

Dairy, Deli, and Bakery Buyers Mission at IDDBA 2025
New Orleans, Louisiana 6/1/2025 - 6/2/2025
BUYER PROFILES

Australia

Rademi Enterprises

Contact Information			
Title	Name / Email / Phone		
New Business Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.rademi.com
Company Phone:	Available Upon Registration	Year Founded:	2009
Company Description:	Rademi Enterprises develop, market and distribute a range of retail products to Australian consumers. Rademi have their own brands including Rani, Creole Katz, Bella Terra and Amaise. They also produce and package private label products for leading retailers including Coles, Woolworths and IGA. Rademi also have a repacking facility that portions bulk packed products and has a thaw and label service.		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, Retail - Club Store/Warehouse, Retail - Department Store
Facilities:	Warehousing and distribution facility, repacking lines and snack food manufacturing	Geographic Region (s) Served:	Nationally across Australia and New Zealand
Industry Segment(s):	Bakery, Ethnic, Frozen, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Ethnic, Frozen		
Capacity to Import:		Cannot Import:	Frozen OK, chilled product depends on the shelf life
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bagels
Bakery Products	Bread	Muffins
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Pasta, Rice, & Grains	Grains	Corn
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Additional Information		



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BUYER PROFILES

Canada

Source-it Marketing Group

Contact Information			
Title	Name / Email / Phone		
President	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	n/a
Company Phone:	Available Upon Registration	Year Founded:	2005
Company Description:	Source-it Marketing is a brokerage company based in Vancouver, BC. It focuses solely on Costco Canada and Dollarama. In addition to Canada, it also calls on and services Costco USA along with the various global offices (including Korea, UK, Japan, Taiwan, Australia, China and Mexico). It also services Sam's Club and Walmart in the U.S.		
Type of Business:		Customer(s):	Retail - Club Store/Warehouse, Food Manufacturing, Retail - Department Store, Retail - Specialty/Gourmet
Facilities:	Head office in Vancouver, BC	Geographic Region (s) Served:	Canada (Costco Canada & Dollarama), USA (Costco, Sam's, Walmart), Costco Global Countries (Korea, UK, Japan, Taiwan, Australia, China, Mexico)
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Frozen, Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Chilled, Dairy, Dietary, Dried/Dehydrated, Ethnic, Frozen, Gluten Free, Halal, Hormone Free, Kosher, Low Fat, Low Sodium, Natural, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Plant Based, Reduced Fat, Smart, Sugar Free, Vegan, Vegetarian, Zero Calories		
Capacity to Import:		Cannot Import:	Dairy requires quota holder
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Milk Formula	Follow-On/Infant Milk Formula	



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Baby Food	Milk Formula	Specialty Baby Milk Formula
Baby Food	Milk Formula	Standard Milk Formula
Baby Food	Milk Formula	Toddler Milk Formula
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Muffins
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Bran
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Milled Products (Flours, Starches)	Flour Meal
Bakery Products	Milled Products (Flours, Starches)	Malt
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour



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Bakery Products	Milled Products (Flours, Starches)	Rye Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Meal
Bakery Products	Milled Products (Flours, Starches)	Starch
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten
Bakery Products	Milled Products (Flours, Starches)	Wheat/Meslin Flour
Bakery Products	Milled Products (Flours, Starches)	White Flour
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Coffee	Coffee Husks
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Not Roasted Coffee
Beverages	Coffee	Not Roasted Coffee, Decaffeinated
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha



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Beverages	Tea	White Tea
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Water	Water
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Buttermilk
Dairy & Related Products	Dairy	Casein
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Eggnog
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet



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Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Food Ingredients	Additives & Agents	Amino Acid
Food Ingredients	Additives & Agents	Anticaking Agent
Food Ingredients	Additives & Agents	Antifoaming Agent
Food Ingredients	Additives & Agents	Antimicrobial Agent
Food Ingredients	Additives & Agents	Beef Gelatin
Food Ingredients	Additives & Agents	Bulking Agent
Food Ingredients	Additives & Agents	Citric Acid
Food Ingredients	Additives & Agents	Cultures, Starter Cultures
Food Ingredients	Additives & Agents	Curing & Pickling Agent
Food Ingredients	Additives & Agents	Dough Conditioner
Food Ingredients	Additives & Agents	Drying Agent
Food Ingredients	Additives & Agents	Emulsifier & Surfactant
Food Ingredients	Additives & Agents	Extraction Solvent
Food Ingredients	Additives & Agents	Fat & Oil Replacer
Food Ingredients	Additives & Agents	Fatty Acid
Food Ingredients	Additives & Agents	Firming Agent
Food Ingredients	Additives & Agents	Fish Gelatin
Food Ingredients	Additives & Agents	Foaming Agent
Food Ingredients	Additives & Agents	Formulation Aid
Food Ingredients	Additives & Agents	Gelatin
Food Ingredients	Additives & Agents	Humectant
Food Ingredients	Additives & Agents	Lactose
Food Ingredients	Additives & Agents	Leavening Agent
Food Ingredients	Additives & Agents	Particles and Inclusions



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Food Ingredients	Additives & Agents	Pork Gelatin
Food Ingredients	Additives & Agents	Potassium
Food Ingredients	Additives & Agents	Preservative
Food Ingredients	Additives & Agents	Protein (Plant/Animal)
Food Ingredients	Additives & Agents	Sequestrant
Food Ingredients	Additives & Agents	Sodium Carbonate
Food Ingredients	Additives & Agents	Surface-Active Agent
Food Ingredients	Additives & Agents	Surface-Finishing Agent
Food Ingredients	Additives & Agents	Texturizer
Food Ingredients	Additives & Agents	Thickening Agent
Food Ingredients	Additives & Agents	Vinegar
Food Ingredients	Additives & Agents	Yeast and Yeast Extract
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Coatings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Fillings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Batter
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Lemons
Fruits & Nuts	Fruits, Citrus	Limes
Fruits & Nuts	Fruits, Citrus	Mandarins
Fruits & Nuts	Fruits, Citrus	Oranges
Fruits & Nuts	Fruits, Citrus	Other Citrus Fruits



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Fruits & Nuts	Fruits, Citrus	Pineapples
Fruits & Nuts	Fruits, Citrus	Tangerines
Fruits & Nuts	Fruits, General	Apples
Fruits & Nuts	Fruits, General	Bananas
Fruits & Nuts	Fruits, General	Currants/Figs
Fruits & Nuts	Fruits, General	Grapes
Fruits & Nuts	Fruits, General	Kiwifruits
Fruits & Nuts	Fruits, General	Mixed Fruits
Fruits & Nuts	Fruits, General	Other Fruits (General)
Fruits & Nuts	Fruits, General	Pears/Quinces
Fruits & Nuts	Fruits, General	Persimmons
Fruits & Nuts	Fruits, General	Raisins
Fruits & Nuts	Fruits, General	Watermelons
Fruits & Nuts	Fruits, Stone	Apricots
Fruits & Nuts	Fruits, Stone	Avocado
Fruits & Nuts	Fruits, Stone	Cherries
Fruits & Nuts	Fruits, Stone	Mangos
Fruits & Nuts	Fruits, Stone	Nectarines
Fruits & Nuts	Fruits, Stone	Other Stone Fruits
Fruits & Nuts	Fruits, Stone	Peaches
Fruits & Nuts	Fruits, Stone	Plums
Fruits & Nuts	Fruits, Stone	Prunes
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Oils, Fats & Seeds	Animal Fats	Beef/Bovine Fat



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Oils, Fats & Seeds	Animal Fats	Pig Fat
Oils, Fats & Seeds	Animal Fats	Poultry Fat
Oils, Fats & Seeds	Animal Fats	Tallow
Other Agricultural Products (excluding food and wood)	Candles	Soy
Other Agricultural Products (excluding food and wood)	Candles	Wax
Other Agricultural Products (excluding food and wood)	Cleaning Solvents/Products	Cleaning Solvents/Products
Other Agricultural Products (excluding food and wood)	Cleaning Solvents/Products	Fruit/Vegetable Sanitizer
Other Agricultural Products (excluding food and wood)	Fertilizers	Fertilizers
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Rice Blends
Pasta, Rice, & Grains	Rice	White Rice
Pasta, Rice, & Grains	Rice	Wild Rice
Pet Food & Pet Care Products	Pet Care	Bedding
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
Pet Food & Pet Care Products	Pet Care	Pet Hair Care
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Food	Bird Food
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Fish Food
Pet Food & Pet Care Products	Pet Food	Reptile Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food



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Pet Food & Pet Care Products	Pet Treats & Mixes	Bird Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Pulses & Legumes	Beans	Adzuki Beans
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Fava Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Great Northern Beans
Pulses & Legumes	Beans	Kidney Beans
Pulses & Legumes	Beans	Navy Beans
Pulses & Legumes	Beans	Otebo Beans
Pulses & Legumes	Beans	Pink Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Pulses & Legumes	Beans	Soybeans
Pulses & Legumes	Beans	Yellow eye Beans
Pulses & Legumes	Other Pulses & Legumes	Other Pulses & Legumes
Pulses & Legumes	Peas & Lentils	Green Peas
Pulses & Legumes	Peas & Lentils	Lentils
Pulses & Legumes	Peas & Lentils	Yellow Peas
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Pizza	Pizza
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Prepared Salads	Prepared salads
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Ready Meals	Processed Meat Substitutes	Veggie Burger
Ready Meals	Seafood	Prepared seafood
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Chilled
Ready Meals	Soup	Soup, Dehydrated
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup



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Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Herbs	Fresh Herbs
Spices & Seasonings	Pepper	Ground Pepper
Spices & Seasonings	Pepper	Pepper Corns
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Rock Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Spices & Seasonings	Seed	Ground Seed
Spices & Seasonings	Seed	Whole Seed
Spices & Seasonings	Spice	Dry Spice
Spices & Seasonings	Spice	Extract, Other
Spices & Seasonings	Spice	Extract, Vanilla
Spices & Seasonings	Spice	Fresh/Raw Spice
Supplements & Sweeteners	American Ginseng	Ginseng Extract
Supplements & Sweeteners	American Ginseng	Ginseng Root
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips



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Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Vegetables	Artichokes	Artichokes

Additional Information



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Dairy, Deli, and Bakery Buyers Mission at IDDBA 2025
New Orleans, Louisiana 6/1/2025 - 6/2/2025
BUYER PROFILES

Colombia

Cencosud Colombia

Contact Information			
Title	Name / Email / Phone		
Perishables Imports Buyer	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.cencosud.com
Company Phone:	Available Upon Registration	Year Founded:	1960
Company Description:	<p>Cencosud is one of Latin America's largest and most prestigious retail conglomerates. Founded in Chile in 1960, the company accounts for \$18 billion in sales and over 120,000 employees between their operations in Argentina, Brazil, Chile, Peru, and Colombia. Their multiformat strategy includes supermarkets, home improvement stores, and department stores.</p> <p>In Colombia, Cencosud has operated since 2012 and has over 96 supermarkets throughout the country under two brands: "Jumbo" stores (for upscale consumers, specialty, and mass-consumption products) and "Metro" stores (for middle-class consumers, mass-consumption, and grocery products). Cencosud Colombia offers a large selection of national brands/products and over 2,000 SKUs of imported products from +300 brands.</p> <p>Cencosud invests heavily in brand positioning through printed catalogs, infomercials, ads, special events, social media, and in-store tastings/promotions, among other initiatives.</p>		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, Retail - Department Store, Retail - Club Store/Warehouse, Retail - Natural/Organic/Healthy
Facilities:	96 supermarkets, 2 distribution centers, warehouses, and a central office.	Geographic Region (s) Served:	Countrywide Colombia.
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Frozen, Health and Beauty, Natural/Organic, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB, CIF	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			

Attributes of Interest:	All Natural, Chilled, Dried/Dehydrated, Fat Free, Frozen, Gluten Free, Gluten Free Uncertified, Low Calorie, Low Fat, Natural, No Fat, No Preservatives, Organic, Plant Based, Smart, Sugar Free, Vegan, Vegetarian, Zero Calories		
Capacity to Import:		Cannot Import:	None.
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Bread	Bagels	
Bakery Products	Bread	Muffins	
Bakery Products	Bread	Pita/Flat Bread	
Bakery Products	Bread	Pizza Crust	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Cakes	Cakes	
Bakery Products	Cookies	Ready-to-Bake Cookies	
Bakery Products	Cookies	Ready-to-Eat Cookies	
Bakery Products	Granola	Mixed/Trail Mix	
Bakery Products	Granola	Plain Granola	
Bakery Products	Granola	Sweetened/Flavored Granola	
Bakery Products	Milled Products (Flours, Starches)	Almond Flour	
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour	
Bakery Products	Milled Products (Flours, Starches)	Flour Meal	
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours	
Bakery Products	Pastries/Tarts/Pies	Cheesecake	
Bakery Products	Pastries/Tarts/Pies	Cream Pies	
Bakery Products	Pastries/Tarts/Pies	Fruit Pies	
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells	
Beverages	Beer/Cider	Craft Beer	
Beverages	Beer/Cider	Non-Alcoholic Beer	
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes	
Beverages	Juices	Fruit Juice	
Beverages	Juices	Juice Concentrate	
Beverages	Juices	Other Juices	
Beverages	Juices	Vegetable Juice	
Beverages	Liqueur & Spirits	Cocktail Mix & Base	



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Beverages	Liqueur & Spirits	Gin & Geneva
Beverages	Liqueur & Spirits	Other Distilled Spirits
Beverages	Liqueur & Spirits	Vodka
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Buttermilk
Dairy & Related Products	Dairy	Casein
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Eggnog
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Fluid Milk
Dairy & Related Products	Dairy	Kefir
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk



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Dairy & Related Products	Non-Dairy	Soy Milk
Fish & Seafood	Finfish	American Eel (<i>Anguilla rostrata</i>)
Fish & Seafood	Finfish	Atlantic Herring (<i>Clupea harengus</i>)
Fish & Seafood	Finfish	Atlantic Mackerel (<i>Scomber scombrus</i>)
Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Carp
Fish & Seafood	Finfish	Catfish
Fish & Seafood	Finfish	Cods
Fish & Seafood	Finfish	Dogfish (<i>Squalus acanthias</i>)
Fish & Seafood	Finfish	Haddock
Fish & Seafood	Finfish	Hake
Fish & Seafood	Finfish	Halibut
Fish & Seafood	Finfish	Monkfish (<i>Lophius americanus</i>)
Fish & Seafood	Finfish	Pacific Salmon
Fish & Seafood	Finfish	Perch, Freshwater
Fish & Seafood	Finfish	Perch, Ocean (<i>Sebastes marinus</i>)
Fish & Seafood	Finfish	Pollack/Whiting
Fish & Seafood	Finfish	Scup/Porgy (<i>Stenotomus chrysops</i>)
Fish & Seafood	Finfish	Sea Bass (<i>Centropristis striata</i>)
Fish & Seafood	Finfish	Skate (<i>Bathyrja</i> or <i>Raja</i> spp.)
Fish & Seafood	Finfish	Swordfish
Fish & Seafood	Finfish	Tilapia
Fish & Seafood	Finfish	Trout
Fish & Seafood	Finfish	Tuna
Fish & Seafood	Other Fish & Seafood	Caviar
Fish & Seafood	Other Fish & Seafood	Cured/Smoked Fish
Fish & Seafood	Other Fish & Seafood	Other fish & seafood
Fish & Seafood	Other Fish & Seafood	Ready Meals
Fish & Seafood	Other Fish & Seafood	Roe
Fish & Seafood	Shellfish	Abalone
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	Blue Mussel (<i>Mytilus edulis</i>)
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> /Doryteuthis (<i>Amerigo</i>) <i>pealeii</i>)
Fish & Seafood	Shellfish	California Squid (<i>Loligo opalescens</i>)
Fish & Seafood	Shellfish	Clams



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Fish & Seafood	Shellfish	Coldwater Shrimp (<i>Pandalus borealis</i>)
Fish & Seafood	Shellfish	Conch/Whelk
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Crayfish/Crawfish
Fish & Seafood	Shellfish	Cuttlefish
Fish & Seafood	Shellfish	Octopus
Fish & Seafood	Shellfish	Oyster
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)
Fish & Seafood	Shellfish	Sea Urchin
Fish & Seafood	Shellfish	Shortfin/Illex Squid (<i>Illex illecebrosus</i>)
Fish & Seafood	Shellfish	Snail
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Coatings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Fillings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Batter
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Food Ingredients	Enhancers (flavor, color)	Acidulant
Food Ingredients	Enhancers (flavor, color)	Bouillon Stock Cubes
Food Ingredients	Enhancers (flavor, color)	Chocolate & Cocoa Flavor Enhancers
Food Ingredients	Enhancers (flavor, color)	Cooking Wine
Food Ingredients	Enhancers (flavor, color)	Extract
Food Ingredients	Enhancers (flavor, color)	Food Coloring
Food Ingredients	Enhancers (flavor, color)	Gravy Granules
Food Ingredients	Enhancers (flavor, color)	Ingredient Bits, Chips, & Crunches
Food Ingredients	Enhancers (flavor, color)	Liquid Stocks & Fonds
Food Ingredients	Enhancers (flavor, color)	Masking Enhancer
Food Ingredients	Enhancers (flavor, color)	Monosodium Glutamate (MSG)
Food Ingredients	Enhancers (flavor, color)	Phosphates
Food Ingredients	Enhancers (flavor, color)	Savory Enhancer
Food Ingredients	Enhancers (flavor, color)	Sweet Enhancer
Food Ingredients	Enhancers (flavor, color)	Tenderizers



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Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Lemons
Fruits & Nuts	Fruits, Citrus	Limes
Fruits & Nuts	Fruits, Citrus	Mandarins
Fruits & Nuts	Fruits, Citrus	Oranges
Fruits & Nuts	Fruits, Citrus	Other Citrus Fruits
Fruits & Nuts	Fruits, Citrus	Pineapples
Fruits & Nuts	Fruits, Citrus	Tangerines
Fruits & Nuts	Fruits, General	Apples
Fruits & Nuts	Fruits, General	Bananas
Fruits & Nuts	Fruits, General	Currants/Figs
Fruits & Nuts	Fruits, General	Grapes
Fruits & Nuts	Fruits, General	Kiwifruits
Fruits & Nuts	Fruits, General	Mixed Fruits
Fruits & Nuts	Fruits, General	Other Fruits (General)
Fruits & Nuts	Fruits, General	Pears/Quinces
Fruits & Nuts	Fruits, General	Persimmons
Fruits & Nuts	Fruits, General	Raisins
Fruits & Nuts	Fruits, General	Watermelons
Fruits & Nuts	Fruits, Stone	Apricots
Fruits & Nuts	Fruits, Stone	Avocado
Fruits & Nuts	Fruits, Stone	Cherries
Fruits & Nuts	Fruits, Stone	Mangos
Fruits & Nuts	Fruits, Stone	Nectarines
Fruits & Nuts	Fruits, Stone	Other Stone Fruits
Fruits & Nuts	Fruits, Stone	Peaches
Fruits & Nuts	Fruits, Stone	Plums
Fruits & Nuts	Fruits, Stone	Prunes
Fruits & Nuts	Nuts	Almonds



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Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Meats & Related Products	Beef/Bovine	Bones
Meats & Related Products	Beef/Bovine	Brisket
Meats & Related Products	Beef/Bovine	Chuck
Meats & Related Products	Beef/Bovine	Flank Steak
Meats & Related Products	Beef/Bovine	Full Sets
Meats & Related Products	Beef/Bovine	Ground
Meats & Related Products	Beef/Bovine	Loin
Meats & Related Products	Beef/Bovine	Offals
Meats & Related Products	Beef/Bovine	Other products
Meats & Related Products	Beef/Bovine	Processed products
Meats & Related Products	Beef/Bovine	Rib
Meats & Related Products	Beef/Bovine	Round
Meats & Related Products	Beef/Bovine	Sirloin
Meats & Related Products	Beef/Bovine	Tallow
Meats & Related Products	Beef/Bovine	Veal
Meats & Related Products	Meat, Other	Bison/Buffalo
Meats & Related Products	Pork	Belly
Meats & Related Products	Pork	Bones
Meats & Related Products	Pork	Ground
Meats & Related Products	Pork	Leg
Meats & Related Products	Pork	Loin
Meats & Related Products	Pork	Offals
Meats & Related Products	Pork	Other Products/Parts
Meats & Related Products	Pork	Pig Fat/Lard



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Meats & Related Products	Pork	Processed meats
Meats & Related Products	Pork	Processed meats
Meats & Related Products	Pork	Ribs
Meats & Related Products	Pork	Shoulder
Meats & Related Products	Poultry (Chicken)	Chicken Back
Meats & Related Products	Poultry (Chicken)	Chicken Breast
Meats & Related Products	Poultry (Chicken)	Chicken Legs
Meats & Related Products	Poultry (Chicken)	Chicken Neck
Meats & Related Products	Poultry (Chicken)	Chicken Offals
Meats & Related Products	Poultry (Chicken)	Chicken Thigh
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Meats & Related Products	Poultry (Chicken)	Other Poultry Products/Parts
Meats & Related Products	Poultry (Chicken)	Whole Chicken
Meats & Related Products	Poultry (Turkey)	Turkey Breast
Meats & Related Products	Poultry (Turkey)	Turkey Legs
Meats & Related Products	Poultry (Turkey)	Turkey Neck
Meats & Related Products	Poultry (Turkey)	Turkey Offals
Meats & Related Products	Poultry (Turkey)	Whole Turkey
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Hot Dogs
Meats & Related Products	Processed Meats	Jerky/Dried
Meats & Related Products	Processed Meats	Meatballs
Meats & Related Products	Processed Meats	Pattie/Hamburger
Meats & Related Products	Processed Meats	Sausage
Oils, Fats & Seeds	Liquid Oils	Botanical & Essential Oil
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Fish Oil
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Palm Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Safflower Oil
Oils, Fats & Seeds	Liquid Oils	Sesame



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Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Oils, Fats & Seeds	Seeds	Soya Bean Seed
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Prepared Salads	Prepared salads
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Ready Meals	Processed Meat Substitutes	Veggie Burger
Ready Meals	Processed Meat Substitutes	Veggie Burger
Ready Meals	Seafood	Prepared seafood
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Chilled
Ready Meals	Soup	Soup, Dehydrated
Ready Meals	Soup	Soup, Instant
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Vegetables	Asparagus	Asparagus
Vegetables	Kale	Kale
Additional Information		



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Dairy, Deli, and Bakery Buyers Mission at IDDBA 2025
New Orleans, Louisiana 6/1/2025 - 6/2/2025
BUYER PROFILES

Dominican Republic (the)

Distribuidora Balear Caribeña SRL (DISBALCA)

Contact Information			
Title	Name / Email / Phone		
Purchasing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://disbalca.com/empresa.html
Company Phone:	Available Upon Registration	Year Founded:	2009
Company Description:	Disbalca is the leading dairy product import company in the country, offering a broad and diverse portfolio focused on cheeses and butters. We represent top-tier international brands that meet all European regulations and standards of quality.		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Supermarket/Grocery
Facilities:	They have 6 refrigerated and frozen cold storage rooms.	Geographic Region (s) Served:	Dominican Republic
Industry Segment(s):	Foodservice/HRI, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	Miami, Florida
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Dairy		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Dairy & Related Products	Dairy	Butter	
Dairy & Related Products	Dairy	Buttermilk	
Dairy & Related Products	Dairy	Cheese & Curd	
Dairy & Related Products	Dairy	Cream Cheese	
Dairy & Related Products	Dairy	Dairy Other	
Dairy & Related Products	Dairy	Kefir	



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Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Jerky/Dried
Additional Information		



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Dairy, Deli, and Bakery Buyers Mission at IDDBA 2025
New Orleans, Louisiana 6/1/2025 - 6/2/2025
BUYER PROFILES

Ghana

Palace Shopping Mall

Contact Information			
Title	Name / Email / Phone		
INTERNATIONAL MARKETING MANAGER	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.palacestores.com
Company Phone:	Available Upon Registration	Year Founded:	2005
Company Description:	<p>FOUNDED IN 2005 UNDER THE NAME OF PALACE SHOPPING MALL LIMITED, WHAT STARTED OUT AS A 1,500 SQ. METER STORE HAS NOW GROWN TO BE THE LEADING NAME IN MODERN RETAIL IN GHANA. THE PALACE SUPERSTORES ARE A HYPERMARKET/DEPARTMENT STORE FUSION CONCEPT WITH OVER 100,000 SKUS AND SEVERAL OF THE WORLD'S TOP BRANDS UNDER ITS ROOF. CURRENTLY, PALACE HAS SIX OPERATING BRANCHES ACROSS MAJOR CITIES AND TOWNS IN GHANA: SPINTEX, WEIJA, TEMA, LABONE, ATOMIC & KUMASI. THE FLAGSHIP STORE IS OVER 11,000 SQ. METERS AND PROVIDES A SHOPPING EXPERIENCE OF A WORLD-CLASS LEVEL UNLIKE ANY OTHER IN THE REGION - THE FIRST OF ITS KIND IN WEST AFRICA. THE STORE ITSELF IS ALSO THE LARGEST SINGLE STORE IN THE WEST AFRICAN REGION, OFFICIALLY OPENING ON DECEMBER 12TH, 2013 AND NOW SERVING AS THE ANCHOR OF WHAT HAS BECOME GHANA'S MOST POPULAR UPSCALE SHOPPING CENTER (THE PALMS SQUARE). PALACE REPRESENTS GLOBAL BRANDS WITH A VARIETY OF PRODUCTS.</p> <p>-----</p>		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Convenience, Retail - Other (Non-Food), Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy
Facilities:	Retail Stores, Wholesale, Warehouses,	Geographic Region (s) Served:	Whole of Ghana
Industry Segment(s):	Beverages, Confectionery, Frozen, Health and Beauty, Natural/Organic, Private Label, Seafood, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	
Preferred Port(s) of Import:	TEMA Port	Preferred Port(s) of Export from US:	



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Product Information			
Attributes of Interest:	100% Organic, All Natural, Dairy, Dietary, Dried/Dehydrated, Frozen, Gluten Free, Halal, Low Fat, Organic, Reduced Fat, Sugar Free, Trans-fat Free		
Capacity to Import:		Cannot Import:	Alcohol, Pork
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Animal Feed Ingredients & Additives	Additives	Additives	
Animal Feed Ingredients & Additives	Additives	Amino Acids	
Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts	
Animal Feed Ingredients & Additives	Additives	Antioxidants	
Animal Feed Ingredients & Additives	Additives	Fats & Oils	
Animal Feed Ingredients & Additives	Additives	Other Protein	
Animal Feed Ingredients & Additives	Ingredients	Corn Gluten Meal	
Animal Feed Ingredients & Additives	Ingredients	Dairy Ingredients	
Animal Feed Ingredients & Additives	Ingredients	Pre-Mixes	
Baby Food	Dried Baby Food	Dried Baby Food	
Baby Food	Milk Formula	Follow-On/Infant Milk Formula	
Baby Food	Milk Formula	Standard Milk Formula	
Bakery Products	Milled Products (Flours, Starches)	Soy Flour	
Bakery Products	Milled Products (Flours, Starches)	Soy Meal	
Bakery Products	Mixes	Dessert Mixes	
Bakery Products	Mixes	Dessert Mixes	
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts	
Beverages	Coffee	Mixes, Powder or Liquid	
Beverages	Coffee	Ready Drink Coffee Beverage	
Beverages	Juices	Fruit Juice	
Beverages	Juices	Juice Concentrate	
Beverages	Juices	Other Juices	
Beverages	Sweetened/Soft-Drinks	Energy Drink	
Beverages	Sweetened/Soft-Drinks	Functional Drink	
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate	
Beverages	Sweetened/Soft-Drinks	Sport Drink	
Dairy & Related Products	Dairy	Butter	
Dairy & Related Products	Dairy	Cheese & Curd	
Dairy & Related Products	Dairy	Cheese Powder	
Dairy & Related Products	Dairy	Cheese Sauce/Liquid	



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Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Fluid Milk
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Non-Dairy	Soy Milk
Fish & Seafood	Other Fish & Seafood	Ready Meals
Food Ingredients	Additives & Agents	Amino Acid
Food Ingredients	Additives & Agents	Dough Conditioner
Food Ingredients	Additives & Agents	Particles and Inclusions
Food Ingredients	Additives & Agents	Preservative
Food Ingredients	Additives & Agents	Protein (Plant/Animal)
Food Ingredients	Additives & Agents	Vinegar
Food Ingredients	Additives & Agents	Yeast and Yeast Extract
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Enhancers (flavor, color)	Chocolate & Cocoa Flavor Enhancers
Food Ingredients	Enhancers (flavor, color)	Extract
Food Ingredients	Enhancers (flavor, color)	Food Coloring
Fruits & Nuts	Fruits, Stone	Nectarines
Fruits & Nuts	Nuts	Soy Nuts
Meats & Related Products	Poultry (Chicken)	Other Poultry Products/Parts
Oils, Fats & Seeds	Liquid Oils	Botanical & Essential Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Seeds	Sunflower Seed
Oils, Fats & Seeds	Spreadable Oils & Fats	Margarine
Oils, Fats & Seeds	Spreadable Oils & Fats	Other Spreadable Oil/Fat



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Other Agricultural Products (excluding food and wood)	Candles	Soy
Pasta, Rice, & Grains	Grains	Corn
Pasta, Rice, & Grains	Grains	Oats
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pulses & Legumes	Other Pulses & Legumes	Other Pulses & Legumes
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Seafood	Prepared seafood
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Chilled
Ready Meals	Soup	Soup, Dehydrated
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Spice	Extract, Vanilla
Supplements & Sweeteners	American Ginseng	Ginseng Extract
Supplements & Sweeteners	American Ginseng	Ginseng Root
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Supplements & Sweeteners	Sugars & Sweeteners	Honey
Supplements & Sweeteners	Sugars & Sweeteners	Malt Product
Sweet/Savory Snacks	Chips/Crisps	Potato Chips



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Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Additional Information		



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Dairy, Deli, and Bakery Buyers Mission at IDDBA 2025
New Orleans, Louisiana 6/1/2025 - 6/2/2025
BUYER PROFILES

Hong Kong

Ping Shan Foods Company Limited

Contact Information			
Title	Name / Email / Phone		
Deputy General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.psf-eng.com/
Company Phone:	Available Upon Registration	Year Founded:	2004
Company Description:	<p>Ping Shan Foods (PSF) specialises in quality fine food imports and distribution. We provide one stop solution for food products, storage & timely logistics delivery. We work closely with Food Service channels in the likes of horeca, wholesale and key chain restaurants. We also work with retail channels in general trade and online/offline key accounts.</p> <p>Founded in 2004, Ping Shan Foods is headquartered in Hong Kong with offices in Macau, Shanghai, Guangzhou & Chengdu.</p> <p>With our experienced and modernised business development team, we offer a wide range of food product portfolio that are meticulously selected such as pasta, cheese, truffle, juice & tomato. To ensure quality and value, we work directly with our suppliers. With our outstanding sales network and experienced marketing team, PSF strives to be the Hong Kong leading food provider to our customers.</p>		
Type of Business:		Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Supermarket/Grocery
Facilities:	Warehouse and food factory	Geographic Region (s) Served:	Hong Kong and mainland China
Industry Segment(s):	Bakery, Food Ingredients, Foodservice/HRI, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Chilled, Dairy, Halal, Kosher, Non - GMO - EU Certified, Non - GMO - US Certified		
Capacity to Import:		Cannot Import:	CBD



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Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Muffins
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Eggnog
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Oat Milk



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Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pulses & Legumes	Beans	Adzuki Beans
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Fava Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Great Northern Beans
Pulses & Legumes	Beans	Kidney Beans
Pulses & Legumes	Beans	Navy Beans
Pulses & Legumes	Beans	Otebo Beans
Pulses & Legumes	Beans	Pink Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Pulses & Legumes	Beans	Soybeans
Pulses & Legumes	Beans	Yellow eye Beans
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup



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Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Additional Information		



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Dairy, Deli, and Bakery Buyers Mission at IDDBA 2025
New Orleans, Louisiana 6/1/2025 - 6/2/2025
BUYER PROFILES

Korea (the Republic of)

Jenico Corporation

Contact Information			
Title	Name / Email / Phone		
Team Leader	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.jenico.co.kr
Company Phone:	Available Upon Registration	Year Founded:	1953
Company Description:	Specialized in dairy, bakery, and confectionery products, this company's sound growth and progress since its establishment can be attributed to customer loyalty as well as trust, and this company would like to contribute to the development of the domestic bakery industry through continuous new product launches and various marketing strategies. This company is established in 1953, and one of the major importers, distributors, and wholesalers especially for dairy and bakery ingredients. Their distribution centers, facilities are located in major cities. It is importing cheese, dairy ingredients, bakery ingredients, bread improvers, sweeteners, ready made bakery products and distributes to wholesalers, retailers, convenience stores, bakery companies, etc. It has manufacturing facility for yeast for bakery industry. It handles products from dry to frozen, and it has a facility to thaw frozen products and distributes in refrigerated or ambient condition. They can import frozen bakery products and sell it in ambient condition. Its clients include bakeries, coffee shops, online retailers, food and beverage companies in Korea.		
Type of Business:		Customer(s):	Retail - Club Store/Warehouse, Retail - Department Store, Retail - Supermarket/Grocery, FoodService/HORECA, Retail - Internet/TV, Food Manufacturing, Retail - Discount Store, Retail - Convenience
Facilities:	2 warehouses in Korea, Equipped with state of the art manufacturing system and cutting edge technology for the new yeast and yeast extract lines	Geographic Region (s) Served:	Korea nationwide
Industry Segment(s):	Bakery, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF, CFR	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Busan	Preferred Port(s) of Export from US:	



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Product Information			
Attributes of Interest:	Chilled, Dairy, Halal, Kosher, Low Fat, No Artificial Ingredients, No Preservatives, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Vegan, Vegetarian		
Capacity to Import:		Cannot Import:	alcoholic beverages
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Bread	Muffins	
Bakery Products	Cookies	Ready-to-Bake Cookies	
Bakery Products	Cookies	Ready-to-Eat Cookies	
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour	
Bakery Products	Milled Products (Flours, Starches)	Wheat/Meslin Flour	
Bakery Products	Milled Products (Flours, Starches)	White Flour	
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts	
Beverages	Coffee	Mixes, Powder or Liquid	
Beverages	Sweetened/Soft-Drinks	Functional Drink	
Dairy & Related Products	Dairy	Butter	
Dairy & Related Products	Dairy	Cheese & Curd	
Dairy & Related Products	Dairy	Cheese Powder	
Dairy & Related Products	Dairy	Cheese Sauce/Liquid	
Dairy & Related Products	Dairy	Cream Cheese	
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products	
Dairy & Related Products	Dairy	Dairy Other	
Dairy & Related Products	Dairy	Evaporated & Condensed Milk	
Dairy & Related Products	Dairy	Milk Powder & NFDM	
Dairy & Related Products	Non-Dairy	Almond Milk	
Dairy & Related Products	Non-Dairy	Cheese	
Dairy & Related Products	Non-Dairy	Cheese	
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute	
Dairy & Related Products	Non-Dairy	Other Dairy Substitute	
Eggs & Egg Products	Liquid Eggs	Liquid Eggs - Whole	
Food Ingredients	Additives & Agents	Yeast and Yeast Extract	
Food Ingredients	Bakery & Confectionary Ingredients	Dough	
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels	
Fruits & Nuts	Fruits, Berry	Blueberries	
Fruits & Nuts	Fruits, Berry	Cranberries	



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Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, Stone	Avocado
Fruits & Nuts	Fruits, Stone	Mangos
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread

Additional Information

Dairy, Deli, and Bakery Buyers Mission at IDDBA 2025
New Orleans, Louisiana 6/1/2025 - 6/2/2025
BUYER PROFILES

Mexico

DISTRIBUIDORA ALIMENTICIA DE BC - DIALSA

Contact Information			
Title	Name / Email / Phone		
COO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.dialsafoods.com
Company Phone:	Available Upon Registration	Year Founded:	2001
Company Description:	DIALSA is a leading food importer and distributor of dairy, deli and baaker, specialized in top U.S. brands for Mexico, selling to the retail, convenience, and club store sectors nationwide, providing high-quality products to meet the demands of the Mexican market. Their portfolio includes partnerships with well known brands such as General Mills, Food for Life, Dutch Farms, and many more. They focus on creating strong partnerships and offering excellent service to their clients across various retail channels.		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Club Store/Warehouse, Retail - Supermarket/Grocery, Retail - Specialty/Gourmet, Retail - Natural/Organic/Healthy
Facilities:	DIALSA has distribution centers (CEDIS) located in Tijuana, BC and in Cuautitlán Mexico State, equipped to handle frozen, refrigerated, and dry goods. They have a strong logistics network to efficiently serve clients nationwide	Geographic Region (s) Served:	Nationwide
Industry Segment(s):	Bakery, Beverages, Frozen, Natural/Organic, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	DAP (Delivered at Place) – We prefer deliveries to our warehouse in San Diego, California.	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Otay Mesa, Tijuana	Preferred Port(s) of Export from US:	



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Product Information

Attributes of Interest:	100% Organic, All Natural, Allergen Free, Chilled, Dairy, Dietary, Ethnic, Fat Free, Gluten Free, Grain Free, Halal, Low Calorie, Low Fat, No Antibiotics, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Plant Based, Reduced Fat, Smart, Sugar Free, Vegan, Vegetarian, Zero Calories		
Capacity to Import:		Cannot Import:	Alcohol and any dairy product that is not made in the USA

Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bagels
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Juices	Fruit Juice
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Kefir
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty



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Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Meats & Related Products	Processed Meats	Cold Cuts
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sweet/Savory Snacks	Cheesecake	Cheesecake
Additional Information		



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Dairy, Deli, and Bakery Buyers Mission at IDDBA 2025
New Orleans, Louisiana 6/1/2025 - 6/2/2025
BUYER PROFILES

Taiwan

Miaolin Foods Co.

Contact Information			
Title	Name / Email / Phone		
Purchasing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.foodhood.com.tw/
Company Phone:	Available Upon Registration	Year Founded:	1964
Company Description:	Miaolin is a pioneer that introduced Japanese flour into Taiwan ten years ago. Focused on the bakery and F&B sector, Miaolin mainly imports bakery ingredients and condiments. Seeing the vegan trends sprouting in Asia, they're developing a whole new product line featuring vegan products. They not only import ingredients but build marketing strategy, cover distribution, and promote the branding as a professional food and equipment agent.		
Type of Business:		Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Convenience, Retail - Specialty/Gourmet
Facilities:	Miaolin has own warehouse and logistics team. Miaolin operate temperature-controlled warehouse and trucks to accommodate all types of storage needs.	Geographic Region (s) Served:	Taiwan.
Industry Segment(s):	Bakery, Food Ingredients, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	
Preferred Port(s) of Import:	N/A	Preferred Port(s) of Export from US:	Seattle-WA, Los Angeles-CA
Product Information			
Attributes of Interest:	Dairy, Halal, Kosher		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy Other
Eggs & Egg Products	Powdered Eggs	Powdered Eggs
Food Ingredients	Additives & Agents	Yeast and Yeast Extract
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Fillings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, General	Mixed Fruits
Fruits & Nuts	Fruits, General	Other Fruits (General)
Fruits & Nuts	Fruits, General	Raisins
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Pistachios
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Supplements & Sweeteners	Sugars & Sweeteners	Honey

Additional Information



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