to nations across the globe.		
Type of Business:		Customer(s):	Animal Feed Industry, Food Manufacturing, Retail - Supermarket/Grocery, FoodService/HORECA, Retail - Club Store/Warehouse
Facilities:	Food and feed production, processing and distribution	Geographic Region (s) Served:	Caribbean Islands
Industry Segment(s):	Animal Feed Ingredients, Bakery, Beverages, Food Ingredients, Foodservice/HRI, Health and Beauty, Natural/Organic, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	Miami, FL
Preferred Port(s) of Import:	Kingston	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Allergen Free, Dairy, Halal, No Antibiotics, No Preservatives, Organic, Trans-fat Free		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	



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Kenya

CKL AFRICA LTD

Contact Information			
Title	Name / Email / Phone		
Managing Director	Catherine Gitobu / cgitobu@ckl.africa / +254 722 514544		
Company Information			
Company Address:	Mashiara Park, Loresho Nairobi 00100	Website:	https://www.ckl.africa
Company Phone:	+254 722 514544	Year Founded:	1906
Company Description:	CKL manufactures, imports and distributes a wide range of products under various franchise and distribution arrangements with a number of global companies including MSD Animal Health ('Coopers' brand), Albaugh (formerly Rotam, for crop protection), CRV (for dairy genetics), Diamond V Mills (now a subsidiary of Cargill) & Pancosma (for nutritional additives) etc. CKL currently manufactures approximately 80% of its product portfolio within the Mashiara Park and Tatu Plant. About 20% are imported as finished goods. The product portfolio consists of over seventy (70) products in eight (8) broad categories. Ectoparasiticides, Endoparasiticides, Mineral & Nutritional supplements for livestock, Dairy hygiene products for livestock, Anti-infectives, Biological products (Vaccines & Bull Semen), Agrochemicals and Pet care products.		
Type of Business:		Customer(s):	Animal Feed Industry, Retail - Other (Non-Food), Retail - Drugstore
Facilities:	Factories, warehouses, laboratories	Geographic Region (s) Served:	East Africa - Kenya, Uganda, Tanzania, Rwanda
Industry Segment(s):	Animal Feed Ingredients		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CFR - Cost & Freight	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	No Antibiotics, Non - GMO - EU Certified, Non - GMO - US Certified		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Animal Feed Ingredients & Additives	Additives	Acidifiers	



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Animal Feed Ingredients & Additives	Additives	Additives
Animal Feed Ingredients & Additives	Additives	Amino Acids
Animal Feed Ingredients & Additives	Additives	Anticaking agent
Animal Feed Ingredients & Additives	Additives	Antimicrobials
Animal Feed Ingredients & Additives	Additives	Enzymes
Animal Feed Ingredients & Additives	Additives	Livestock pharmaceuticals/medication
Animal Feed Ingredients & Additives	Additives	Lysine
Animal Feed Ingredients & Additives	Additives	Microbial Feed Additives
Animal Feed Ingredients & Additives	Additives	Minerals
Animal Feed Ingredients & Additives	Additives	Mold Inhibitors
Animal Feed Ingredients & Additives	Additives	Other Protein
Animal Feed Ingredients & Additives	Additives	Prebiotics
Animal Feed Ingredients & Additives	Additives	Probiotics
Animal Feed Ingredients & Additives	Additives	Silage Inoculants
Animal Feed Ingredients & Additives	Additives	Supplements
Animal Feed Ingredients & Additives	Additives	Vitamins
Animal Feed Ingredients & Additives	Ingredients	Alfalfa Meal and Pellets
Animal Feed Ingredients & Additives	Ingredients	Dairy Ingredients
Animal Feed Ingredients & Additives	Ingredients	Flavoring Ingredients
Animal Feed Ingredients & Additives	Ingredients	Milk Replacers
Animal Feed Ingredients & Additives	Supplements	Supplements
Pet Food & Pet Care Products	Pet Care	Pet Supplements

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Mexico

AGROMAS - GRUMA

Contact Information			
Title	Name / Email / Phone		
Engineer, Business Development	Brenda Rojas / BRENDA.R238@gruma.com / 81 22026631		
Company Information			
Company Address:	CALZADA DEL VALLE 407 COL. DEL VALLLE MONTERREY, NLE 66220	Website:	http://agromasmexico.azurewebsites.net/
Company Phone:	81 22026631	Year Founded:	2005
Company Description:	AGROMAS is the the Animal Feed Division of GRUMA - Grupo Maseca, one of the two largest corn tortilla flour mills in the world. Since 2005, Agromas resumed operations to produce balanced feed, for most species, in their two plants in Monterrey and Tlaxcala, with offices in strategic locations across the country		
Type of Business:		Customer(s):	Animal Feed Industry
Facilities:	2 processing plants in Monterrey (north) and Tlaxcala (south-central), offices in Chiapas, Guanajuato, Jalisco and Sinaloa	Geographic Region (s) Served:	Nationwide
Industry Segment(s):	Animal Feed Ingredients, Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	ExW	Consolidator(s) in the US:	Laredo TX, Eagle Pass
Preferred Port(s) of Import:	Laredo, Eagle Pass	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:			
Capacity to Import:		Cannot Import:	n/a
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Additional Information			



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BUYER PROFILES

Peru

E&M S.R.L.

Contact Information			
Title	Name / Email / Phone		
Commercial Manager	Ronald Revoredo / ronaldrevoredo@eymperu.com / 51 991 905 864		
Company Information			
Company Address:	Av. Argentina N°1915 - Lima 01, Lima, Lima 01, PE Lima LIM PERU	Website:	http://eymperu.com/
Company Phone:	(01) 2065600 (138)	Year Founded:	1994
Company Description:	E&M is a Peruvian importer and distributor in business since 1994 and a key player in the food and feed ingredients segment, supplying their clients with acidulants, amino acids, antibiotics, antioxidants, artificial and natural colors, preservatives, phosphates and mineral salts, dairy products, proteins, plant extracts, among others. E&M handles its entire logistics chain through a specialized team of +200 employees and their own transport fleet and warehouses, with a capacity of +25,000 tons. They also offer different solutions, such as storage, distribution, and private label capabilities. They have extensive experience in sales and distribution across the Peruvian market, reaching also different countries in South America, Europe and Asia, and are the exclusive representatives and distributors for several international brands.		
Type of Business:		Customer(s):	Animal Feed Industry, FoodService/HORECA, Food Manufacturing
Facilities:	They have their own transport fleet with a capacity of more than 25,000 tons and their own warehouses.	Geographic Region (s) Served:	Countrywide Peru and several countries in South America, Europe, and Asia.
Industry Segment(s):	Animal Feed Ingredients, Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Other - Non Food and Wood, Pet Food, Private Label, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB, CIF, DDP	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Callao Seaport (Lima)	Preferred Port(s) of Export from US:	
Product Information			



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Attributes of Interest:	100% Organic, All Natural, Allergen Free, Chilled, Contains CBD, Contains Hemp, Dairy, Dietary, Dried/Dehydrated, Ethnic, Fat Free, Frozen, Gluten Free, Gluten Free Uncertified, Grain Free, Halal, Halal Uncertified, Hormone Free, Kosher, Low Calorie, Low Fat, Low Sodium, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Sustainably Produced, Trans-fat Free, Vegan, Vegetarian, Zero Calories
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Capacity to Import:		Cannot Import:	None.
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Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Animal Feed Ingredients & Additives	Additives	Acidifiers
Animal Feed Ingredients & Additives	Additives	Additives
Animal Feed Ingredients & Additives	Additives	Amino Acids
Animal Feed Ingredients & Additives	Additives	Animal Feed - Additives - Whey Products
Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts
Animal Feed Ingredients & Additives	Additives	Anticaking agent
Animal Feed Ingredients & Additives	Additives	Antimicrobials
Animal Feed Ingredients & Additives	Additives	Antioxidants
Animal Feed Ingredients & Additives	Additives	Digestants
Animal Feed Ingredients & Additives	Additives	Enzymes
Animal Feed Ingredients & Additives	Additives	Fats & Oils
Animal Feed Ingredients & Additives	Additives	Inoculants
Animal Feed Ingredients & Additives	Additives	Livestock pharmaceuticals/medication
Animal Feed Ingredients & Additives	Additives	Lysine
Animal Feed Ingredients & Additives	Additives	Microbial Feed Additives
Animal Feed Ingredients & Additives	Additives	Minerals
Animal Feed Ingredients & Additives	Additives	Mold Inhibitors
Animal Feed Ingredients & Additives	Additives	Non-protein Nitrogen (NPN)
Animal Feed Ingredients & Additives	Additives	Other Protein
Animal Feed Ingredients & Additives	Additives	Palatants
Animal Feed Ingredients & Additives	Additives	Prebiotics
Animal Feed Ingredients & Additives	Additives	Preservatives
Animal Feed Ingredients & Additives	Additives	Probiotics
Animal Feed Ingredients & Additives	Additives	Silage Inoculants
Animal Feed Ingredients & Additives	Additives	Supplements
Animal Feed Ingredients & Additives	Additives	Vitamins
Animal Feed Ingredients & Additives	Additives	Yeast/Cultures

Animal Feed Ingredients & Additives	Ingredients	Alfalfa Meal and Pellets
Animal Feed Ingredients & Additives	Ingredients	Beans/Legumes
Animal Feed Ingredients & Additives	Ingredients	Beet Pulp
Animal Feed Ingredients & Additives	Ingredients	Blood Plasma
Animal Feed Ingredients & Additives	Ingredients	Corn Gluten Meal
Animal Feed Ingredients & Additives	Ingredients	Dairy Ingredients
Animal Feed Ingredients & Additives	Ingredients	Dried Distillers Grains and Soluble (DDGS)
Animal Feed Ingredients & Additives	Ingredients	Flavoring Ingredients
Animal Feed Ingredients & Additives	Ingredients	Flavors
Animal Feed Ingredients & Additives	Ingredients	Flax
Animal Feed Ingredients & Additives	Ingredients	Hay
Animal Feed Ingredients & Additives	Ingredients	Meat/Bone Meal
Animal Feed Ingredients & Additives	Ingredients	Milk Replacers
Animal Feed Ingredients & Additives	Ingredients	Pre-Mixes
Animal Feed Ingredients & Additives	Ingredients	Soy bean meal
Animal Feed Ingredients & Additives	Ingredients	Sweeteners
Animal Feed Ingredients & Additives	Ingredients	Vegetable protein
Animal Feed Ingredients & Additives	Ingredients	Wheat Gluten
Animal Feed Ingredients & Additives	Livestock Feeds and Grains	Finished Feeds
Animal Feed Ingredients & Additives	Livestock Feeds and Grains	Liquid Feeds
Animal Feed Ingredients & Additives	Livestock Feeds and Grains	Specialty feed
Animal Feed Ingredients & Additives	Supplements	Supplements
Animal Feed Ingredients & Additives	Yeasts and Cultures	Yeasts and Cultures

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BUYER PROFILES**

Philippines (the)

Emmronn Inc

Contact Information			
Title	Name / Email / Phone		
DIRECTOR OF BUSINESS DEVELOPMENT	JACOBEN REYES / JBR@EMMRONN.COM / +63 27638 4464		
Company Information			
Company Address:	2nd FLOOR, IRIZ ONCE CORPORATE CENTRE #35 MERALCO AVE CORNER SEGUNDO ST ORTIGAS BUSINESS DISTRICT, BRGY, SAN ANTONIO PASIG CITY 1600	Website:	WWW.EMMRONN.COM
Company Phone:	+63 27638 4464	Year Founded:	N.A.
Company Description:	ATTENDS EXHIBITS AND CONFERENCES TO LEARN ABOUT SUPPLIERS AROUND THE WORLD AS A RESULT OF WHICH THEY WERE ABLE TO SIGN DISTRIBUTION AGREEMENTS WITH SUPPLIERS.		
Type of Business:		Customer(s):	Animal Feed Industry, FoodService/HORECA, Food Manufacturing, Retail - Club Store/Warehouse, Retail - Supermarket/Grocery
Facilities:	OFFICE, DRY WAREHOUSE AND COLD STORAGE	Geographic Region (s) Served:	PHILIPPINES
Industry Segment(s):	Animal Feed Ingredients, Bakery, Beverages, Pet Food		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB, CRF AND CIF	Consolidator(s) in the US:	
Preferred Port(s) of Import:	MANILA NORTH PORT, BATANGAS	Preferred Port(s) of Export from US:	
Product Information			



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Attributes of Interest:	100% Organic, All Natural, Allergen Free, Dairy, Dietary, Dried/Dehydrated, Fat Free, Frozen, Gluten Free, Gluten Free Uncertified, Grain Free, Halal, Halal Uncertified, Hormone Free, Kosher, Low Calorie, Low Fat, Low Sodium, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Sugar Free, Sustainably Produced, Trans-fat Free, Vegetarian, Zero Calories		
Capacity to Import:		Cannot Import:	N.A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Animal Feed Ingredients & Additives	Additives	Additives	
Animal Feed Ingredients & Additives	Additives	Antimicrobials	
Animal Feed Ingredients & Additives	Additives	Probiotics	
Animal Feed Ingredients & Additives	Feed Grains	Feed Grains	
Animal Feed Ingredients & Additives	Livestock Feeds and Grains	Liquid Feeds	
Animal Feed Ingredients & Additives	Other Feed Ingredients	Other Feed Ingredients	
Animal Feed Ingredients & Additives	Supplements	Supplements	
Animal Feed Ingredients & Additives	Supplements	Supplements	
Animal Feed Ingredients & Additives	Yeasts and Cultures	Yeasts and Cultures	
Food Ingredients	Additives & Agents	Amino Acid	
Food Ingredients	Additives & Agents	Anticaking Agent	
Food Ingredients	Additives & Agents	Emulsifier & Surfactant	
Food Ingredients	Additives & Agents	Fat & Oil Replacer	
Food Ingredients	Additives & Agents	Fatty Acid	
Food Ingredients	Additives & Agents	Lactose	
Food Ingredients	Additives & Agents	Preservative	
Food Ingredients	Additives & Agents	Protein (Plant/Animal)	
Food Ingredients	Additives & Agents	Thickening Agent	
Pasta, Rice, & Grains	Grains	Barley	
Pasta, Rice, & Grains	Grains	Corn	
Pasta, Rice, & Grains	Grains	Oats	
Pasta, Rice, & Grains	Grains	Other	
Pasta, Rice, & Grains	Grains	Sorghum	
Pasta, Rice, & Grains	Grains	Spelt	
Pasta, Rice, & Grains	Grains	Wheat	
Additional Information			



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Saudi Arabia

Al-Othman Agri. Prod & Proc. Co (Nada Dairy)

Contact Information			
Title	Name / Email / Phone		
Procurement Director	Khalid Eisa / k.eisa@nadadairy.com / 966 13 853 3200		
Company Information			
Company Address:	P.o.Box 402 Al-Khobar 31952	Website:	https://www.al-othman.com/en/
Company Phone:	966 13 853 3200	Year Founded:	1967
Company Description:	<p>Al Othman Holding is a prominent family-owned, closed joint stock company in Saudi Arabia. Founded in 1967, the company manages a diverse portfolio of sector-leading brands, some of which have become household names.</p> <p>And Nada Dairy is one of the leading Dairy companies in the GCC and Arab world. Nada is a leader in value-added Dairy products such as Greek Yogurt, High Protein Milk, High Protein Ice Coffee, NFC Juice Drinks (We are producing Florida Natural Brand under a License from Citrus World Inc. Lake Wales Florida USA, 100% fruit juices and many other dairy and non dairy products.</p>		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Discount Store, Retail - Internet/TV, Retail - Supermarket/Grocery, Retail - Club Store/Warehouse, Retail - Department Store
Facilities:	The company operates 2 large Dairy manufacturing plants and has a cattle farm that provides us with milk. The plants are in Hofuf Saudi Arabia and Erbil Iraq.	Geographic Region (s) Served:	The company covers the whole GCC region and Iraq.
Industry Segment(s):			
Shipping and Quotation Preferences			
Preferred Incoterm(s):	The company can work with all delivery terms, though they prefer DDUP or CFR.	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			



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Attributes of Interest:	All Natural, Chilled, Dairy, Dried/Dehydrated, Frozen, Halal, No Antibiotics, No Artificial Ingredients, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Sugar Free		
Capacity to Import:		Cannot Import:	alcoholic products
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Animal Feed Ingredients & Additives	Additives	Additives	
Animal Feed Ingredients & Additives	Additives	Amino Acids	
Animal Feed Ingredients & Additives	Additives	Animal Feed - Additives - Whey Products	
Animal Feed Ingredients & Additives	Additives	Livestock pharmaceuticals/medication	
Animal Feed Ingredients & Additives	Additives	Mold Inhibitors	
Animal Feed Ingredients & Additives	Additives	Prebiotics	
Animal Feed Ingredients & Additives	Additives	Probiotics	
Animal Feed Ingredients & Additives	Additives	Vitamins	
Animal Feed Ingredients & Additives	Additives	Yeast/Cultures	
Animal Feed Ingredients & Additives	Ingredients	Alfalfa Meal and Pellets	
Animal Feed Ingredients & Additives	Ingredients	Beet Pulp	
Animal Feed Ingredients & Additives	Ingredients	Dairy Ingredients	
Animal Feed Ingredients & Additives	Ingredients	Dried Distillers Grains and Soluble (DDGS)	
Animal Feed Ingredients & Additives	Ingredients	Flavors	
Animal Feed Ingredients & Additives	Ingredients	Hay	
Animal Feed Ingredients & Additives	Ingredients	Milk Replacers	
Animal Feed Ingredients & Additives	Ingredients	Soy bean meal	
Beverages	Juices	Fruit Juice	
Beverages	Juices	Juice Concentrate	
Beverages	Juices	Other Juices	
Beverages	Plant Based Beverages	Plant Based Beverages	
Beverages	Sweetened/Soft-Drinks	Functional Drink	
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix	
Dairy & Related Products	Dairy	Butter	
Dairy & Related Products	Dairy	Buttermilk	
Dairy & Related Products	Dairy	Cream	
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products	
Dairy & Related Products	Dairy	Dairy Other	
Dairy & Related Products	Dairy	Milk Powder & NFDM	



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Dairy & Related Products	Non-Dairy	Almond Milk
Food Ingredients	Additives & Agents	Antifoaming Agent
Food Ingredients	Additives & Agents	Citric Acid
Food Ingredients	Additives & Agents	Fatty Acid
Food Ingredients	Additives & Agents	Yeast and Yeast Extract
Oils, Fats & Seeds	Seeds	Cotton Seed
Supplements & Sweeteners	Sugars & Sweeteners	Molasses
Supplements & Sweeteners	Sugars & Sweeteners	White Sugar
Additional Information		



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**Value-Added Feed Ingredients Buyers Mission at the 2024 World Dairy Expo
Madison, WI 10/2/2024 - 10/2/2024
BUYER PROFILES**

Spain

Covap

Contact Information			
Title	Name / Email / Phone		
Director Animal Feed	Antonio Jesus Lopez / aquijadal@covap.es / 6282137664538		
Company Information			
Company Address:	Fábrica de Piensos Covap, Carretera de la Canaleja Pozoblanco 14400	Website:	https://www.covap.es/
Company Phone:	6282137664538	Year Founded:	1978
Company Description:	Covap is a farmers cooperative for dairy and meat representing numerous agricultural enterprises in Spain. Aside from marketing their products, they also run a feed department and coordinate orders for their members making them an interesting buyer with high potential.		
Type of Business:		Customer(s):	Animal Feed Industry
Facilities:	Farms, Warehouses, production plants	Geographic Region (s) Served:	Spain
Industry Segment(s):	Animal Feed Ingredients		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB, EXW	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	No Antibiotics, Non - GMO - EU Certified		
Capacity to Import:		Cannot Import:	Certain GMO strains
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Animal Feed Ingredients & Additives	Additives	Additives	
Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts	
Animal Feed Ingredients & Additives	Additives	Antioxidants	
Animal Feed Ingredients & Additives	Additives	Digestants	
Animal Feed Ingredients & Additives	Additives	Enzymes	
Animal Feed Ingredients & Additives	Additives	Inoculants	



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Animal Feed Ingredients & Additives	Additives	Lysine
Animal Feed Ingredients & Additives	Additives	Microbial Feed Additives
Animal Feed Ingredients & Additives	Additives	Minerals
Animal Feed Ingredients & Additives	Additives	Mold Inhibitors
Animal Feed Ingredients & Additives	Additives	Non-protein Nitrogen (NPN)
Animal Feed Ingredients & Additives	Additives	Prebiotics
Animal Feed Ingredients & Additives	Additives	Preservatives
Animal Feed Ingredients & Additives	Additives	Probiotics
Animal Feed Ingredients & Additives	Additives	Silage Inoculants
Animal Feed Ingredients & Additives	Additives	Supplements
Animal Feed Ingredients & Additives	Additives	Vitamins
Animal Feed Ingredients & Additives	Additives	Yeast/Cultures
Animal Feed Ingredients & Additives	Feed Grains	Feed Grains
Animal Feed Ingredients & Additives	Ingredients	Alfalfa Meal and Pellets
Animal Feed Ingredients & Additives	Ingredients	Beans/Legumes
Animal Feed Ingredients & Additives	Ingredients	Beet Pulp
Animal Feed Ingredients & Additives	Ingredients	Corn Gluten Meal
Animal Feed Ingredients & Additives	Ingredients	Dairy Ingredients
Animal Feed Ingredients & Additives	Ingredients	Dried Distillers Grains and Soluble (DDGS)
Animal Feed Ingredients & Additives	Ingredients	Flavoring Ingredients
Animal Feed Ingredients & Additives	Ingredients	Soy bean meal
Animal Feed Ingredients & Additives	Ingredients	Sweeteners
Animal Feed Ingredients & Additives	Ingredients	Wheat Gluten
Animal Feed Ingredients & Additives	Supplements	Supplements
Animal Feed Ingredients & Additives	Yeasts and Cultures	Yeasts and Cultures
Additional Information		



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**Value-Added Feed Ingredients Buyers Mission at the 2024 World Dairy Expo
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BUYER PROFILES**

VietNam

Grace Feeds Company

Contact Information			
Title	Name / Email / Phone		
Director	Diem Tran Thi Ngoc / diem@gracefeeds.com / (84)908365237		
Company Information			
Company Address:	60 Nguyen Dinh Chieu St., Ho Chi Minh 700000	Website:	
Company Phone:	(84)908365237	Year Founded:	2013
Company Description:	Grace Feeds is a trader, broker on animal feed commodities and ingredients, supplying for animal feed manufacturers in Vietnam nationwide		
Type of Business:		Customer(s):	Animal Feed Industry, Food Manufacturing
Facilities:	Office, Warehouse	Geographic Region (s) Served:	Vietnam nationwide
Industry Segment(s):	Animal Feed Ingredients, Food Ingredients		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	C&F, CIF to Vietnam	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Ho Chi Minh city port, Hai Phong port	Preferred Port(s) of Export from US:	Miami-FL, Long Beach-CA, Savannah-GA
Product Information			
Attributes of Interest:	Dairy		
Capacity to Import:		Cannot Import:	alcoholic products, frozen & chilled products
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Additional Information			



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