

2024 Summer in the Cities Buyers Mission - Boston Stop
Boston, MA 7/31/2024 - 7/31/2024
BUYER PROFILES

Brazil

RBSM Administração de Marcas S.A.

Contact Information			
Title	Name / Email / Phone		
Commercial Director	Murilo Couto Jr. / murilo.couto@rbsm.com.br / (11) 5054-2932		
Company Information			
Company Address:	Alameda dos Jurupis, 455 2º andar - Moema São Paulo - SP BRAZIL 04088-001	Website:	www.rbsm.com.br
Company Phone:	(11) 5054-2932	Year Founded:	2004
Company Description:	Rede Brasil is an Institution founded in 2004, that unifies the purchasing power of 16 supermarket chains, across more than 15 states in Brazil. The company imports from 18 different countries, and works with a wide variety of products, such as wines, pastas, sauces, spices, canned products, among others. RBSM is responsible for sourcing and buying imported products, and carrying out the unified import purchases to distribute to the associated retailers		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Specialty/Gourmet, Retail - Club Store/Warehouse, Retail - Other (Non-Food), Retail - Supermarket/Grocery
Facilities:	Headquarters in São Paulo, Southeast region of Brazil and 504 stores through their associated supermarket chain members.	Geographic Region (s) Served:	South, Southeast, North and Northeast regions of Brazil.
Industry Segment(s):	Beverages, Ethnic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Dried/Dehydrated, Fat Free, Frozen, Gluten Free, Halal, Kosher, Low Calorie, No Sugar Added, Organic		
Capacity to Import:		Cannot Import:	N/A



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Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Bakery Products	Tortillas	Flour Tortillas
Beverages	Beer/Cider	Cider/Perry
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Juices	Fruit Juice
Beverages	Liqueur & Spirits	Gin & Geneva
Beverages	Liqueur & Spirits	Whiskey
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Wine	Alcoholic Wine



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Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Non-Dairy	Almond Milk
Food Ingredients	Bakery & Confectionery Ingredients	Pancake and Waffles mixes
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Stone	Apricots
Fruits & Nuts	Fruits, Stone	Avocado
Fruits & Nuts	Fruits, Stone	Cherries
Fruits & Nuts	Fruits, Stone	Prunes
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pistachios
Meats & Related Products	Processed Meats	Meatballs
Meats & Related Products	Processed Meats	Pattie/Hamburger
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil



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Oils, Fats & Seeds	Liquid Oils	Sesame
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Oils, Fats & Seeds	Spreadable Oils & Fats	Cooking Fat (vegetable based)
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Bath Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hair Products
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pet Food & Pet Care Products	Pet Food	Dog Food
Ready Meals	Pizza	Pizza
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Ready Meals	Processed Meat Substitutes	Veggie Burger
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Herbs	Fresh Herbs
Spices & Seasonings	Spice	Dry Spice
Spices & Seasonings	Spice	Extract, Other
Spices & Seasonings	Spice	Extract, Vanilla
Spices & Seasonings	Spice	Fresh/Raw Spice
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Supplements & Sweeteners	Sugars & Sweeteners	Xylitol



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Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		

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BUYER PROFILES

Canada

The Canadian Trade House Ltd

Contact Information			
Title	Name / Email / Phone		
Director of CTH Brands	Karen Vincenzino / karenv@canadiantradehouse.com / 403-6150530		
Company Information			
Company Address:	Suite 201, 4216 10 Street NE Calgary/Alberta M4X1H5 CANADA	Website:	http://www.canadiantradehouse.com
Company Phone:	4032378829	Year Founded:	2007
Company Description:	Canadian Trade House – Operates as an importer and distributor who has successfully brought many brands into the Canadian market. This company focuses primarily on retail, hospitality, breakfast and convenience items.		
Type of Business:		Customer(s):	FoodService/HORECA, Food Manufacturing, Retail - Convenience, Retail - Discount Store, Retail - Supermarket/Grocery, Retail - Specialty/Gourmet
Facilities:	ships coast to coast, warehouses in Alberta, Manitoba and Ontario	Geographic Region (s) Served:	National plus some U.S.
Industry Segment(s):	Bakery, Beverages, Foodservice/HRI, Frozen, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	All Natural, Chilled, Frozen, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Plant Based, Vegetarian		
Capacity to Import:		Cannot Import:	Cheese, Alcohol, Poultry
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Bread	Bagels	



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Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Ready Meals	Pizza	Pizza
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Ready Meals	Processed Meat Substitutes	Veggie Burger
Ready Meals	Seafood	Prepared seafood
Sweet/Savory Snacks	Cheesecake	Cheesecake
Additional Information		



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BUYER PROFILES

Chile

Alca Chile

Contact Information			
Title	Name / Email / Phone		
International Purchasing Manager	Allan Moses / amoses@alcachile.cl / +56989937791		
Company Information			
Company Address:	Camino del cerro 4868, Huechuraba Chile Santiago RM CHILE	Website:	https://alcachile.cl
Company Phone:	(2) 2656 9999	Year Founded:	1998
Company Description:	Alca SpA DBA Alca Chile is a well-established import and distribution company in the Chilean market, boasting a diverse business portfolio of over 200 products including preserves, sauces, canned goods, a variety of beverages from natural juices to energy drinks, and seafood products, from brands such as Hahns Cream Cheese, Coco López, Not Co, Martin's, Doña Alicia, and Heinz, with a total portfolio of 4,000 clients nationwide in the Food-Service industry. They directly import goods from countries such as the United States, China, Germany, Italy, Singapore, Croatia, Malaysia, Peru, and Ecuador, among others. Their main clients are focused on the Retail segment, C-Store, Cash & Carry, and other major distribution channels. The company's infrastructure includes an 8,000 m2 logistics center with a storage capacity of 2,000 tons. Furthermore, they handle the distribution of approximately 33,000 lbs through both internal and external logistics partners, maintaining offices in Miami and China.		
Type of Business:		Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Convenience, Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet
Facilities:	In terms of facilities, they operate an 8,000 m2 logistics center with 2,000 tons of storage capacity. The company also has offices in Miami and China.	Geographic Region (s) Served:	Chile nationwide
Industry Segment(s):	Bakery, Food Ingredients, Foodservice/HRI, Frozen, Private Label, Seafood, Specialty/Gourmet		

Shipping and Quotation Preferences



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Preferred Incoterm(s):	Since the company has specialized agents in the US, they work with EXW, FOB, and CIF/CFR.	Consolidator(s) in the US:	n/a
Preferred Port(s) of Import:	n/a	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, Dairy, Dietary, Dried/Dehydrated, Kosher, Non - GMO - US Certified, Non-Dairy, Plant Based, Vegetarian		
Capacity to Import:		Cannot Import:	n/a
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Bread	Bagels	
Bakery Products	Bread	Bread Crumbs/Croutons	
Bakery Products	Bread	Loaf Bread	
Bakery Products	Bread	Muffins	
Bakery Products	Bread	Pita/Flat Bread	
Bakery Products	Bread	Pizza Crust	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Breakfast Products	Hot Cereal	
Bakery Products	Breakfast Products	Muesli	
Bakery Products	Breakfast Products	Oats & Oatmeal	
Bakery Products	Breakfast Products	Other Breakfast Cereal	
Bakery Products	Breakfast Products	Pancakes	
Bakery Products	Breakfast Products	Sweetened Cereal	
Bakery Products	Breakfast Products	Waffles	
Bakery Products	Cookies	Ready-to-Bake Cookies	
Bakery Products	Granola	Mixed/Trail Mix	
Bakery Products	Granola	Plain Granola	
Bakery Products	Granola	Sweetened/Flavored Granola	
Bakery Products	Tortillas	Corn Tortillas	
Bakery Products	Tortillas	Flour Tortillas	
Bakery Products	Tortillas	Other Tortillas	
Beverages	Coffee	Coffee Husks	
Beverages	Coffee	Mixes, Powder or Liquid	
Beverages	Coffee	Not Roasted Coffee	
Beverages	Coffee	Not Roasted Coffee, Decaffeinated	



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Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Tea	White Tea
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Fish & Seafood	Finfish	Tilapia
Fish & Seafood	Shellfish	Abalone
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	Blue Mussel (<i>Mytilus edulis</i>)
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealeii</i> /Doryteuthis (<i>Amerigo</i>) <i>pealeii</i>)
Fish & Seafood	Shellfish	California Squid (<i>Loligo opalescens</i>)
Fish & Seafood	Shellfish	Clams
Fish & Seafood	Shellfish	Coldwater Shrimp (<i>Pandalus borealis</i>)



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Fish & Seafood	Shellfish	Conch/Whelk
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Crayfish/Crawfish
Fish & Seafood	Shellfish	Cuttlefish
Fish & Seafood	Shellfish	Octopus
Fish & Seafood	Shellfish	Oyster
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)
Fish & Seafood	Shellfish	Sea Urchin
Fish & Seafood	Shellfish	Shortfin/Illex Squid (<i>Illex illecebrosus</i>)
Fish & Seafood	Shellfish	Snail
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Lemons
Fruits & Nuts	Fruits, Citrus	Lemons
Fruits & Nuts	Fruits, Citrus	Limes
Fruits & Nuts	Fruits, Citrus	Mandarins
Fruits & Nuts	Fruits, Citrus	Oranges
Fruits & Nuts	Fruits, Citrus	Other Citrus Fruits
Fruits & Nuts	Fruits, Citrus	Pineapples
Fruits & Nuts	Fruits, Citrus	Tangerines
Fruits & Nuts	Fruits, General	Apples
Fruits & Nuts	Fruits, General	Bananas
Fruits & Nuts	Fruits, General	Currants/Figs
Fruits & Nuts	Fruits, General	Grapes
Fruits & Nuts	Fruits, General	Kiwifruits
Fruits & Nuts	Fruits, General	Mixed Fruits
Fruits & Nuts	Fruits, General	Other Fruits (General)
Fruits & Nuts	Fruits, General	Pears/Quinces
Fruits & Nuts	Fruits, General	Persimmons
Fruits & Nuts	Fruits, General	Raisins
Fruits & Nuts	Fruits, General	Watermelons



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Fruits & Nuts	Fruits, Stone	Apricots
Fruits & Nuts	Fruits, Stone	Avocado
Fruits & Nuts	Fruits, Stone	Cherries
Fruits & Nuts	Fruits, Stone	Mangos
Fruits & Nuts	Fruits, Stone	Nectarines
Fruits & Nuts	Fruits, Stone	Other Stone Fruits
Fruits & Nuts	Fruits, Stone	Peaches
Fruits & Nuts	Fruits, Stone	Plums
Fruits & Nuts	Fruits, Stone	Prunes
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Meats & Related Products	Pork	Ribs
Meats & Related Products	Poultry (Chicken)	Chicken Breast
Meats & Related Products	Processed Meats	Bacon
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Palm Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Other Agricultural Products (excluding food and wood)	Cleaning Solvents/Products	Cleaning Solvents/Products
Other Agricultural Products (excluding food and wood)	Cleaning Solvents/Products	Fruit/Vegetable Sanitizer
Pasta, Rice, & Grains	Grains	Barley



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Pasta, Rice, & Grains	Grains	Corn
Pasta, Rice, & Grains	Grains	Oats
Pasta, Rice, & Grains	Grains	Other
Pasta, Rice, & Grains	Grains	Sorghum
Pasta, Rice, & Grains	Grains	Spelt
Pasta, Rice, & Grains	Grains	Wheat
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Rice Blends
Pasta, Rice, & Grains	Rice	White Rice
Pasta, Rice, & Grains	Rice	Wild Rice
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Pulses & Legumes	Beans	Adzuki Beans
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Fava Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Great Northern Beans
Pulses & Legumes	Beans	Kidney Beans
Pulses & Legumes	Beans	Navy Beans
Pulses & Legumes	Beans	Otebo Beans
Pulses & Legumes	Beans	Pink Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Pulses & Legumes	Beans	Soybeans
Pulses & Legumes	Beans	Yellow eye Beans
Pulses & Legumes	Other Pulses & Legumes	Other Pulses & Legumes



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Pulses & Legumes	Peas & Lentils	Green Peas
Pulses & Legumes	Peas & Lentils	Lentils
Pulses & Legumes	Peas & Lentils	Yellow Peas
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Spices & Seasonings	Seed	Ground Seed
Spices & Seasonings	Seed	Whole Seed
Supplements & Sweeteners	Sugars & Sweeteners	Agave
Supplements & Sweeteners	Sugars & Sweeteners	Fructose



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Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Supplements & Sweeteners	Sugars & Sweeteners	Sucrose
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Vegetables	Corn	Blue Corn
Vegetables	Corn	White Corn
Vegetables	Corn	Yellow Corn
Vegetables	Green Beans	Green Beans
Vegetables	Truffles	Truffles

Additional Information

2024 Summer in the Cities Buyers Mission - Boston Stop

Boston, MA 7/31/2024 - 7/31/2024

BUYER PROFILES

China

Beijing New Baili Int'l Co., Ltd

Contact Information			
Title	Name / Email / Phone		
Director	Weiwei Zhao / WEWEZHAO@HOTMAIL.COM / 13910008151		
Company Information			
Company Address:	C-2-10G, No.9 GuangHua Road, Chaoyang District Beijing 100020	Website:	
Company Phone:	10-58695808	Year Founded:	
Company Description:	Beijing Newbaili International Co., Ltd. is one of the largest and most professional dairy importers and distributors in China. Committed to importing dairy ingredients and healthy food, Newbaili has established stable cooperative relations with top-ranking dairy manufacturers. Globally, Newbaili has connected with more than 100 world-class dairy producers and suppliers. In addition, it has offices in Beijing, Shanghai, Shenzhen, Guangzhou, Chengdu, Dalian, Shenyang and other primary cities.		
Type of Business:		Customer(s):	Animal Feed Industry, Food Manufacturing, FoodService/HORECA, Retail - Convenience, Retail - Club Store/Warehouse, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Sales offices in Beijing and Shanghai, sales representatives in major Chinese cities, warehouses in Beijing and Shanghai	Geographic Region (s) Served:	Mainland China
Industry Segment(s):	Animal Feed Ingredients, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Health and Beauty, Pet Food, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB, C&F	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	



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Product Information

Attributes of Interest:	All Natural, Allergen Free, Chilled, Dairy, Dietary, Dried/Dehydrated, Fat Free, Gluten Free, Low Calorie, Low Fat, No Artificial Ingredients, No Preservatives, No Sugar Added, Non-Dairy, Reduced Fat, Smart, Sugar Free, Sustainably Produced, Vegetarian, Zero Calories	
Capacity to Import:		Cannot Import: N/A
Products of Interest at this Event:		
Product Category	Product Type	Product Sub-Type
Animal Feed Ingredients & Additives	Additives	Acidifiers
Animal Feed Ingredients & Additives	Additives	Additives
Animal Feed Ingredients & Additives	Additives	Amino Acids
Animal Feed Ingredients & Additives	Additives	Animal Feed - Additives - Whey Products
Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts
Animal Feed Ingredients & Additives	Additives	Enzymes
Animal Feed Ingredients & Additives	Additives	Fats & Oils
Animal Feed Ingredients & Additives	Additives	Probiotics
Animal Feed Ingredients & Additives	Additives	Supplements
Animal Feed Ingredients & Additives	Ingredients	Dairy Ingredients
Animal Feed Ingredients & Additives	Ingredients	Flavoring Ingredients
Animal Feed Ingredients & Additives	Ingredients	Milk Replacers
Animal Feed Ingredients & Additives	Ingredients	Vegetable protein
Animal Feed Ingredients & Additives	Livestock Feeds and Grains	Finished Feeds
Animal Feed Ingredients & Additives	Livestock Feeds and Grains	Liquid Feeds
Animal Feed Ingredients & Additives	Supplements	Supplements
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Bran
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Milled Products (Flours, Starches)	Flour Meal

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Bakery Products	Milled Products (Flours, Starches)	Malt
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Rye Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Meal
Bakery Products	Milled Products (Flours, Starches)	Starch
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Water	Water
Beverages	Wine	Non-Alcoholic Wine
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Buttermilk
Dairy & Related Products	Dairy	Casein
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese



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Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Eggnog
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Fluid Milk
Dairy & Related Products	Dairy	Kefir
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Soy Milk
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Other Nuts
Meats & Related Products	Beef/Bovine	Processed products
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Hot Dogs
Meats & Related Products	Processed Meats	Jerky/Dried
Meats & Related Products	Processed Meats	Meatballs
Meats & Related Products	Processed Meats	Pattie/Hamburger
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil



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Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Safflower Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Rice Blends
Pasta, Rice, & Grains	Rice	Rice Blends
Pasta, Rice, & Grains	Rice	White Rice
Pasta, Rice, & Grains	Rice	White Rice
Pasta, Rice, & Grains	Rice	Wild Rice
Pasta, Rice, & Grains	Rice	Wild Rice
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Pulses & Legumes	Beans	Kidney Beans
Ready Meals	Pizza	Pizza
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Ready Meals	Seafood	Prepared seafood



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Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Chilled
Ready Meals	Soup	Soup, Dehydrated
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Supplements & Sweeteners	Sugars & Sweeteners	Brown Rice Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Brown Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Corn Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Honey



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Supplements & Sweeteners	Sugars & Sweeteners	Maple Sugar
Supplements & Sweeteners	Sugars & Sweeteners	White Sugar
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Additional Information		



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2024 Summer in the Cities Buyers Mission - Boston Stop

Boston, MA 7/31/2024 - 7/31/2024

BUYER PROFILES

Guatemala

Distribuidora Cuscatlan

Contact Information			
Title	Name / Email / Phone		
Director	Monica Jacir / monica.jacir@iccuscatlan.com / 2335-4195		
Company Information			
Company Address:	Distribuidora Cuscatlan. CALZ ROOSEVELT 13-46 Zona 7 Guatemala 502	Website:	
Company Phone:	23354195	Year Founded:	1983
Company Description:	Distribuidora Cuscatlan is distributor with operations in Guatemala and El Salvador. Currently, they import the following brands PAN, Deli Rice, and La Gretta Munkfruit. They sell their products in the main retail stores in both countries. The company has solid distribution channels in both countries and experience with the importation process.		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Department Store, Retail - Specialty/Gourmet, Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, FoodService/HORECA
Facilities:	warehouse and distribution center.	Geographic Region (s) Served:	Guatemala - El Salvador.
Industry Segment(s):	Bakery, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB , CIF	Consolidator(s) in the US:	Miami
Preferred Port(s) of Import:	Santo Tomas, Puerto Quetzal	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:		Cannot Import:	n/a
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	



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Baby Food	Dried Baby Food	Dried Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Plain Granola
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Milled Products (Flours, Starches)	Flour Meal
Bakery Products	Milled Products (Flours, Starches)	Malt
Beverages	Beer/Cider	Non-Alcoholic Beer
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Food Ingredients	Enhancers (flavor, color)	Bouillon Stock Cubes
Food Ingredients	Enhancers (flavor, color)	Chocolate & Cocoa Flavor Enhancers
Food Ingredients	Enhancers (flavor, color)	Extract
Food Ingredients	Enhancers (flavor, color)	Liquid Stocks & Fonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Hazelnuts
Oils, Fats & Seeds	Liquid Oils	Botanical & Essential Oil
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil



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Other Agricultural Products (excluding food and wood)	Candles	Wax
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Bath Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hair Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hand Soap
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Make-up
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Medicinal Products (non-suppliment)
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Skin/Lip Care
Other Agricultural Products (excluding food and wood)	Wax	Bee's Wax
Other Agricultural Products (excluding food and wood)	Wax	Vegetable Wax
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pet Food & Pet Care Products	Pet Care	Bedding
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
Pet Food & Pet Care Products	Pet Care	Pet Hair Care
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa



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Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Spices & Seasonings	Spice	Extract, Vanilla
Supplements & Sweeteners	Sugars & Sweeteners	Xylitol
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Breakfast Bars



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Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix

Additional Information

2024 Summer in the Cities Buyers Mission - Boston Stop

Boston, MA 7/31/2024 - 7/31/2024

BUYER PROFILES

Hong Kong

Aquatic & Agriculture (HK) Co., Ltd

Contact Information

Title	Name / Email / Phone
Business Development Manager	Dickson Li / dicksonli@a-n-a.com.hk / 2553 8211

Company Information

Company Address:	11 Tin Wan Praya Road, Aberdeen, Hong Kong Hong N/A	Website:	www.a-n-a.com.hk
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Company Phone:	2553 8211	Year Founded:	2013
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Company Description:	<p>Aquatic & Agriculture (HK) Company Limited, commonly known as A&A Food, is a wholly owned subsidiary of Polytec Asset Holdings Limited. Since its establishment in 2013, A&A food has gradually grown as a significant importer and distributor of foreign food and beverage products in both Hong Kong and Macau. We aims to provide professional services to B2B business, more than 200 bistros, hotels, restaurants, and cafe became our clients.</p> <p>The key supremacy of A&A Food over competitors is that A&A food provides favorable price point with sincere and attentive service.</p> <p>Today, A&A food has been authorized by the largest European bakery producer, Vandemoortele plus others reputable brand, i.e. Frima, Fan & Come a Casa.</p>		
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Type of Business:		Customer(s):	Food Manufacturing, Retail - Supermarket/Grocery
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Facilities:	Factory, warehouse, logistics team, supermarket, Chinese restaurant	Geographic Region (s) Served:	Hong Kong
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Industry Segment(s):	Bakery, Beverages, Seafood		
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Shipping and Quotation Preferences

Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	
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Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
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Product Information

Attributes of Interest:	Low Calorie, No Artificial Ingredients, No Preservatives, Reduced Fat, Vegetarian		
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Capacity to Import:		Cannot Import:	None
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Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Muffins
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cream Cheese
Eggs & Egg Products	Liquid Eggs	Liquid Eggs - Whole
Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Cods
Fish & Seafood	Finfish	Halibut
Fish & Seafood	Invertebrates	Sea Cucumber



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Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)
Fish & Seafood	Shellfish	Sea Urchin
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Meats & Related Products	Pork	Ground
Meats & Related Products	Pork	Processed meats
Meats & Related Products	Poultry (Chicken)	Chicken Legs
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Meats & Related Products	Poultry (Chicken)	Whole Chicken
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Hot Dogs
Meats & Related Products	Processed Meats	Meatballs
Meats & Related Products	Processed Meats	Pattie/Hamburger
Meats & Related Products	Processed Meats	Sausage
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Seafood	Prepared seafood
Ready Meals	Soup	Soup, Canned
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Additional Information		



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2024 Summer in the Cities Buyers Mission - Boston Stop

Boston, MA 7/31/2024 - 7/31/2024

BUYER PROFILES

Japan

CFC Japan Co. Ltd.

Contact Information			
Title	Name / Email / Phone		
Sales Manager	Kazuaki Ouchi / k.ouchi@cfcjapan.co.jp / 06-6131-0621		
Company Information			
Company Address:	530-0047 Osaka 2-2-3-D09, Nishitenma, Kita-ku JAPAN	Website:	http://www.cfcjapan.co.jp
Company Phone:	06-6131-0621	Year Founded:	1996
Company Description:	This company specializes in handling a wide range of products, particularly those made from carefully selected ingredients from around the world, with a focus on North America. It also offers a variety of natural and distinctive products.		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Specialty/Gourmet, Retail - Other (Non-Food), Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy
Facilities:	Head office in Osaka, branch office in Tokyo, warehouse by Yokohama port	Geographic Region (s) Served:	All over Japan
Industry Segment(s):	Beverages, Confectionery, Health and Beauty, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB, C&F, CIF, FCA	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Yokohama or Tokyo	Preferred Port(s) of Export from US:	Oakland-CA, Long Beach-CA, Los Angeles-CA, Tacoma-WA, Seattle-WA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Allergen Free, Halal, Plant Based, Sugar Free, Vegan		
Capacity to Import:		Cannot Import:	Chilled, Frozen, Liquor, Meat, and Ingredients.
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Additional Information		



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2024 Summer in the Cities Buyers Mission - Boston Stop

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BUYER PROFILES

Korea (the Republic of)

Eland Farm & Food

Contact Information			
Title	Name / Email / Phone		
Director	Jeongtae Kim / kim_jeongtae@eland.co.kr / 82-10-3814-8326		
Company Information			
Company Address:	159, Gasan Digital 1-ro, Guemcheon-gu, Seoul Seoul 08506	Website:	www.eland.co.kr
Company Phone:	82-10-3814-8326	Year Founded:	1980
Company Description:	Eland Group is a South Korean conglomerate with diverse business interests spanning retail, foodservice, construction, and hotel, resort. Eland Farm & Food is a purchasing entity in the Eland Group. It imports and distributes various food products to retail and foodservice chains. It has over 300 food and buffet restaurants including its flagship brand, Ashley, has around 100 outlets in Korea nationwide.		
Type of Business:		Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Department Store, Retail - Discount Store
Facilities:	Warehouse, Distribution center, etc.	Geographic Region (s) Served:	Korea nationwide
Industry Segment(s):	Bakery, Beverages, Foodservice/HRI		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB or CFR	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Busan	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Dairy, Non - GMO - EU Certified, Non - GMO - US Certified		
Capacity to Import:		Cannot Import:	Alcoholic beverages
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Pastries/Tarts/Pies	Cheesecake	
Bakery Products	Pastries/Tarts/Pies	Cream Pies	
Bakery Products	Pastries/Tarts/Pies	Fruit Pies	



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Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Plant Based Beverages	Plant Based Beverages
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cream Cheese
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Oranges
Fruits & Nuts	Fruits, General	Grapes
Fruits & Nuts	Fruits, General	Mixed Fruits
Meats & Related Products	Beef/Bovine	Loin
Meats & Related Products	Beef/Bovine	Rib
Meats & Related Products	Beef/Bovine	Sirloin
Meats & Related Products	Pork	Loin
Meats & Related Products	Pork	Ribs
Meats & Related Products	Pork	Shoulder
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Oils, Fats & Seeds	Liquid Oils	Botanical & Essential Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Additional Information		



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2024 Summer in the Cities Buyers Mission - Boston Stop

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BUYER PROFILES

Mexico

FRAM FOODS

Contact Information			
Title		Name / Email / Phone	
BUSINESS DEVELOPMENT MANAGER		GERMAN GARCIA / german.garcia@partemprojects.com / 3396892203	
Company Information			
Company Address:	AV. COYOACAN 1622, TORRE 4, OF. 101 MEXICO CITY, CMX 03100	Website:	https://www.framfoods.mx/en
Company Phone:	3396892203	Year Founded:	1997
Company Description:	Fram Foods is a food importer-distributor, selling to retail. Their catalog includes, FMCG products, snacks, beverages, fish, cheese, canned, refrigerated and frozen product, selling to major supermarket chains and, specialty stores. Fram is also a private label developer for their own brand and their clients'		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Supermarket/Grocery, Retail - Club Store/Warehouse
Facilities:	Headquarters, distribution and co-packing facilities	Geographic Region (s) Served:	Mexico Nationwide, also Central America: Guatemala, Costa Rica, El Salvador, Honduras, Nicaragua
Industry Segment(s):	Beverages, Private Label, Retail, Seafood, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, CIF	Consolidator(s) in the US:	
Preferred Port(s) of Import:	LAREDO TX, AND MIAMI FL	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	All Natural, Chilled, Dairy, Low Calorie, Natural, No Preservatives, Plant Based, Sugar Free		
Capacity to Import:		Cannot Import:	n/a
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Baby Supplements	Baby Supplements	
Baby Food	Milk Formula	Follow-On/Infant Milk Formula	



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Baby Food	Milk Formula	Specialty Baby Milk Formula
Baby Food	Milk Formula	Standard Milk Formula
Baby Food	Milk Formula	Toddler Milk Formula
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Juices	Fruit Juice
Beverages	Juices	Other Juices
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Wine	Alcoholic Wine
Beverages	Wine	Sparkling Wine
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Fish & Seafood	Finfish	Atlantic Salmon



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Fish & Seafood	Finfish	Cods
Fish & Seafood	Finfish	Halibut
Fish & Seafood	Finfish	Trout
Fish & Seafood	Finfish	Tuna
Fish & Seafood	Other Fish & Seafood	Ready Meals
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
Pet Food & Pet Care Products	Pet Care	Pet Hair Care
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Seafood	Prepared seafood
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Supplements & Sweeteners	Dietary Supplement	Liquid Supplement
Supplements & Sweeteners	Dietary Supplement	Powder Supplement
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars

Additional Information

2024 Summer in the Cities Buyers Mission - Grand Rapids Stop
Grand Rapids, MI 7/29/2024 - 7/30/2024
BUYER PROFILES

Morocco

Labelvie Group

Contact Information			
Title	Name / Email / Phone		
Trading Director (Head Buyer at ATACADAO)	Hamza Bardi / h.badri@labelvie.ma / +212663634301		
Company Information			
Company Address:	Rabat, Souissi, Km 3,5 angles rue Rif et Zaërs. Rabat 10170	Website:	https://labelvie.ma/en/
Company Phone:	+212663634301	Year Founded:	2001
Company Description:	In 2001, Label'Vie consolidated its stores under one brand, marking the start of its capital model. The company opened to national and foreign investors the next year, led by its founders with new growth ambitions. Acquiring SuperSol supermarkets in 2003, Label'Vie reached an annual turnover of 100 million Dirhams with 150 employees, prioritizing human resources amidst industry competition. Listing on the stock market in 2008, it raised 524 million Dirhams, expanding with Carrefour franchises in 2009. Acquiring Métro Cash and Carry Morocco in 2010, Label'Vie grew to over 100 stores by 2019, leading in hypercash, hypermarket, and supermarket segments, with a 2018 turnover exceeding 9 billion Dirhams.		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Supermarket/Grocery, Food Manufacturing, Retail - Club Store/Warehouse
Facilities:	AS a group, we have other branches under us including Carrefour market Morocco, Carrefour Morocco, Atacadao (another supermarket)	Geographic Region (s) Served:	Morocco, Europe, Ivory Coast
Industry Segment(s):	Beverages, Confectionery, Frozen, Pet Food		

Shipping and Quotation Preferences

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Preferred Incoterm(s):	CFR	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Casablanca & Tangier	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, Dairy, Frozen, Halal		
Capacity to Import:		Cannot Import:	Meat and Chicken without Halal Certification
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours	
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes	
Beverages	Beer/Cider	Ale	
Beverages	Coffee	Mixes, Powder or Liquid	
Beverages	Coffee	Not Roasted Coffee	
Beverages	Liqueur & Spirits	Gin & Geneva	
Beverages	Liqueur & Spirits	Liqueur, Other	
Beverages	Liqueur & Spirits	Rum & Tafia	
Beverages	Liqueur & Spirits	Vodka	
Beverages	Liqueur & Spirits	Whiskey	
Confectionery	Chocolate Confectionery	Alfajores	
Dairy & Related Products	Dairy	Butter	
Dairy & Related Products	Dairy	Buttermilk	
Dairy & Related Products	Dairy	Casein	
Dairy & Related Products	Dairy	Cheese & Curd	
Pasta, Rice, & Grains	Rice	Rice Blends	
Pasta, Rice, & Grains	Rice	White Rice	
Pet Food & Pet Care Products	Pet Food	Cat Food	
Pet Food & Pet Care Products	Pet Food	Dog Food	
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips	
Additional Information			



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2024 Summer in the Cities Buyers Mission - Grand Rapids Stop

Grand Rapids, MI 7/29/2024 - 7/30/2024

BUYER PROFILES

Panama

Gran Pacifico S.A.

Contact Information			
Title	Name / Email / Phone		
Owner	Jean Carlo Qiu / empresaintercon@yahoo.com / 217 3576		
Company Information			
Company Address:	San Cristobal Juan Diaz, Centro Industrial Antrime Panama N/A	Website:	https://www.gpsa.com.pa
Company Phone:	217 3576	Year Founded:	2009
Company Description:	It is a company with almost 15 years of experience in the Panamanian market with high quality products in areas such as food and canned goods; disposables, packaging and hygiene.		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Convenience, Retail - Discount Store, Retail - Supermarket/Grocery, Food Manufacturing, Retail - Club Store/Warehouse
Facilities:	4 warehouses and 1 main office	Geographic Region (s) Served:	Panama nationwide
Industry Segment(s):	Bakery, Beverages, Foodservice/HRI, Frozen, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Non - GMO - EU Certified, Non - GMO - US Certified		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Baby Supplements	Baby Supplements	
Baby Food	Dried Baby Food	Dried Baby Food	



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Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Beverages	Beer/Cider	Craft Beer
Beverages	Beer/Cider	Malt Beverages
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Water	Water
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum



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Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Food Ingredients	Bakery & Confectionery Ingredients	Pancake and Waffles mixes
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Pasta, Rice, & Grains	Grains	Oats
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Kidney Beans
Pulses & Legumes	Beans	Navy Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Soybeans
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other



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Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Spices & Seasonings	Herbs	Fresh Herbs
Spices & Seasonings	Pepper	Ground Pepper
Supplements & Sweeteners	Vitamins	Adult/Senior Vitamin
Supplements & Sweeteners	Vitamins	Children Vitamin
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix



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Vegetables	Green Beans	Green Beans
Additional Information		



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2024 Summer in the Cities Buyers Mission - Grand Rapids Stop
Grand Rapids, MI 7/29/2024 - 7/30/2024
BUYER PROFILES

Peru

Peruvian Power Foods SAC

Contact Information			
Title	Name / Email / Phone		
CEO	Julio Huapaya / jhuapaya@ppf.com.pe / 991 686 339		
Company Information			
Company Address:	Cal. las Uvas Nro. 136 - Surquillo Lima LIM 15048 PERU	Website:	https://peruvianpowerfoods.biz/
Company Phone:	991 686 339	Year Founded:	2017
Company Description:	Peruvian Powerfoods is an importer and distributor of F&B products, including snacks, RTD beverages, confectionery items, seasonings, and bakery products, offering a wide range of differential, natural, organic, and superfood products. The company continues to innovate and introduce new indulgence, massive consumption, and specialty products tailored to meet the evolving needs of health-conscious consumers looking for new experiences and is constantly looking to expand its portfolio with U.S. products. The buyer supplies primarily to modern channels such as large retail chains (Cencosud, Supermercados Peruanos) and convenience stores (Tambo and Oxxo), reaching nationwide coverage in Peru, distributing from their main office and warehouse.		
Type of Business:		Customer(s):	Retail - Other (Non-Food), Retail - Drugstore, FoodService/HORECA, Retail - Discount Store, Retail - Convenience, Retail - Supermarket/Grocery
Facilities:	Third-party warehouses across Peru and an own office in Lima	Geographic Region (s) Served:	Countrywide Peru
Industry Segment(s):	Bakery, Beverages, Confectionery, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Pet Food, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB / EXW / FAS	Consolidator(s) in the US:	Miami. New York.
Preferred Port(s) of Import:	Callao	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Low Fat, Natural, Non - GMO - US Certified, Organic, Plant Based		



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Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Baby Supplements	Baby Supplements	
Baby Food	Dried Baby Food	Dried Baby Food	
Baby Food	Milk Formula	Follow-On/Infant Milk Formula	
Baby Food	Milk Formula	Specialty Baby Milk Formula	
Baby Food	Milk Formula	Standard Milk Formula	
Baby Food	Milk Formula	Toddler Milk Formula	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Cookies	Ready-to-Eat Cookies	
Bakery Products	Tortillas	Corn Tortillas	
Bakery Products	Tortillas	Flour Tortillas	
Bakery Products	Tortillas	Other Tortillas	
Beverages	Beer/Cider	Ale	
Beverages	Beer/Cider	Craft Beer	
Beverages	Beer/Cider	Hard Ginger Beer	
Beverages	Beer/Cider	Lager	
Beverages	Beer/Cider	Malt Beverages	
Beverages	Beer/Cider	Non-Alcoholic Beer	
Beverages	Beer/Cider	Porter	
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes	
Beverages	Beer/Cider	Stout	
Beverages	Coffee	Ready Drink Coffee Beverage	
Beverages	Juices	Fruit Juice	
Beverages	Juices	Other Juices	
Beverages	Juices	Vegetable Juice	
Beverages	Sweetened/Soft-Drinks	Functional Drink	
Beverages	Sweetened/Soft-Drinks	Soda/Pop	
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate	
Beverages	Water	Carbonated Water	
Beverages	Water	Flavored Water	



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Beverages	Water	Mineral Water
Beverages	Water	Water
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Fish & Seafood	Other Fish & Seafood	Ready Meals
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hair Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Skin/Lip Care
Other Agricultural Products (excluding food and wood)	Hides & Skins	Hides & Skins
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
Pet Food & Pet Care Products	Pet Care	Pet Hair Care
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Ready Meals	Seafood	Prepared seafood
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar



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Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Pepper	Ground Pepper
Spices & Seasonings	Pepper	Pepper Corns
Spices & Seasonings	Spice	Dry Spice
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Additional Information		



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2024 Summer in the Cities Buyers Mission - Grand Rapids Stop
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BUYER PROFILES

Saudi Arabia

TAMIMI MARKETS CO.LTD.

Contact Information			
Title	Name / Email / Phone		
CATEGORY MANAGER	RIYAS NEDUVANCHERY / rneduvanchery@tamimimarkets.com / +966546841125		
Company Information			
Company Address:	BLD:6941, KING FAHD BIN ABDUL AZIZ ROAD RAKAH, AL JANUBIYAH DIST AL KHOBAR DAMMAM 34227	Website:	www.tamimimarkets.com
Company Phone:	966138315192	Year Founded:	1979
Company Description:	<p>Tamimi Markets is Saudi Arabia's leading retail supermarket originally founded in 1979 as a joint venture with Safeway Stores USA and part of Tamimi Holding, the Tamimi family group of companies which includes Saudi Arabia's largest Foodservice industrial caterer. In 2023, Tamimi Markets accepted a 30% equity stake from Saudi Arabia's Public Investment Fund (PIF) and became the PIF's only retail store investment. With 109 supermarkets nationally and a mandate for accelerated growth, in 2024 Tamimi Markets acquired the 51-store Al Raya supermarket chain based in western Saudi Arabia. Now with 160 supermarkets nationally, 5 warehouse distribution centers, ISO and Great Place to Work certification, Tamimi Markets is on a journey to expand across the region. Tamimi Markets is a direct importer of food and consumables from across the USA, Europe, Latin America, Asia, China, Australia and New Zealand. Tamimi Markets focus is on Fresh and its large variety of international and exclusive brands, including Safeway Select, O Organic, Open Nature, Lucerne Dairies, Costco's Kirkland Signature and Sainsbury's UK, plus a growing strength in Private Label. Tamimi Markets online eCommerce platform and mobile App conveniently offers shoppers over 22,500 items for Click & Collect pick up at no additional charge, or for home delivery for a small fee. Themari is Tamimi Markets well established Loyalty program, offering cash back to loyal shoppers on all purchases and sophisticated shopper analytics and retail media network opportunities for its vendor partners. Tamimi Markets is "a Saudi family, proudly serving the families of Saudi Arabia, with Fresh, safe, healthy foods with a smile". Tamimi Markets is an inviting and experiential supermarket which boasts 'Once you walk in, you're family' – which works equally well for customers, employees and their valued vendor partners and they welcome the opportunity for you to join the family and experience the benefits and growth of Tamimi Markets journey.</p>		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy
Facilities:		Geographic Region (s) Served:	Eastern Province, Central Province and Western Province
Industry Segment(s):	Retail		

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Shipping and Quotation Preferences

Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	LAWRENCEVILLE , GEORGIA
Preferred Port(s) of Import:	DAMMAM SEAPORT BONDED ZONE	Preferred Port(s) of Export from US:	

Product Information

Attributes of Interest:	100% Organic, Chilled, Frozen, Gluten Free, Halal, Low Calorie, Organic, Smart, Sugar Free		
Capacity to Import:		Cannot Import:	PRODUCT CARRY ALCOHOL AND PORK ARE RESTRICTED

Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Baby Food	Baby Snacks	Baby Snacks
Baby Food	Milk Formula	Follow-On/Infant Milk Formula
Baby Food	Milk Formula	Specialty Baby Milk Formula
Baby Food	Milk Formula	Standard Milk Formula
Baby Food	Milk Formula	Toddler Milk Formula
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bagels
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Vegetable Juice
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop



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Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Tea	White Tea
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Fluid Milk
Dairy & Related Products	Dairy	Kefir
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars

Additional Information

 <p>Food Export Midwest USA</p>	 <p>Food Export USA Northeast</p>		<p>T: 312.334.9200 or 215.829.9111 E: info@foodexport.org www.foodexport.org</p>
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2024 Summer in the Cities Buyers Mission - Grand Rapids Stop

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BUYER PROFILES

Spain

Veldis

Contact Information			
Title	Name / Email / Phone		
Marketing Director	Laura Velasco / laura_velasco@veldis.com / 916 65 82 70		
Company Information			
Company Address:	Puerto de Navacerrada 59 Madrid SPAIN	Website:	https://www.veldis.com/en
Company Phone:	916 65 82 70	Year Founded:	1984
Company Description:	The company Veldis works as importer and distributor for international food products mainly for the Spanish retail market. They already carry some US brands in their portfolio and are supplying most major trading chains within the market.		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy, Retail - Department Store, Retail - Specialty/Gourmet
Facilities:	Warehouses	Geographic Region (s) Served:	Spain & Portugal
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB, DDP depending on the supplier and circumstances	Consolidator(s) in the US:	Hillside, New Jersey
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, Dietary, Fat Free, Gluten Free, Gluten Free Uncertified, Low Calorie, No Fat, No Sugar Added, Non - GMO - EU Certified, Non-Dairy, Organic, Reduced Fat, Smart, Zero Calories		
Capacity to Import:		Cannot Import:	Certain GMOs, Food Colorings, Aromas, and Additives according to EU law
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	



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Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Water	Flavored Water
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Food Ingredients	Bakery & Confectionery Ingredients	Bakery & Confectionery Bases
Food Ingredients	Bakery & Confectionery Ingredients	Bakery Coatings
Food Ingredients	Bakery & Confectionery Ingredients	Bakery Fillings
Food Ingredients	Bakery & Confectionery Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionery Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionery Ingredients	Batter
Food Ingredients	Bakery & Confectionery Ingredients	Dessert Mixes



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Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Chilled
Ready Meals	Soup	Soup, Dehydrated
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Supplements & Sweeteners	Dietary Supplement	Encapsulated/Tablet Supplement
Supplements & Sweeteners	Dietary Supplement	Liquid Supplement
Supplements & Sweeteners	Dietary Supplement	Powder Supplement
Sweet/Savory Snacks	Cheesecake	Cheesecake

Additional Information



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BUYER PROFILES

Taiwan

Grand Global Trading Co., Ltd.

Contact Information			
Title	Name / Email / Phone		
Manager	Amy Ho / amy@grand-global.com.tw / (0)229-83988 (134)		
Company Information			
Company Address:	No.104, Wugong Rd., Wugu Dist. New Taipei City TPE TAIWAN	Website:	https://www.grandglobal.com.tw/
Company Phone:	(0)229-83988	Year Founded:	1976
Company Description:	Grand Global Trading was founded in 1976, They have over 40 years of experience in the food industry, and one of the leading importer and distributor in Taiwan. Their distribution covers to all channels (food service, retail, bakeries and factories). Majorly imports from the USA, Canada, European Countries, Japan and are expanding to bring more new products into Taiwan from else countries.		
Type of Business:		Customer(s):	Retail - Internet/TV, Retail - Specialty/Gourmet, Retail - Convenience, Retail - Department Store, Food Manufacturing, Retail - Supermarket/Grocery, FoodService/HORECA
Facilities:	Distribution logistic Center	Geographic Region (s) Served:	Taiwan
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Foodservice/HRI, Frozen, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF, FOB	Consolidator(s) in the US:	CA
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Tacoma-WA, Los Angeles-CA, Oakland-CA, Long Beach-CA, Seattle-WA
Product Information			
Attributes of Interest:	All Natural, Chilled, Dairy, Dried/Dehydrated, Frozen, Halal, Kosher, No Preservatives, Sugar Free, Trans-fat Free		
Capacity to Import:		Cannot Import:	NA



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Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Muffins
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Bran
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Milled Products (Flours, Starches)	Flour Meal
Bakery Products	Milled Products (Flours, Starches)	Malt
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Rye Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour



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Bakery Products	Milled Products (Flours, Starches)	Soy Meal
Bakery Products	Milled Products (Flours, Starches)	Starch
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten
Bakery Products	Milled Products (Flours, Starches)	Wheat/Meslin Flour
Bakery Products	Milled Products (Flours, Starches)	White Flour
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Beer/Cider	Ale
Beverages	Beer/Cider	Cider/Perry
Beverages	Beer/Cider	Craft Beer
Beverages	Beer/Cider	Hard Ginger Beer
Beverages	Beer/Cider	Lager
Beverages	Beer/Cider	Malt Beverages
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Beer/Cider	Porter
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Beer/Cider	Stout
Beverages	Liqueur & Spirits	Cocktail Mix & Base
Beverages	Liqueur & Spirits	Distilled Spirit
Beverages	Liqueur & Spirits	Gin & Geneva
Beverages	Liqueur & Spirits	Liqueur, Other
Beverages	Liqueur & Spirits	Liqueur/Cordial
Beverages	Liqueur & Spirits	Other Distilled Spirits
Beverages	Liqueur & Spirits	Rum & Tafia
Beverages	Liqueur & Spirits	Vodka
Beverages	Liqueur & Spirits	Whiskey
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Black Tea



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Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Tea	White Tea
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Buttermilk
Dairy & Related Products	Dairy	Casein
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Eggnog
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Fluid Milk
Dairy & Related Products	Dairy	Kefir
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Coatings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Fillings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes



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Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Batter
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Meats & Related Products	Pork	Processed meats
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Fish Oil
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Palm Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Safflower Oil
Oils, Fats & Seeds	Liquid Oils	Sesame
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Bath Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hair Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hand Soap
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Make-up
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Medicinal Products (non-suppliment)
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Skin/Lip Care
Pasta, Rice, & Grains	Grains	Barley
Pasta, Rice, & Grains	Grains	Corn
Pasta, Rice, & Grains	Grains	Oats
Pasta, Rice, & Grains	Grains	Other
Pasta, Rice, & Grains	Grains	Sorghum



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Pasta, Rice, & Grains	Grains	Spelt
Pasta, Rice, & Grains	Grains	Wheat
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pulses & Legumes	Beans	Adzuki Beans
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Fava Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Great Northern Beans
Pulses & Legumes	Beans	Kidney Beans
Pulses & Legumes	Beans	Navy Beans
Pulses & Legumes	Beans	Otebo Beans
Pulses & Legumes	Beans	Pink Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Pulses & Legumes	Beans	Soybeans
Pulses & Legumes	Beans	Yellow eye Beans
Ready Meals	Pizza	Pizza
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Chilled
Ready Meals	Soup	Soup, Dehydrated
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise



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Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Spices & Seasonings	Spice	Dry Spice
Spices & Seasonings	Spice	Extract, Other
Spices & Seasonings	Spice	Extract, Vanilla
Spices & Seasonings	Spice	Fresh/Raw Spice
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Additional Information		



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2024 Summer in the Cities Buyers Mission - Boston Stop

Boston, MA 7/31/2024 - 7/31/2024

BUYER PROFILES

VietNam

New Land Company

Contact Information			
Title	Name / Email / Phone		
Director	Anh Nguyen / maianh.nguyenthi@quangxuan.com / +84-0274 3 73 79 70		
Company Information			
Company Address:	LOT 133-1C, DOC LAP BLVD, SONG THAN 1 INDUSTRIAL PARK, DI AN WARD, DI AN CITY, BINH DUONG PROVINCE, VIETNAM Binh Duong Province 75000	Website:	
Company Phone:	+84-0274 3 73 79 70	Year Founded:	2004
Company Description:	New Land Company is an importer and distributor for food and pet food products		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Other (Non-Food), Retail - Internet/TV, Retail - Supermarket/Grocery, Food Manufacturing, Retail - Department Store
Facilities:	Office, Warehouse, Transportation for Deliver	Geographic Region (s) Served:	Vietnam nationwide
Industry Segment(s):	Food Ingredients, Foodservice/HRI, Pet Food, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CFR	Consolidator(s) in the US:	Chicago, Illinois
Preferred Port(s) of Import:	Ho Chi Minh City Port	Preferred Port(s) of Export from US:	Long Beach-CA, Los Angeles-CA
Product Information			
Attributes of Interest:	All Natural, Dairy, Dietary, Fat Free, Frozen, Kosher, Natural, Trans-fat Free		
Capacity to Import:		Cannot Import:	Wine, Alcoholic products
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Milk Formula	Follow-On/Infant Milk Formula	
Baby Food	Milk Formula	Specialty Baby Milk Formula	
Baby Food	Milk Formula	Standard Milk Formula	



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Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Mixed/Trail Mix
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Juices	Fruit Juice
Beverages	Juices	Other Juices
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Tea	Kombucha
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Ready Meals	Soup	Soup, Canned
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing



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Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Supplements & Sweeteners	Sugars & Sweeteners	Corn Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix

Additional Information