

**Plant-Based Food Buyers Mission at 2024 Plant Based World Conference & Expo**  
**New York, NY 9/10/2024 - 9/10/2024**  
**BUYER PROFILES**

**Chile**

**Protteina Foods**

| <b>Contact Information</b>                |  |   |   |
|---|--|---|---|
| <b>Title</b>                              | <b>Name / Email / Phone</b>  |   |   |
| Director Purchasing                       | Available upon registration (go to "My Activities" if you already registered)  |   |   |
| <b>Company Information</b>                |  |   |   |
| <b>Company Address:</b>                   | Available Upon Registration  | <b>Website:</b>                             | www.protteina.com   |
| <b>Company Phone:</b>                     | Available Upon Registration  | <b>Year Founded:</b>                        | 2014  |
| <b>Company Description:</b>               | <p>Protteina Foods is a Chilean importer and distributor of organic and healthy products in business since 2014 and importing from the U.S. since 2017. The company holds a prominent position in Latin America (reaching Chile, Peru, Colombia, Ecuador, and Argentina), distributing leading U.S. healthy brands like Beyond Meat, Gardein, Lightlife, Earth Balance, Daiya, Follow Your Heart, So Delicious, among others, selling to a broad client base that includes leading retailers such as Jumbo in Chile and Tottus in Peru, specialized stores, and top Food Service companies. This buyer has an e-commerce platform in various countries (www.protteina.com), offices in Peru, Chile, and Miami, logistics facilities in different countries, and a consolidation hub in Miami, where they handle all the international distribution processes, including a 3PL warehouse for consolidating shipments. Protteina takes pride in helping U.S. brands to be present across Latin America and works to provide a value-added export process for them.</p> |   |   |
| <b>Type of Business:</b>                  |  | <b>Customer(s):</b>                         | Retail - Convenience, Retail - Discount Store, Retail - Internet/TV, Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, FoodService/HORECA |
| <b>Facilities:</b>                        | Offices in Chile, Peru, and Miami. Consolidation hub in Miami, including a 3PL warehouse for consolidating shipments. Logistics facilities in Chile, Peru, Colombia, Ecuador, and Argentina.   | <b>Geographic Region (s) Served:</b>        | Countrywide coverage in Chile and Peru. Distribution to Colombia, Ecuador, and Argentina.   |
| <b>Industry Segment(s):</b>               | Frozen, Natural/Organic, Retail, Snacks, Specialty/Gourmet   |   |   |
| <b>Shipping and Quotation Preferences</b> |  |   |   |
| <b>Preferred Incoterm(s):</b>             | EXW  | <b>Consolidator(s) in the US:</b>           | Miami, FL (Own office Protteina Inc)  |
| <b>Preferred Port(s) of Import:</b>       | Peru: port of Callao. Chile: port of Valparaiso  | <b>Preferred Port(s) of Export from US:</b> | Miami-FL  |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

| Product Information                 |  |                               |
|-------------------------------------|--|-------------------------------|
| <b>Attributes of Interest:</b>      | 100% Organic, All Natural, Allergen Free, Chilled, Gluten Free, Kosher, Low Calorie, No Antibiotics, No Artificial Ingredients, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Vegan, Vegetarian, Zero Calories |                               |
| <b>Capacity to Import:</b>          |  | <b>Cannot Import:</b> None.   |
| Products of Interest at this Event: |  |                               |
| Product Category                    | Product Type   | Product Sub-Type              |
| Bakery Products                     | Biscuits, Crackers, & Wafers   | Savory Biscuits/Crackers      |
| Bakery Products                     | Bread  | Bagels                        |
| Bakery Products                     | Bread  | Muffins                       |
| Bakery Products                     | Bread  | Pita/Flat Bread               |
| Bakery Products                     | Bread  | Pizza Crust                   |
| Bakery Products                     | Breakfast Products   | Waffles                       |
| Bakery Products                     | Cakes  | Cakes                         |
| Bakery Products                     | Cookies  | Ready-to-Bake Cookies         |
| Bakery Products                     | Cookies  | Ready-to-Eat Cookies          |
| Bakery Products                     | Mixes  | Dessert Mixes                 |
| Bakery Products                     | Pastries/Tarts/Pies  | Ready-to-Eat Pastries & Tarts |
| Bakery Products                     | Tortillas  | Corn Tortillas                |
| Bakery Products                     | Tortillas  | Flour Tortillas               |
| Bakery Products                     | Tortillas  | Other Tortillas               |
| Beverages                           | Plant Based Beverages  | Plant Based Beverages         |
| Confectionery                       | Chocolate Confectionery  | Alfajores                     |
| Confectionery                       | Chocolate Confectionery  | Bagged Selflines/Softlines    |
| Confectionery                       | Chocolate Confectionery  | Boxed Assortment Chocolates   |
| Confectionery                       | Chocolate Confectionery  | Chocolate Tablets/Squares     |
| Confectionery                       | Chocolate Confectionery  | Chocolate with Toys           |
| Confectionery                       | Chocolate Confectionery  | Countlines                    |
| Confectionery                       | Chocolate Confectionery  | Seasonal Chocolate            |
| Dairy & Related Products            | Ice Cream & Related Products   | Frozen Yogurt                 |
| Dairy & Related Products            | Ice Cream & Related Products   | Ice Cream                     |
| Dairy & Related Products            | Ice Cream & Related Products   | Ice Cream Novelty             |
| Dairy & Related Products            | Non-Dairy  | Almond Milk                   |
| Dairy & Related Products            | Non-Dairy  | Cheese                        |
| Dairy & Related Products            | Non-Dairy  | Dried/Powder Milk Substitute  |



T: 312.334.9200 or 215.829.9111  
 E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

|   |                            |                                    |
|---|----------------------------|------------------------------------|
| Dairy & Related Products                | Non-Dairy                  | Ice Cream/Frozen Yogurt Substitute |
| Dairy & Related Products                | Non-Dairy                  | Non-Dairy Creamer                  |
| Dairy & Related Products                | Non-Dairy                  | Non-Dairy Yogurt Products          |
| Dairy & Related Products                | Non-Dairy                  | Oat Milk                           |
| Dairy & Related Products                | Non-Dairy                  | Other Dairy Substitute             |
| Dairy & Related Products                | Non-Dairy                  | Other Non-Dairy Drinking Product   |
| Eggs & Egg Products                     | Egg Replacer               | Egg Replacer                       |
| Plant Based Alternatives                | Dairy Alternatives         | Dairy Alternatives                 |
| Plant Based Alternatives                | Meat Alternatives          | Meat Alternatives                  |
| Ready Meals                             | Pizza                      | Pizza                              |
| Ready Meals                             | Prepared Appetizers        | Prepared Appetizers                |
| Ready Meals                             | Processed Meat Substitutes | Processed Meat Substitutes         |
| Sauces, Dressings, Spreads & Condiments | Spreads                    | Nut-based Spread/Nut Butter        |
| Supplements & Sweeteners                | Antioxidants               | Antioxidants                       |
| Supplements & Sweeteners                | Sugars & Sweeteners        | Agave                              |
| Supplements & Sweeteners                | Sugars & Sweeteners        | Brown Rice Syrup                   |
| Supplements & Sweeteners                | Sugars & Sweeteners        | Maple Sugar                        |
| Sweet/Savory Snacks                     | Fruit Snacks               | Fruit Snacks                       |
| <b>Additional Information</b>           |                            |                                    |
|   |                            |                                    |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Plant-Based Food Buyers Mission at 2024 Plant Based World Conference & Expo**  
**New York, NY 9/10/2024 - 9/10/2024**  
**BUYER PROFILES**

**China**

**Beijing RE.MORE Technology & Trade Co., Ltd.**

| Contact Information                 |   |   |  |
|-------------------------------------|---|---|--|
| Title                               | Name / Email / Phone  |   |  |
| Chief Growth Officer                | Available upon registration (go to "My Activities" if you already registered)   |   |  |
| Company Information                 |   |   |  |
| <b>Company Address:</b>             | Available Upon Registration   | <b>Website:</b>                             | www.quanxingaopin.com  |
| <b>Company Phone:</b>               | Available Upon Registration   | <b>Year Founded:</b>                        | 2010   |
| <b>Company Description:</b>         | RE.MORE is a leading company specializing in top quality coffee service and smart retail services for food. RE.MORE established in 2010 in Beijing, the company is committed to bringing joy and continuous pleasure to hundreds of thousands of employees every day through premium coffee & tea service and snack services by smart vending machine in their workplace through partnerships with world-class and innovative coffee and food brands. |   |  |
| <b>Type of Business:</b>            |   | <b>Customer(s):</b>                         | FoodService/HORECA, Retail - Convenience   |
| <b>Facilities:</b>                  | Coffee service and smart retailing facilities, such as coffee machine, water purifier, ice machine, smart vending machine etc.  | <b>Geographic Region (s) Served:</b>        | RE.MORE business covered most of the first-tier cities of mainland China, mainly Beijing, Shanghai, Guangzhou, Shenzhen, Hangzhou, Chengdu |
| <b>Industry Segment(s):</b>         | Foodservice/HRI, Retail, Snacks   |   |  |
| Shipping and Quotation Preferences  |   |   |  |
| <b>Preferred Incoterm(s):</b>       | FOB, CIF, DDP   | <b>Consolidator(s) in the US:</b>           |  |
| <b>Preferred Port(s) of Import:</b> |   | <b>Preferred Port(s) of Export from US:</b> |  |
| Product Information                 |   |   |  |
| <b>Attributes of Interest:</b>      | Plant Based, Vegan  |   |  |
| <b>Capacity to Import:</b>          |   | <b>Cannot Import:</b>                       | N/A  |
| Products of Interest at this Event: |   |   |  |
| Product Category                    | Product Type  | Product Sub-Type                            |  |
| Bakery Products                     | Bread   | Bagels                                      |  |
| Bakery Products                     | Bread   | Bread Crumbs/Croutons                       |  |
| Bakery Products                     | Bread   | Loaf Bread                                  |  |



**T: 312.334.9200 or 215.829.9111**  
**E: info@foodexport.org | www.foodexport.org**

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

|                 |                     |                                   |
|-----------------|---------------------|-----------------------------------|
| Bakery Products | Bread               | Muffins                           |
| Bakery Products | Bread               | Pita/Flat Bread                   |
| Bakery Products | Bread               | Pizza Crust                       |
| Bakery Products | Breakfast Products  | Breakfast Cereal Flakes           |
| Bakery Products | Breakfast Products  | Hot Cereal                        |
| Bakery Products | Breakfast Products  | Muesli                            |
| Bakery Products | Breakfast Products  | Oats & Oatmeal                    |
| Bakery Products | Breakfast Products  | Other Breakfast Cereal            |
| Bakery Products | Breakfast Products  | Pancakes                          |
| Bakery Products | Breakfast Products  | Pancakes                          |
| Bakery Products | Breakfast Products  | Sweetened Cereal                  |
| Bakery Products | Breakfast Products  | Waffles                           |
| Bakery Products | Cookies             | Ready-to-Eat Cookies              |
| Bakery Products | Granola             | Mixed/Trail Mix                   |
| Bakery Products | Granola             | Plain Granola                     |
| Bakery Products | Granola             | Sweetened/Flavored Granola        |
| Bakery Products | Pastries/Tarts/Pies | Cheesecake                        |
| Bakery Products | Pastries/Tarts/Pies | Cream Pies                        |
| Bakery Products | Pastries/Tarts/Pies | Fruit Pies                        |
| Bakery Products | Pastries/Tarts/Pies | Pie Crust/Pastry Shells           |
| Bakery Products | Pastries/Tarts/Pies | Ready-to-Eat Pastries & Tarts     |
| Bakery Products | Tortillas           | Corn Tortillas                    |
| Bakery Products | Tortillas           | Flour Tortillas                   |
| Bakery Products | Tortillas           | Other Tortillas                   |
| Beverages       | Beer/Cider          | Cider/Perry                       |
| Beverages       | Beer/Cider          | Hard Ginger Beer                  |
| Beverages       | Beer/Cider          | Malt Beverages                    |
| Beverages       | Coffee              | Coffee Husks                      |
| Beverages       | Coffee              | Mixes, Powder or Liquid           |
| Beverages       | Coffee              | Not Roasted Coffee                |
| Beverages       | Coffee              | Not Roasted Coffee, Decaffeinated |
| Beverages       | Coffee              | Ready Drink Coffee Beverage       |
| Beverages       | Coffee              | Roasted Coffee                    |
| Beverages       | Coffee              | Roasted Coffee, Decaffeinated     |
| Beverages       | Hard Seltzer        | Hard Seltzer                      |
| Beverages       | Juices              | Fruit Juice                       |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

|                          |                         |                                    |
|--------------------------|-------------------------|------------------------------------|
| Beverages                | Juices                  | Juice Concentrate                  |
| Beverages                | Juices                  | Other Juices                       |
| Beverages                | Juices                  | Vegetable Juice                    |
| Beverages                | Plant Based Beverages   | Plant Based Beverages              |
| Beverages                | Sweetened/Soft-Drinks   | Energy Drink                       |
| Beverages                | Sweetened/Soft-Drinks   | Functional Drink                   |
| Beverages                | Sweetened/Soft-Drinks   | Hot Chocolate/Cocoa Mix            |
| Beverages                | Sweetened/Soft-Drinks   | Soda/Pop                           |
| Beverages                | Sweetened/Soft-Drinks   | Soft Drink Concentrate             |
| Beverages                | Sweetened/Soft-Drinks   | Sport Drink                        |
| Beverages                | Tea                     | Black Tea                          |
| Beverages                | Tea                     | Green Tea                          |
| Beverages                | Tea                     | Herbal Tea                         |
| Beverages                | Tea                     | Kombucha                           |
| Beverages                | Tea                     | White Tea                          |
| Confectionery            | Chocolate Confectionery | Alfajores                          |
| Confectionery            | Chocolate Confectionery | Bagged Selflines/Softlines         |
| Confectionery            | Chocolate Confectionery | Boxed Assortment Chocolates        |
| Confectionery            | Chocolate Confectionery | Chocolate Tablets/Squares          |
| Confectionery            | Chocolate Confectionery | Chocolate with Toys                |
| Confectionery            | Chocolate Confectionery | Countlines                         |
| Confectionery            | Chocolate Confectionery | Seasonal Chocolate                 |
| Confectionery            | Sugar Confectionery     | Boiled Sweets                      |
| Confectionery            | Sugar Confectionery     | Fudge                              |
| Confectionery            | Sugar Confectionery     | Licorice                           |
| Confectionery            | Sugar Confectionery     | Lollipops                          |
| Confectionery            | Sugar Confectionery     | Marshmallows                       |
| Confectionery            | Sugar Confectionery     | Medicated Confectionery            |
| Confectionery            | Sugar Confectionery     | Mints                              |
| Confectionery            | Sugar Confectionery     | Pastilles, Jellies, & Chews        |
| Confectionery            | Sugar Confectionery     | Spun Sugar                         |
| Confectionery            | Sugar Confectionery     | Toffees, Caramels, & Nougats       |
| Dairy & Related Products | Non-Dairy               | Almond Milk                        |
| Dairy & Related Products | Non-Dairy               | Cheese                             |
| Dairy & Related Products | Non-Dairy               | Dried/Powder Milk Substitute       |
| Dairy & Related Products | Non-Dairy               | Ice Cream/Frozen Yogurt Substitute |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

|   |                            |                                  |
|---|----------------------------|----------------------------------|
| Dairy & Related Products                              | Non-Dairy                  | Non-Dairy Creamer                |
| Dairy & Related Products                              | Non-Dairy                  | Non-Dairy Yogurt Products        |
| Dairy & Related Products                              | Non-Dairy                  | Oat Milk                         |
| Dairy & Related Products                              | Non-Dairy                  | Other Dairy Substitute           |
| Dairy & Related Products                              | Non-Dairy                  | Other Non-Dairy Drinking Product |
| Dairy & Related Products                              | Non-Dairy                  | Rice Milk                        |
| Dairy & Related Products                              | Non-Dairy                  | Soy Milk                         |
| Other Agricultural Products (excluding food and wood) | Wax                        | Bee's Wax                        |
| Other Agricultural Products (excluding food and wood) | Wax                        | Vegetable Wax                    |
| Plant Based Alternatives                              | Dairy Alternatives         | Dairy Alternatives               |
| Ready Meals   | Dinner Mixes               | Dinner mixes                     |
| Ready Meals   | Lunch Kits                 | Lunch kits                       |
| Ready Meals   | Pizza                      | Pizza                            |
| Ready Meals   | Prepared Appetizers        | Prepared Appetizers              |
| Ready Meals   | Prepared Meals             | Prepared meals                   |
| Ready Meals   | Prepared Salads            | Prepared salads                  |
| Ready Meals   | Processed Meat Substitutes | Processed Meat Substitutes       |
| Ready Meals   | Processed Meat Substitutes | Veggie Burger                    |
| Ready Meals   | Seafood                    | Prepared seafood                 |
| Ready Meals   | Soup                       | Soup, Canned                     |
| Ready Meals   | Soup                       | Soup, Chilled                    |
| Ready Meals   | Soup                       | Soup, Dehydrated                 |
| Ready Meals   | Soup                       | Soup, Instant                    |
| Sweet/Savory Snacks                                   | Cheesecake                 | Cheesecake                       |
| Sweet/Savory Snacks                                   | Chips/Crisps               | Potato Chips                     |
| Sweet/Savory Snacks                                   | Chips/Crisps               | Tortilla/Corn Chips              |
| Sweet/Savory Snacks                                   | Chips/Crisps               | Vegetable Chips                  |
| Sweet/Savory Snacks                                   | Fruit Snacks               | Fruit Snacks                     |
| Sweet/Savory Snacks                                   | Meat Snacks                | Jerky                            |
| Sweet/Savory Snacks                                   | Meat Snacks                | Meat Sticks                      |
| Sweet/Savory Snacks                                   | Trail Mix                  | Trail Mix                        |
| <b>Additional Information</b>                         |                            |                                  |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Plant-Based Food Buyers Mission at 2024 Plant Based World Conference & Expo**  
**New York, NY 9/10/2024 - 9/10/2024**  
**BUYER PROFILES**

**Colombia**

**Superfuds S.A.S**

| <b>Contact Information</b>                |   |                                      |   |
|---|---|--------------------------------------|---|
| <b>Title</b>                              | <b>Name / Email / Phone</b>   |                                      |   |
| Head of Sales                             | Available upon registration (go to "My Activities" if you already registered)   |                                      |   |
| <b>Company Information</b>                |   |                                      |   |
| <b>Company Address:</b>                   | Available Upon Registration   | <b>Website:</b>                      | www.superfuds.com   |
| <b>Company Phone:</b>                     | Available Upon Registration   | <b>Year Founded:</b>                 | 2016  |
| <b>Company Description:</b>               | <p>Superfuds is an importer, distributor, exporter, wholesaler, and online marketplace of healthy, organic, plant-based, and vegan products with operations in Colombia, Venezuela, and Mexico. Through their online platform, they represent and help emerging CPG brands expand into the Colombian market by providing B2B growth, fulfillment, and financing. They also have created "Sacha" a platform for small and medium-sized companies that helps them gain valuable insights and improve their operations through real-time data analysis. They represent more than 100 emerging brands, reaching more than 2.500 points of sale in Colombia, 190 in Venezuela, and more than 10 big retailers in Mexico. Colombia is their primary market, distributing their products to big supermarket chains such as Grupo Éxito, Cencosud, Pricemart, Colsubsidio, and Olimpica, drugstores like Farmatodo and Cruz Verde, specialized stores like Gastronomy Market, Fitmarket, Merkaorgánico, and Fithub, the Food Service sector and the E-commerce channel. They import from Mexico, Ecuador, Perú, and Bolivia and export to more than 10 countries.</p> |                                      |   |
| <b>Type of Business:</b>                  |   | <b>Customer(s):</b>                  | Retail - Club Store/Warehouse, Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Retail - Convenience, Retail - Drugstore, FoodService/HORECA, Retail - Department Store, Retail - Specialty/Gourmet |
| <b>Facilities:</b>                        | Warehouse and Production plant in Colombia and an additional warehouse in Mexico.   | <b>Geographic Region (s) Served:</b> | Countrywide in Colombia, Venezuela, and Mexico  |
| <b>Industry Segment(s):</b>               | Beverages, Foodservice/HRI, Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Snacks, Specialty/Gourmet  |                                      |   |
| <b>Shipping and Quotation Preferences</b> |   |                                      |   |
| <b>Preferred Incoterm(s):</b>             | EXW   | <b>Consolidator(s) in the US:</b>    |   |



T: 312.334.9200 or 215.829.9111  
 E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.



| <b>Preferred Port(s) of Import:</b>        | Cartagena   | <b>Preferred Port(s) of Export from US:</b> | Miami-FL |
|--|---|---|----------|
| <b>Product Information</b>                 |   |   |          |
| <b>Attributes of Interest:</b>             | 100% Organic, All Natural, Allergen Free, Dietary, Fat Free, Halal, Kosher, Low Calorie, Low Fat, Natural, No Fat, No Monosodium Glutamate (MSG), No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Sustainably Produced, Trans-fat Free, Vegan, Vegetarian, Zero Calories |   |          |
| <b>Capacity to Import:</b>                 |   | <b>Cannot Import:</b>                       | None     |
| <b>Products of Interest at this Event:</b> |   |   |          |
| <b>Product Category</b>                    | <b>Product Type</b>   | <b>Product Sub-Type</b>                     |          |
| Baby Food                                  | Baby Snacks   | Baby Snacks                                 |          |
| Baby Food                                  | Baby Supplements  | Baby Supplements                            |          |
| Baby Food                                  | Dried Baby Food   | Dried Baby Food                             |          |
| Baby Food                                  | Prepared Baby Food  | Prepared Baby Food                          |          |
| Bakery Products                            | Biscuits, Crackers, & Wafers  | Savory Biscuits/Crackers                    |          |
| Bakery Products                            | Biscuits, Crackers, & Wafers  | Sweet Biscuits                              |          |
| Bakery Products                            | Breakfast Products  | Breakfast Cereal Flakes                     |          |
| Bakery Products                            | Breakfast Products  | Hot Cereal                                  |          |
| Bakery Products                            | Breakfast Products  | Oats & Oatmeal                              |          |
| Bakery Products                            | Breakfast Products  | Other Breakfast Cereal                      |          |
| Bakery Products                            | Breakfast Products  | Pancakes                                    |          |
| Bakery Products                            | Breakfast Products  | Sweetened Cereal                            |          |
| Bakery Products                            | Breakfast Products  | Waffles                                     |          |
| Bakery Products                            | Cookies   | Ready-to-Bake Cookies                       |          |
| Bakery Products                            | Granola   | Plain Granola                               |          |
| Bakery Products                            | Granola   | Sweetened/Flavored Granola                  |          |
| Beverages                                  | Juices  | Fruit Juice                                 |          |
| Beverages                                  | Juices  | Juice Concentrate                           |          |
| Beverages                                  | Juices  | Other Juices                                |          |
| Beverages                                  | Juices  | Vegetable Juice                             |          |
| Beverages                                  | Plant Based Beverages   | Plant Based Beverages                       |          |
| Beverages                                  | Sweetened/Soft-Drinks   | Energy Drink                                |          |
| Beverages                                  | Sweetened/Soft-Drinks   | Functional Drink                            |          |
| Beverages                                  | Sweetened/Soft-Drinks   | Hot Chocolate/Cocoa Mix                     |          |
| Beverages                                  | Sweetened/Soft-Drinks   | Soda/Pop                                    |          |
| Beverages                                  | Sweetened/Soft-Drinks   | Soft Drink Concentrate                      |          |
| Beverages                                  | Sweetened/Soft-Drinks   | Sport Drink                                 |          |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

|   |                          |                                  |
|---|--------------------------|----------------------------------|
| Beverages   | Tea                      | Black Tea                        |
| Beverages   | Tea                      | Green Tea                        |
| Beverages   | Tea                      | Herbal Tea                       |
| Beverages   | Tea                      | Kombucha                         |
| Beverages   | Tea                      | White Tea                        |
| Beverages   | Water                    | Flavored Water                   |
| Confectionery   | Chocolate Confectionery  | Alfajores                        |
| Confectionery   | Chocolate Confectionery  | Chocolate Tablets/Squares        |
| Confectionery   | Chocolate Confectionery  | Chocolate with Toys              |
| Dairy & Related Products                              | Non-Dairy                | Almond Milk                      |
| Dairy & Related Products                              | Non-Dairy                | Cheese                           |
| Dairy & Related Products                              | Non-Dairy                | Dried/Powder Milk Substitute     |
| Dairy & Related Products                              | Non-Dairy                | Non-Dairy Creamer                |
| Dairy & Related Products                              | Non-Dairy                | Non-Dairy Yogurt Products        |
| Dairy & Related Products                              | Non-Dairy                | Oat Milk                         |
| Dairy & Related Products                              | Non-Dairy                | Other Non-Dairy Drinking Product |
| Dairy & Related Products                              | Non-Dairy                | Rice Milk                        |
| Dairy & Related Products                              | Non-Dairy                | Soy Milk                         |
| Eggs & Egg Products                                   | Egg Replacer             | Egg Replacer                     |
| Oils, Fats & Seeds                                    | Animal Fats              | Pig Fat                          |
| Oils, Fats & Seeds                                    | Liquid Oils              | Botanical & Essential Oil        |
| Oils, Fats & Seeds                                    | Liquid Oils              | Canola Oil                       |
| Oils, Fats & Seeds                                    | Liquid Oils              | Corn Oil                         |
| Oils, Fats & Seeds                                    | Liquid Oils              | Fish Oil                         |
| Oils, Fats & Seeds                                    | Liquid Oils              | Flax Seed Oil                    |
| Oils, Fats & Seeds                                    | Liquid Oils              | Olive Oil                        |
| Oils, Fats & Seeds                                    | Liquid Oils              | Palm Oil                         |
| Oils, Fats & Seeds                                    | Liquid Oils              | Sesame                           |
| Oils, Fats & Seeds                                    | Liquid Oils              | Soybean Oil                      |
| Oils, Fats & Seeds                                    | Liquid Oils              | Sunflower Oil                    |
| Oils, Fats & Seeds                                    | Liquid Oils              | Vegetable Oil                    |
| Oils, Fats & Seeds                                    | Oil Sprays               | Oil Sprays                       |
| Oils, Fats & Seeds                                    | Seeds                    | Flax Seed                        |
| Oils, Fats & Seeds                                    | Seeds                    | Linseed                          |
| Other Agricultural Products (excluding food and wood) | Health & Beauty Products | Bath Products                    |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

|   |                                      |                                      |
|---|--------------------------------------|--------------------------------------|
| Other Agricultural Products (excluding food and wood) | Health & Beauty Products             | Hair Products                        |
| Other Agricultural Products (excluding food and wood) | Health & Beauty Products             | Hand Soap                            |
| Other Agricultural Products (excluding food and wood) | Health & Beauty Products             | Skin/Lip Care                        |
| Pet Food & Pet Care Products                          | Pet Care                             | Pet Hair Care                        |
| Pet Food & Pet Care Products                          | Pet Treats & Mixes                   | Dog Treats                           |
| Plant Based Alternatives                              | Dairy Alternatives                   | Dairy Alternatives                   |
| Plant Based Alternatives                              | Meat Alternatives                    | Meat Alternatives                    |
| Sauces, Dressings, Spreads & Condiments               | Dressings                            | Salad Dressing                       |
| Sauces, Dressings, Spreads & Condiments               | Dressings                            | Vinaigrette                          |
| Sauces, Dressings, Spreads & Condiments               | Sauces/Purees                        | Pasta Sauce                          |
| Sauces, Dressings, Spreads & Condiments               | Sauces/Purees                        | Soy Sauce                            |
| Sauces, Dressings, Spreads & Condiments               | Sauces/Purees                        | Table Sauce                          |
| Sauces, Dressings, Spreads & Condiments               | Sauces/Purees                        | Tomato Sauce                         |
| Sauces, Dressings, Spreads & Condiments               | Spreads                              | Chocolate spread                     |
| Supplements & Sweeteners                              | American Ginseng                     | Ginseng Extract                      |
| Supplements & Sweeteners                              | American Ginseng                     | Ginseng Root                         |
| Supplements & Sweeteners                              | Antioxidants                         | Antioxidants                         |
| Supplements & Sweeteners                              | Dietary Fiber, Prebiotic & Probiotic | Dietary Fiber, Prebiotic & Probiotic |
| Supplements & Sweeteners                              | Dietary Supplement                   | Encapsulated/Tablet Supplement       |
| Supplements & Sweeteners                              | Dietary Supplement                   | Liquid Supplement                    |
| Supplements & Sweeteners                              | Dietary Supplement                   | Powder Supplement                    |
| Supplements & Sweeteners                              | Minerals                             | Minerals                             |
| Supplements & Sweeteners                              | Sugars & Sweeteners                  | Agave                                |
| Supplements & Sweeteners                              | Sugars & Sweeteners                  | Honey                                |
| Supplements & Sweeteners                              | Sugars & Sweeteners                  | Maple Sugar                          |
| Supplements & Sweeteners                              | Sugars & Sweeteners                  | Stevia                               |
| Supplements & Sweeteners                              | Sugars & Sweeteners                  | Xylitol                              |
| Sweet/Savory Snacks                                   | Chips/Crisps                         | Potato Chips                         |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

|                               |              |                         |
|-------------------------------|--------------|-------------------------|
| Sweet/Savory Snacks           | Chips/Crisps | Tortilla/Corn Chips     |
| Sweet/Savory Snacks           | Chips/Crisps | Vegetable Chips         |
| Sweet/Savory Snacks           | Pretzels     | Hard Pretzels           |
| Sweet/Savory Snacks           | Pretzels     | Soft Pretzels           |
| Sweet/Savory Snacks           | Snack Bars   | Breakfast Bars          |
| Sweet/Savory Snacks           | Snack Bars   | Energy & Nutrition Bars |
| <b>Additional Information</b> |              |                         |
|                               |              |                         |



T: 312.334.9200 or 215.829.9111  
 E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Plant-Based Food Buyers Mission at 2024 Plant Based World Conference & Expo**  
**New York, NY 9/10/2024 - 9/10/2024**  
**BUYER PROFILES**

**Hong Kong**

**King Rise (Asia) Limited**

| <b>Contact Information</b>                 |  |   |  |
|--|--|---|--|
| <b>Title</b>                               | <b>Name / Email / Phone</b>  |   |  |
| Director of Sales & Product Development    | Available upon registration (go to "My Activities" if you already registered)  |   |  |
| <b>Company Information</b>                 |  |   |  |
| <b>Company Address:</b>                    | Available Upon Registration  | <b>Website:</b>                             |  |
| <b>Company Phone:</b>                      | Available Upon Registration  | <b>Year Founded:</b>                        | 1996   |
| <b>Company Description:</b>                | Founded in 1996, King Rise Limited has been developed to be one of the major suppliers in FINE FOOD SERVICING in Hong Kong. We always aim to bring YOU the best fine food products and ingredients, in terms of quality and pricing, from all over the world. We are expert in dairy products and grocery items, and we are proud to have the largest collection of fine cheese supplied in Hong Kong. Nowadays, we are serving over 600 customers including hotels, club-houses, fine dining restaurants, airlines, catering service, wholesalers and supermarkets. |   |  |
| <b>Type of Business:</b>                   |  | <b>Customer(s):</b>                         | FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Department Store, Retail - Supermarket/Grocery, Retail - Specialty/Gourmet |
| <b>Facilities:</b>                         | 8 units of frozen storage, 5 units of reefer trucks, 30,000 sq ft. of sales and warehouse area   | <b>Geographic Region (s) Served:</b>        | Hong Kong  |
| <b>Industry Segment(s):</b>                | Food Ingredients, Foodservice/HRI, Frozen  |   |  |
| <b>Shipping and Quotation Preferences</b>  |  |   |  |
| <b>Preferred Incoterm(s):</b>              |  | <b>Consolidator(s) in the US:</b>           | California   |
| <b>Preferred Port(s) of Import:</b>        |  | <b>Preferred Port(s) of Export from US:</b> | Oakland-CA   |
| <b>Product Information</b>                 |  |   |  |
| <b>Attributes of Interest:</b>             | Dairy, Dried/Dehydrated  |   |  |
| <b>Capacity to Import:</b>                 |  | <b>Cannot Import:</b>                       | CBD/THC products   |
| <b>Products of Interest at this Event:</b> |  |   |  |



T: 312.334.9200 or 215.829.9111  
 E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

| <b>Product Category</b>  | <b>Product Type</b>                | <b>Product Sub-Type</b>      |
|--------------------------|------------------------------------|------------------------------|
| Bakery Products          | Bread                              | Bagels                       |
| Bakery Products          | Bread                              | Bread Crumbs/Croutons        |
| Bakery Products          | Bread                              | Loaf Bread                   |
| Bakery Products          | Bread                              | Muffins                      |
| Bakery Products          | Bread                              | Pita/Flat Bread              |
| Bakery Products          | Bread                              | Pizza Crust                  |
| Bakery Products          | Breakfast Products                 | Breakfast Cereal Flakes      |
| Bakery Products          | Breakfast Products                 | Hot Cereal                   |
| Bakery Products          | Breakfast Products                 | Muesli                       |
| Bakery Products          | Breakfast Products                 | Oats & Oatmeal               |
| Bakery Products          | Breakfast Products                 | Other Breakfast Cereal       |
| Bakery Products          | Breakfast Products                 | Pancakes                     |
| Bakery Products          | Breakfast Products                 | Sweetened Cereal             |
| Bakery Products          | Breakfast Products                 | Waffles                      |
| Bakery Products          | Milled Products (Flours, Starches) | Cereal Flour                 |
| Bakery Products          | Milled Products (Flours, Starches) | Cereal Grains                |
| Bakery Products          | Milled Products (Flours, Starches) | Cereal Groats                |
| Bakery Products          | Milled Products (Flours, Starches) | Corn (Maize) Flour           |
| Bakery Products          | Milled Products (Flours, Starches) | Corn Meal                    |
| Bakery Products          | Milled Products (Flours, Starches) | Flour Meal                   |
| Bakery Products          | Milled Products (Flours, Starches) | Malt                         |
| Bakery Products          | Milled Products (Flours, Starches) | Other Nut Flours             |
| Bakery Products          | Milled Products (Flours, Starches) | Potato Flakes                |
| Bakery Products          | Milled Products (Flours, Starches) | Potato Flour                 |
| Bakery Products          | Milled Products (Flours, Starches) | Rice Flour                   |
| Bakery Products          | Milled Products (Flours, Starches) | Rye Flour                    |
| Bakery Products          | Milled Products (Flours, Starches) | Soy Flour                    |
| Bakery Products          | Milled Products (Flours, Starches) | Soy Meal                     |
| Bakery Products          | Milled Products (Flours, Starches) | Starch                       |
| Bakery Products          | Milled Products (Flours, Starches) | Wheat Gluten                 |
| Dairy & Related Products | Non-Dairy                          | Almond Milk                  |
| Dairy & Related Products | Non-Dairy                          | Cheese                       |
| Dairy & Related Products | Non-Dairy                          | Dried/Powder Milk Substitute |
| Dairy & Related Products | Non-Dairy                          | Non-Dairy Creamer            |
| Dairy & Related Products | Non-Dairy                          | Non-Dairy Yogurt Products    |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

|                               |                    |                        |
|-------------------------------|--------------------|------------------------|
| Dairy & Related Products      | Non-Dairy          | Oat Milk               |
| Dairy & Related Products      | Non-Dairy          | Other Dairy Substitute |
| Dairy & Related Products      | Non-Dairy          | Soy Milk               |
| Plant Based Alternatives      | Dairy Alternatives | Dairy Alternatives     |
| <b>Additional Information</b> |                    |                        |
|                               |                    |                        |



T: 312.334.9200 or 215.829.9111  
 E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Plant-Based Food Buyers Mission at 2024 Plant Based World Conference & Expo**  
**New York, NY 9/10/2024 - 9/10/2024**  
**BUYER PROFILES**

**Kuwait**

**Al Bustan Al Khaleeji Co.**

| <b>Contact Information</b>                |  |   |  |
|---|--|---|--|
| <b>Title</b>                              | <b>Name / Email / Phone</b>  |   |  |
| Commercial Head – Food Service            | Available upon registration (go to “My Activities” if you already registered)  |   |  |
| <b>Company Information</b>                |  |   |  |
| <b>Company Address:</b>                   | Available Upon Registration  | <b>Website:</b>                             | www.bustankhaleeji.com   |
| <b>Company Phone:</b>                     | Available Upon Registration  | <b>Year Founded:</b>                        | 1989   |
| <b>Company Description:</b>               | In 1965, W.J Towell started its food distribution division in Kuwait. The division took on world-renowned brands, and so became one of the major players in the market. Therefore, the board established a stand-alone company to handle all its food business. As a result, In 1989, Al Bustan Al Khaleeji (BK) was born. Bustan Khaleeji is one of the leading FMCG distribution company in Kuwait . With over half a century of experience and a proven track record of success, we are the preferred partner in Kuwait for many world-renowned brands. |   |  |
| <b>Type of Business:</b>                  |  | <b>Customer(s):</b>                         | Retail - Club Store/Warehouse, Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Food Manufacturing, Retail - Convenience, Retail - Drugstore, Retail - Other (Non-Food), FoodService/HORECA, Retail - Department Store, Retail - Internet/TV, Retail - Specialty/Gourmet |
| <b>Facilities:</b>                        | The company operates distribution centers with over 10,000 sqm.  | <b>Geographic Region (s) Served:</b>        | Kuwait   |
| <b>Industry Segment(s):</b>               | Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Other - Non Food and Wood, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet  |   |  |
| <b>Shipping and Quotation Preferences</b> |  |   |  |
| <b>Preferred Incoterm(s):</b>             | EXW. CFR /CIF  | <b>Consolidator(s) in the US:</b>           | Georgetown, MA   |
| <b>Preferred Port(s) of Import:</b>       |  | <b>Preferred Port(s) of Export from US:</b> |  |
| <b>Product Information</b>                |  |   |  |



T: 312.334.9200 or 215.829.9111  
 E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.



|  |  |   |                                       |
|--|--|---|---------------------------------------|
| <b>Attributes of Interest:</b>             | 100% Organic, All Natural, Allergen Free, Chilled, Contains CBD, Contains Hemp, Dairy, Dietary, Ethnic, Fat Free, Frozen, Gluten Free, Gluten Free Uncertified, Grain Free, Halal, Hormone Free, Low Calorie, Low Fat, Low Sodium, N/A, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Sustainably Produced, Trans-fat Free, Vegan, Vegetarian, Zero Calories |   |                                       |
| <b>Capacity to Import:</b>                 |  | <b>Cannot Import:</b>                   | Alcoholic beverages and pork products |
| <b>Products of Interest at this Event:</b> |  |   |                                       |
| <b>Product Category</b>                    | <b>Product Type</b>  | <b>Product Sub-Type</b>                 |                                       |
| Animal Feed Ingredients & Additives        | Additives  | Animal Feed - Additives - Whey Products |                                       |
| Baby Food                                  | Baby Snacks  | Baby Snacks                             |                                       |
| Baby Food                                  | Baby Supplements   | Baby Supplements                        |                                       |
| Baby Food                                  | Dried Baby Food  | Dried Baby Food                         |                                       |
| Baby Food                                  | Milk Formula   | Follow-On/Infant Milk Formula           |                                       |
| Baby Food                                  | Milk Formula   | Specialty Baby Milk Formula             |                                       |
| Baby Food                                  | Milk Formula   | Standard Milk Formula                   |                                       |
| Baby Food                                  | Milk Formula   | Toddler Milk Formula                    |                                       |
| Baby Food                                  | Prepared Baby Food   | Prepared Baby Food                      |                                       |
| Bakery Products                            | Biscuits, Crackers, & Wafers   | Savory Biscuits/Crackers                |                                       |
| Bakery Products                            | Mixes  | Dessert Mixes                           |                                       |
| Beverages                                  | Plant Based Beverages  | Plant Based Beverages                   |                                       |
| Beverages                                  | Sweetened/Soft-Drinks  | Energy Drink                            |                                       |
| Beverages                                  | Sweetened/Soft-Drinks  | Functional Drink                        |                                       |
| Beverages                                  | Sweetened/Soft-Drinks  | Sport Drink                             |                                       |
| Confectionery                              | Chocolate Confectionery  | Bagged Selflines/Softlines              |                                       |
| Confectionery                              | Chocolate Confectionery  | Boxed Assortment Chocolates             |                                       |
| Confectionery                              | Chocolate Confectionery  | Chocolate Tablets/Squares               |                                       |
| Confectionery                              | Chocolate Confectionery  | Chocolate with Toys                     |                                       |
| Confectionery                              | Chocolate Confectionery  | Countlines                              |                                       |
| Confectionery                              | Gum  | Bubble Gum                              |                                       |
| Confectionery                              | Gum  | Chewing Gum                             |                                       |
| Confectionery                              | Sugar Confectionery  | Lollipops                               |                                       |
| Confectionery                              | Sugar Confectionery  | Marshmallows                            |                                       |
| Confectionery                              | Sugar Confectionery  | Mints                                   |                                       |
| Confectionery                              | Sugar Confectionery  | Pastilles, Jellies, & Chews             |                                       |
| Confectionery                              | Sugar Confectionery  | Toffees, Caramels, & Nougats            |                                       |
| Dairy & Related Products                   | Dairy  | Butter                                  |                                       |



T: 312.334.9200 or 215.829.9111  
 E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

|   |                                    |   |
|---|------------------------------------|---|
| Dairy & Related Products                | Dairy                              | Cheese & Curd   |
| Dairy & Related Products                | Dairy                              | Cheese Sauce/Liquid                                     |
| Dairy & Related Products                | Dairy                              | Cream   |
| Dairy & Related Products                | Dairy                              | Cream Cheese  |
| Dairy & Related Products                | Dairy                              | Dairy & Related Products - Dairy - Whey & Whey Products |
| Dairy & Related Products                | Dairy                              | Milk Powder & NFDM                                      |
| Dairy & Related Products                | Non-Dairy                          | Other Dairy Substitute                                  |
| Food Ingredients                        | Bakery & Confectionary Ingredients | Bakery & Confectionary Bases                            |
| Food Ingredients                        | Bakery & Confectionary Ingredients | Bakery Coatings   |
| Food Ingredients                        | Bakery & Confectionary Ingredients | Bakery Fillings   |
| Food Ingredients                        | Bakery & Confectionary Ingredients | Bakery Mixes  |
| Food Ingredients                        | Bakery & Confectionary Ingredients | Baking Decorations/Toppings                             |
| Food Ingredients                        | Bakery & Confectionary Ingredients | Dessert Mixes   |
| Food Ingredients                        | Bakery & Confectionary Ingredients | Icing, Glazes, Gels                                     |
| Oils, Fats & Seeds                      | Liquid Oils                        | Canola Oil  |
| Oils, Fats & Seeds                      | Liquid Oils                        | Corn Oil  |
| Oils, Fats & Seeds                      | Liquid Oils                        | Olive Oil   |
| Oils, Fats & Seeds                      | Liquid Oils                        | Other Vegetable & Seed Oil                              |
| Oils, Fats & Seeds                      | Liquid Oils                        | Sunflower Oil   |
| Oils, Fats & Seeds                      | Liquid Oils                        | Vegetable Oil   |
| Oils, Fats & Seeds                      | Spreadable Oils & Fats             | Cooking Fat (vegetable based)                           |
| Oils, Fats & Seeds                      | Spreadable Oils & Fats             | Margarine   |
| Oils, Fats & Seeds                      | Spreadable Oils & Fats             | Other Spreadable Oil/Fat                                |
| Pet Food & Pet Care Products            | Pet Care                           | Pet Supplements   |
| Pet Food & Pet Care Products            | Pet Food                           | Cat Food  |
| Pet Food & Pet Care Products            | Pet Food                           | Dog Food  |
| Pet Food & Pet Care Products            | Pet Treats & Mixes                 | Cat Treats  |
| Pet Food & Pet Care Products            | Pet Treats & Mixes                 | Dog Treats  |
| Plant Based Alternatives                | Dairy Alternatives                 | Dairy Alternatives                                      |
| Plant Based Alternatives                | Meat Alternatives                  | Meat Alternatives                                       |
| Sauces, Dressings, Spreads & Condiments | Condiments                         | Mayonnaise  |
| Sauces, Dressings, Spreads & Condiments | Condiments                         | Mustard   |
| Sauces, Dressings, Spreads & Condiments | Dips                               | Dip, Other  |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

|   |            |                         |
|---|------------|-------------------------|
| Sauces, Dressings, Spreads & Condiments | Dressings  | Salad Dressing          |
| Sauces, Dressings, Spreads & Condiments | Dressings  | Vinaigrette             |
| Sauces, Dressings, Spreads & Condiments | Spreads    | Cheese Spread           |
| Sauces, Dressings, Spreads & Condiments | Spreads    | Jams & Preserves        |
| Sweet/Savory Snacks                     | Snack Bars | Breakfast Bars          |
| Sweet/Savory Snacks                     | Snack Bars | Energy & Nutrition Bars |
| Sweet/Savory Snacks                     | Snack Bars | Fruit Bars              |
| Sweet/Savory Snacks                     | Snack Bars | Granola/Muesli Bars     |
| Sweet/Savory Snacks                     | Snack Bars | Other Snack Bars        |
| Vegetables                              | Corn       | Yellow Corn             |
| Vegetables                              | Olives     | Black Olives            |
| Vegetables                              | Pumpkin    | Pumpkin                 |
| <b>Additional Information</b>           |            |                         |
|   |            |                         |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Plant-Based Food Buyers Mission at 2024 Plant Based World Conference & Expo**  
**New York, NY 9/10/2024 - 9/10/2024**  
**BUYER PROFILES**

**Netherlands (the)**

**Sterk Seafood & Plant Based Food**

| Contact Information                 |   |   |  |
|-------------------------------------|---|---|--|
| Title                               | Name / Email / Phone  |   |  |
| Project Director Plant Based Foods  | Available upon registration (go to "My Activities" if you already registered)   |   |  |
| Company Information                 |   |   |  |
| <b>Company Address:</b>             | Available Upon Registration   | <b>Website:</b>                             | www.sterkfood.nl   |
| <b>Company Phone:</b>               | Available Upon Registration   | <b>Year Founded:</b>                        | 1994   |
| <b>Company Description:</b>         | The company was founded as importer of seafood products to the European markets and is still one of the largest independent players in this field bringing in tons of seafood from the USA, too. five years ago, they started to develop a plant based category with main focus on plant based seafood and meat alternatives which has been growing since then. |   |  |
| <b>Type of Business:</b>            |   | <b>Customer(s):</b>                         | FoodService/HORECA, Food Manufacturing, Retail - Supermarket/Grocery, Retail - Convenience |
| <b>Facilities:</b>                  | Warehouses, processing plants and logistic center   | <b>Geographic Region (s) Served:</b>        | Central Europe   |
| <b>Industry Segment(s):</b>         | Food Ingredients, Foodservice/HRI, Frozen, Private Label, Seafood   |   |  |
| Shipping and Quotation Preferences  |   |   |  |
| <b>Preferred Incoterm(s):</b>       | CIF, DAP, DDP   | <b>Consolidator(s) in the US:</b>           |  |
| <b>Preferred Port(s) of Import:</b> | Rotterdam, NL   | <b>Preferred Port(s) of Export from US:</b> |  |
| Product Information                 |   |   |  |
| <b>Attributes of Interest:</b>      | 100% Organic, All Natural, Low Fat, No Fat, No Sugar Added, Non - GMO - EU Certified, Organic, Plant Based, Vegan   |   |  |
| <b>Capacity to Import:</b>          |   | <b>Cannot Import:</b>                       | Certain additives and coloring as well as GMO strains                                      |
| Products of Interest at this Event: |   |   |  |
| Product Category                    | Product Type  | Product Sub-Type                            |  |
| Beverages                           | Plant Based Beverages   | Plant Based Beverages                       |  |
| Plant Based Alternatives            | Dairy Alternatives  | Dairy Alternatives                          |  |
| Plant Based Alternatives            | Meat Alternatives   | Meat Alternatives                           |  |



T: 312.334.9200 or 215.829.9111  
 E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Additional Information**



**Food  
Export**  
Midwest USA



**Food  
Export USA**  
Northeast



**T: 312.334.9200 or 215.829.9111**  
**E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)**

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

**Plant-Based Food Buyers Mission at 2024 Plant Based World Conference & Expo**  
**New York, NY 9/10/2024 - 9/10/2024**  
**BUYER PROFILES**

**New Zealand**

**Real Foods Ltd**

| <b>Contact Information</b>                 |   |   |  |
|--|---|---|--|
| <b>Title</b>                               | <b>Name / Email / Phone</b>   |   |  |
| Director and Executive Chairman            | Available upon registration (go to "My Activities" if you already registered)   |   |  |
| <b>Company Information</b>                 |   |   |  |
| <b>Company Address:</b>                    | Available Upon Registration   | <b>Website:</b>                             |  |
| <b>Company Phone:</b>                      | Available Upon Registration   | <b>Year Founded:</b>                        | 1982   |
| <b>Company Description:</b>                | <p>Real Foods Ltd. manages a number of highly successful international food brands across New Zealand in the supermarket and food service industry (HORECA).</p> <p>These include the exciting Pureharvest Organic Milks, Fragata Capers and Olives, Alpro Soy products, realCOCO Coconut Water, Remedy Kombucha, Kez's Biscuits and Shine Drinks.</p> <p>In addition Real Foods own the Sunreal Brand (registered in 1999) and the realFOODS, realFOODS Gourmet, which are used to market dried fruits, gluten free cereals, Lemon and Lime Juice.</p> |   |  |
| <b>Type of Business:</b>                   |   | <b>Customer(s):</b>                         | Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy, FoodService/HORECA, Retail - Specialty/Gourmet |
| <b>Facilities:</b>                         | Office supporting 3PL   | <b>Geographic Region (s) Served:</b>        | All of New Zealand and looking to expand   |
| <b>Industry Segment(s):</b>                | Beverages, Natural/Organic, Retail, Snacks, Specialty/Gourmet   |   |  |
| <b>Shipping and Quotation Preferences</b>  |   |   |  |
| <b>Preferred Incoterm(s):</b>              | FOB   | <b>Consolidator(s) in the US:</b>           |  |
| <b>Preferred Port(s) of Import:</b>        |   | <b>Preferred Port(s) of Export from US:</b> |  |
| <b>Product Information</b>                 |   |   |  |
| <b>Attributes of Interest:</b>             | 100% Organic, All Natural, Dried/Dehydrated, Fat Free, Gluten Free, Low Fat, Natural, No Artificial Ingredients, No Fat, No Preservatives, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Reduced Fat, Sugar Free   |   |  |
| <b>Capacity to Import:</b>                 |   | <b>Cannot Import:</b>                       | The buyer can import chilled products  |
| <b>Products of Interest at this Event:</b> |   |   |  |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

| <b>Product Category</b>                 | <b>Product Type</b>          | <b>Product Sub-Type</b>          |
|---|------------------------------|----------------------------------|
| Baby Food                               | Baby Snacks                  | Baby Snacks                      |
| Baby Food                               | Dried Baby Food              | Dried Baby Food                  |
| Bakery Products                         | Biscuits, Crackers, & Wafers | Savory Biscuits/Crackers         |
| Bakery Products                         | Biscuits, Crackers, & Wafers | Sweet Biscuits                   |
| Bakery Products                         | Breakfast Products           | Breakfast Cereal Flakes          |
| Bakery Products                         | Breakfast Products           | Other Breakfast Cereal           |
| Bakery Products                         | Granola                      | Plain Granola                    |
| Beverages                               | Beer/Cider                   | Hard Ginger Beer                 |
| Beverages                               | Coffee                       | Ready Drink Coffee Beverage      |
| Beverages                               | Liqueur & Spirits            | Cocktail Mix & Base              |
| Beverages                               | Liqueur & Spirits            | Distilled Spirit                 |
| Beverages                               | Plant Based Beverages        | Plant Based Beverages            |
| Beverages                               | Sweetened/Soft-Drinks        | Energy Drink                     |
| Beverages                               | Sweetened/Soft-Drinks        | Functional Drink                 |
| Dairy & Related Products                | Non-Dairy                    | Almond Milk                      |
| Dairy & Related Products                | Non-Dairy                    | Cheese                           |
| Dairy & Related Products                | Non-Dairy                    | Non-Dairy Yogurt Products        |
| Dairy & Related Products                | Non-Dairy                    | Oat Milk                         |
| Dairy & Related Products                | Non-Dairy                    | Other Dairy Substitute           |
| Dairy & Related Products                | Non-Dairy                    | Other Non-Dairy Drinking Product |
| Dairy & Related Products                | Non-Dairy                    | Rice Milk                        |
| Dairy & Related Products                | Non-Dairy                    | Soy Milk                         |
| Fruits & Nuts                           | Fruits, Berry                | Mixed Berries                    |
| Pasta, Rice, & Grains                   | Grains                       | Oats                             |
| Plant Based Alternatives                | Dairy Alternatives           | Dairy Alternatives               |
| Ready Meals                             | Dinner Mixes                 | Dinner mixes                     |
| Ready Meals                             | Lunch Kits                   | Lunch kits                       |
| Ready Meals                             | Prepared Meals               | Prepared meals                   |
| Ready Meals                             | Soup                         | Soup, Canned                     |
| Ready Meals                             | Soup                         | Soup, Dehydrated                 |
| Sauces, Dressings, Spreads & Condiments | Condiments                   | Mayonnaise                       |
| Sauces, Dressings, Spreads & Condiments | Dressings                    | Salad Dressing                   |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

|   |                                      |                                      |
|---|--------------------------------------|--------------------------------------|
| Sauces, Dressings, Spreads & Condiments | Sauces/Purees                        | Liquid Cooking Sauce                 |
| Sauces, Dressings, Spreads & Condiments | Sauces/Purees                        | Liquid Cooking Sauce                 |
| Sauces, Dressings, Spreads & Condiments | Spreads                              | Nut-based Spread/Nut Butter          |
| Sauces, Dressings, Spreads & Condiments | Spreads                              | Other Spreads                        |
| Supplements & Sweeteners                | Dietary Fiber, Prebiotic & Probiotic | Dietary Fiber, Prebiotic & Probiotic |
| Supplements & Sweeteners                | Sugars & Sweeteners                  | Brown Rice Syrup                     |
| Supplements & Sweeteners                | Sugars & Sweeteners                  | Maple Syrup                          |
| Sweet/Savory Snacks                     | Chips/Crisps                         | Tortilla/Corn Chips                  |
| Sweet/Savory Snacks                     | Chips/Crisps                         | Vegetable Chips                      |
| Sweet/Savory Snacks                     | Extruded Snacks                      | Extruded Snacks                      |
| Sweet/Savory Snacks                     | Fruit Snacks                         | Fruit Snacks                         |
| Sweet/Savory Snacks                     | Snack Bars                           | Breakfast Bars                       |
| <b>Additional Information</b>           |                                      |                                      |
|   |                                      |                                      |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.



**Plant-Based Food Buyers Mission at 2024 Plant Based World Conference & Expo  
New York, NY 9/10/2024 - 9/10/2024  
BUYER PROFILES**

**United Kingdom  
of Great Britain  
and Northern  
Ireland (the)**

**Trustin Foods UK Ltd**

| <b>Contact Information</b>                 |   |   |   |
|--|---|---|---|
| <b>Title</b>                               | <b>Name / Email / Phone</b>   |   |   |
| Managing Director                          | Available upon registration (go to "My Activities" if you already registered)   |   |   |
| <b>Company Information</b>                 |   |   |   |
| <b>Company Address:</b>                    | Available Upon Registration   | <b>Website:</b>                             | http://trustin-foods.com/   |
| <b>Company Phone:</b>                      | Available Upon Registration   | <b>Year Founded:</b>                        | 2005  |
| <b>Company Description:</b>                | Trustin Foods imports and represents Food & Drink Brands to the UK and throughout Europe. With group sales in excess of \$250m through a National Sales & Marketing Team dealing with all national accounts and with a back office and warehouse offering a full service package to all Brands they represent. Expert in importing products into the UK and Europe. Has spoken at ECRM events over the years. |   |   |
| <b>Type of Business:</b>                   |   | <b>Customer(s):</b>                         | Retail - Discount Store, Retail - Supermarket/Grocery, Retail - Convenience, Retail - Drugstore, Retail - Department Store, Retail - Club Store/Warehouse, Retail - Natural/Organic/Healthy |
| <b>Facilities:</b>                         | Sales, Marketing, Importing - Offices   | <b>Geographic Region (s) Served:</b>        | Mainly UK & Ireland with access throughout Europe   |
| <b>Industry Segment(s):</b>                | Beverages, Confectionery, Ethnic, Private Label, Snacks, Specialty/Gourmet  |   |   |
| <b>Shipping and Quotation Preferences</b>  |   |   |   |
| <b>Preferred Incoterm(s):</b>              | WXW   | <b>Consolidator(s) in the US:</b>           |   |
| <b>Preferred Port(s) of Import:</b>        |   | <b>Preferred Port(s) of Export from US:</b> |   |
| <b>Product Information</b>                 |   |   |   |
| <b>Attributes of Interest:</b>             | All Natural, Allergen Free, Dietary, Dried/Dehydrated, Ethnic, Fat Free, Gluten Free, Grain Free, Hormone Free, Kosher, Low Calorie, Low Fat, Natural, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Plant Based, Reduced Fat, Sugar Free, Trans-fat Free, Vegan, Vegetarian, Zero Calories   |   |   |
| <b>Capacity to Import:</b>                 |   | <b>Cannot Import:</b>                       | Alcohol Frozen Chilled  |
| <b>Products of Interest at this Event:</b> |   |   |   |



T: 312.334.9200 or 215.829.9111  
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

| Product Category              | Product Type | Product Sub-Type |
|-------------------------------|--------------|------------------|
| <b>Additional Information</b> |              |                  |
|                               |              |                  |



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.