

Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Australia

Wallaby Wellness

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.wallabywellness.com.au
Company Phone:	Available Upon Registration	Year Founded:	2008
Company Description:	Wallaby Wellness is Australia's leading importer in health and wellness products with an emphasis on natural products. Wallaby Wellness prides itself on importing the best products that help maintain good health and wellbeing. Wallaby Wellness has imported many products from the USA in the past and is a proponent of US health products.		
Type of Business:		Customer(s):	Retail - Specialty/Gourmet, Retail - Natural/Organic/Healthy
Facilities:	Dedicated warehouse in Sydney and distribution centers across Australia	Geographic Region (s) Served:	Australia, New Zealand and parts of the Asia Pacific region
Industry Segment(s):	Beverages, Confectionery, Health and Beauty, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	Long Beach
Preferred Port(s) of Import:	Sydney	Preferred Port(s) of Export from US:	Long Beach-CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Fat Free, Gluten Free Uncertified, Low Calorie, Low Fat, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Organic, Sugar Free, Vegan		
Capacity to Import:		Cannot Import:	Meat products
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Animal Feed Ingredients & Additives	Ingredients	Beet Pulp	
Animal Feed Ingredients & Additives	Ingredients	Flax	
Bakery Products	Cakes	Cakes	
Bakery Products	Cookies	Ready-to-Bake Cookies	



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Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Plain Granola
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Hard Seltzer	Hard Seltzer
Beverages	Juices	Fruit Juice
Beverages	Sweetened/Soft-Drinks	Functional Drink
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Fillings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hand Soap
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Skin/Lip Care
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Rice Blends
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Fish Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Supplements & Sweeteners	Vitamins	Adult/Senior Vitamin
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars



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Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		



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Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Canada

Somerset-Williams Business Development

Contact Information			
Title	Name / Email / Phone		
Owner	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.swbusinessdevelopment.com
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	Somerset-Williams is a food broker based in Western Canada with a focus on partnering with brands they believe in and taking them from launch into growth. The broker will work with their brands to identify market opportunities, develop a strategy and implement an action plan with proven results within the retail, specialty and natural health market.		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Retail - Specialty/Gourmet
Facilities:		Geographic Region (s) Served:	Canada - national
Industry Segment(s):	Beverages, Frozen, Natural/Organic, Retail, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):		Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Allergen Free, Chilled, Dairy, Dietary, Dried/Dehydrated, Ethnic, Fat Free, Frozen, Gluten Free, Gluten Free Uncertified, Grain Free, Halal, Halal Uncertified, Hormone Free, Kosher, Low Calorie, Low Fat, Low Sodium, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Sustainably Produced, Trans-fat Free, Vegan, Vegetarian, Zero Calories		
Capacity to Import:		Cannot Import:	Dairy, Poultry, Alcohol
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	



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Baby Food	Dried Baby Food	Dried Baby Food
Baby Food	Milk Formula	Follow-On/Infant Milk Formula
Baby Food	Milk Formula	Specialty Baby Milk Formula
Baby Food	Milk Formula	Standard Milk Formula
Baby Food	Milk Formula	Toddler Milk Formula
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Muffins
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Bakery Products	Tortillas	Corn Tortillas



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Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Liqueur & Spirits	Cocktail Mix & Base
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Water	Water
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese



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Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Eggs & Egg Products	Egg Replacer	Egg Replacer
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Fillings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Batter
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Food Ingredients	Enhancers (flavor, color)	Bouillon Stock Cubes
Food Ingredients	Enhancers (flavor, color)	Ingredient Bits, Chips, & Crunches
Food Ingredients	Enhancers (flavor, color)	Liquid Stocks & Fonds
Food Ingredients	Enhancers (flavor, color)	Savory Enhancer
Food Ingredients	Enhancers (flavor, color)	Sweet Enhancer
Food Ingredients	Meat Substitutes	Seitan (Wheat Gluten)
Food Ingredients	Meat Substitutes	Tempeh
Food Ingredients	Meat Substitutes	Textured Vegetable Protein
Food Ingredients	Meat Substitutes	Tofu
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts



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Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Rice Blends
Pasta, Rice, & Grains	Rice	White Rice
Pasta, Rice, & Grains	Rice	Wild Rice
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Bird Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Pulses & Legumes	Peas & Lentils	Green Peas
Pulses & Legumes	Peas & Lentils	Lentils
Pulses & Legumes	Peas & Lentils	Yellow Peas
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Pizza	Pizza
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Chilled
Ready Meals	Soup	Soup, Dehydrated
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa



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Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello



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Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Vegetables	Artichokes	Artichokes
Vegetables	Asparagus	Asparagus
Vegetables	Bean Sprouts	Bean Sprouts
Vegetables	Beet	Beet
Vegetables	Broccoli	Broccoli
Vegetables	Brussel Sprouts	Brussel Sprouts
Vegetables	Cabbage, Cauliflower	Cabbage, Cauliflower
Vegetables	Capers	Capers
Vegetables	Carrots	Carrots
Vegetables	Celery	Celery
Vegetables	Chicory	Chicory
Vegetables	Corn	Blue Corn
Vegetables	Corn	White Corn
Vegetables	Corn	Yellow Corn
Vegetables	Cucumbers, Gherkins	Cucumbers, Gherkins
Vegetables	Eggplant	Eggplant/Aubergine/Brinjal
Vegetables	Green Beans	Green Beans
Vegetables	Green peas	Green Peas
Vegetables	Green peas	Green Peas
Vegetables	Kale	Kale
Vegetables	Lettuce	Lettuce
Vegetables	Mixed Vegetables	Mixed vegetables
Vegetables	Mushrooms	Mushrooms
Vegetables	Olives	Black Olives



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Vegetables	Olives	Green Olives
Vegetables	Onion	Garlic
Vegetables	Onion	Leeks
Vegetables	Onion	Onion
Vegetables	Onion	Shallots
Vegetables	Truffles	Truffles
Additional Information		



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BUYER PROFILES

China

Beijing Markwell Co., Ltd

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2002
Company Description:	<p>BEIJING MARKWELL LTD., CO., founded in July 2002, is located in Chaoyang District, BEIJING, with convenient transportation and elegant environment. The main business of the company is to operate global imported goods. It is committed to the construction of offline channels, as well as the work of brand agency, brand maintenance and brand promotion. Through the cooperation with retail chain stores and national supermarket stores, the company conducts e-commerce sales through various channels, covering the whole country. Currently, there are more than 30 dealers all over the country, covering nearly 2,000 high-end retail customers, and the business income is about \$6 million.</p> <p>In addition to Beijing, the company's business has developed to Shenyang, Dalian, Qingdao, Tianjin, Nanjing, Shanghai, Hangzhou and Chengdu, etc.</p> <p>The company's main products include: dairy products, food condiments, fruit juice drinks, high quality milk, baking materials, jam, honey, mineral water, canned tuna, and pasta.</p>		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Convenience, Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery
Facilities:		Geographic Region (s) Served:	Mainland China
Industry Segment(s):	Beverages, Foodservice/HRI, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF, FOB, EXW	Consolidator(s) in the US:	San Francisco
Preferred Port(s) of Import:	Tianjin	Preferred Port(s) of Export from US:	Long Beach-CA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dairy, Fat Free, Gluten Free, Low Fat, No Fat, No Preservatives, No Sugar Added, Non-Dairy, Vegan, Zero Calories		



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Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Bread	Muffins	
Bakery Products	Bread	Pizza Crust	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Breakfast Products	Hot Cereal	
Bakery Products	Breakfast Products	Muesli	
Bakery Products	Breakfast Products	Oats & Oatmeal	
Bakery Products	Breakfast Products	Other Breakfast Cereal	
Bakery Products	Breakfast Products	Pancakes	
Bakery Products	Breakfast Products	Waffles	
Bakery Products	Granola	Plain Granola	
Bakery Products	Milled Products (Flours, Starches)	Almond Flour	
Bakery Products	Milled Products (Flours, Starches)	Rice Flour	
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten	
Bakery Products	Mixes	Dessert Mixes	
Bakery Products	Pastries/Tarts/Pies	Cheesecake	
Bakery Products	Pastries/Tarts/Pies	Cream Pies	
Bakery Products	Pastries/Tarts/Pies	Fruit Pies	
Beverages	Beer/Cider	Cider/Perry	
Beverages	Beer/Cider	Craft Beer	
Beverages	Beer/Cider	Hard Ginger Beer	
Beverages	Coffee	Mixes, Powder or Liquid	
Beverages	Juices	Fruit Juice	
Beverages	Juices	Vegetable Juice	
Beverages	Liqueur & Spirits	Cocktail Mix & Base	
Beverages	Liqueur & Spirits	Distilled Spirit	
Beverages	Liqueur & Spirits	Gin & Geneva	
Beverages	Liqueur & Spirits	Liqueur, Other	
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix	
Beverages	Sweetened/Soft-Drinks	Soda/Pop	
Beverages	Wine	Non-Alcoholic Wine	
Beverages	Wine	Sparkling Wine	



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Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream Cheese
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Lemons
Fruits & Nuts	Fruits, Citrus	Limes
Fruits & Nuts	Fruits, Citrus	Mandarins
Fruits & Nuts	Fruits, Citrus	Oranges
Fruits & Nuts	Fruits, Citrus	Pineapples
Fruits & Nuts	Fruits, General	Apples
Fruits & Nuts	Fruits, General	Bananas
Fruits & Nuts	Fruits, General	Grapes
Fruits & Nuts	Fruits, General	Kiwifruits
Fruits & Nuts	Fruits, General	Mixed Fruits
Fruits & Nuts	Fruits, General	Watermelons
Fruits & Nuts	Fruits, Stone	Apricots
Fruits & Nuts	Fruits, Stone	Avocado
Fruits & Nuts	Fruits, Stone	Cherries
Fruits & Nuts	Fruits, Stone	Mangos
Fruits & Nuts	Fruits, Stone	Plums
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews



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Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Sesame
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Seeds	Mustard Seed
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Rice Blends
Pasta, Rice, & Grains	Rice	White Rice
Pasta, Rice, & Grains	Rice	Wild Rice
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Pizza	Pizza
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Prepared Salads	Prepared salads
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Chilled
Ready Meals	Soup	Soup, Dehydrated
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa



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Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Spices & Seasonings	Spice	Extract, Vanilla
Supplements & Sweeteners	American Ginseng	Ginseng Extract
Supplements & Sweeteners	American Ginseng	Ginseng Root
Supplements & Sweeteners	Sugars & Sweeteners	Brown Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Corn Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Honey
Supplements & Sweeteners	Vitamins	Adult/Senior Vitamin



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Supplements & Sweeteners	Vitamins	Children Vitamin
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Colombia

Distribuidora Internacional Group S.A.S.

Contact Information			
Title	Name / Email / Phone		
Marketing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.dinternal.com
Company Phone:	Available Upon Registration	Year Founded:	2006
Company Description:	<p>Distribuidora Internacional Group S.A.S. was founded in 2006 and is a leading company in importing, representing, and positioning American brands in Colombia. They operate from frozen and dry warehouse facilities in Bogotá, Medellín, Cali, Cartagena, Santa Marta, and Barranquilla, and have the capacity for national transportation with temperature control guaranteeing high-quality levels through their quality control department.</p> <p>Reaching over 1,500 points of sale throughout the country, Dinternal has worked with brands such as Otis Spunkmeyer, Go Lite, Two Bite Original, Herr's, Rosina Food Products, among others. They supply all major retailers in Colombia, such as Grupo Éxito, Carulla, Cencosud, and Olimpica, as well as top food manufacturing and food service companies. Dinternal has a well-established sales team in all major cities in Colombia, as well as an in-house marketing team specialized in promotional strategies to reach the final consumer.</p> <p>They are constantly looking for new U.S. products and are interested in establishing exclusive representation agreements with the brands, aiming for long-term commercial relationships. Dinternal has vast experience in positioning and marketing food products, with deep knowledge of the Branded Program (which they use to promote their U.S. brands), and enjoys countrywide coverage with very strong logistics.</p>		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy, Retail - Convenience, FoodService/HORECA, Retail - Specialty/Gourmet, Retail - Club Store/Warehouse, Food Manufacturing, Retail - Discount Store, Retail - Drugstore
Facilities:	Main offices in Bogota and Medellin; frozen and dry warehouse in Bogota and Medellin; distribution centers in Bogota, Medellin, Cali, Cartagena, Santa Marta, and Barranquilla.	Geographic Region (s) Served:	Countrywide Colombia.



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Industry Segment(s):	Bakery, Beverages, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB Miami	Consolidator(s) in the US:	Miami, FL (Doral) - (Qualia Group), FL
Preferred Port(s) of Import:	Cartagena	Preferred Port(s) of Export from US:	Miami-FL, Port Everglades-FL
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dried/Dehydrated, Frozen, Gluten Free, Gluten Free Uncertified, Hormone Free, Kosher, Natural, No Antibiotics, No Artificial Ingredients, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non-Dairy, Organic, Smart, Sugar Free, Vegan, Vegetarian		
Capacity to Import:		Cannot Import:	Meat products, some dairy products.
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Baby Supplements	Baby Supplements	
Baby Food	Dried Baby Food	Dried Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Bread	Bagels	
Bakery Products	Bread	Bread Crumbs/Croutons	
Bakery Products	Bread	Loaf Bread	
Bakery Products	Bread	Muffins	
Bakery Products	Bread	Pita/Flat Bread	
Bakery Products	Bread	Pizza Crust	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Breakfast Products	Hot Cereal	
Bakery Products	Breakfast Products	Muesli	
Bakery Products	Breakfast Products	Oats & Oatmeal	
Bakery Products	Breakfast Products	Other Breakfast Cereal	
Bakery Products	Breakfast Products	Pancakes	
Bakery Products	Breakfast Products	Sweetened Cereal	
Bakery Products	Breakfast Products	Waffles	
Bakery Products	Cookies	Ready-to-Bake Cookies	
Bakery Products	Granola	Mixed/Trail Mix	
Bakery Products	Granola	Plain Granola	



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Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Beer/Cider	Ale
Beverages	Beer/Cider	Cider/Perry
Beverages	Beer/Cider	Craft Beer
Beverages	Beer/Cider	Hard Ginger Beer
Beverages	Beer/Cider	Lager
Beverages	Beer/Cider	Malt Beverages
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Beer/Cider	Porter
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Beer/Cider	Stout
Beverages	Plant Based Beverages	Plant Based Beverages
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Buttermilk
Dairy & Related Products	Dairy	Casein
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Eggnog
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Fluid Milk



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Dairy & Related Products	Dairy	Kefir
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Eggs & Egg Products	Liquid Eggs	Liquid Egg Whites
Eggs & Egg Products	Liquid Eggs	Liquid Eggs - Whole
Eggs & Egg Products	Powdered Eggs	Powdered Eggs
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Coatings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Fillings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Batter
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Food Ingredients	Beverage Ingredients	Hops
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Pasta, Rice, & Grains	Pasta & Noodles	Couscous



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Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pulses & Legumes	Beans	Adzuki Beans
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Fava Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Great Northern Beans
Pulses & Legumes	Beans	Kidney Beans
Pulses & Legumes	Beans	Navy Beans
Pulses & Legumes	Beans	Otebo Beans
Pulses & Legumes	Beans	Pink Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Pulses & Legumes	Beans	Soybeans
Pulses & Legumes	Beans	Yellow eye Beans
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Prepared Salads	Prepared salads
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Supplements & Sweeteners	Sugars & Sweeteners	Agave
Supplements & Sweeteners	Sugars & Sweeteners	Brown Rice Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Brown Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Corn Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Dextrose
Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Fructose
Supplements & Sweeteners	Sugars & Sweeteners	Glucose
Supplements & Sweeteners	Sugars & Sweeteners	Honey
Supplements & Sweeteners	Sugars & Sweeteners	Malt Product
Supplements & Sweeteners	Sugars & Sweeteners	Maltodextrin
Supplements & Sweeteners	Sugars & Sweeteners	Maple Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Molasses
Supplements & Sweeteners	Sugars & Sweeteners	Other Sweeteners



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Supplements & Sweeteners	Sugars & Sweeteners	Raw Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Supplements & Sweeteners	Sugars & Sweeteners	Sucrose
Supplements & Sweeteners	Sugars & Sweeteners	White Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Xylitol
Supplements & Sweeteners	Vitamins	Adult/Senior Vitamin
Supplements & Sweeteners	Vitamins	Children Vitamin
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Guatemala

INDUSTRIAS DECOMA, S.A.

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	n/a
Company Phone:	Available Upon Registration	Year Founded:	2014
Company Description:	Founded in 2004 based in Guatemala with Local Offices in 3 Central American countries, +30 Sub contracted employees (third party) under Industrias Decoma S.A. (Guatemala), Distribuidora Mi Luna and Alpemusa (Costa Rica), with strong relationship with the most important retailers in the region. Industrias De Coma is a distributor and importer with solid distribution channels in El Salvador, Guatemala and Costa Rica. The company currently imports a wide variety of U.S products and brands such as Mrs Cubisson, Terra Chips, Garden Veggie Snacks, Root Smarts and Fresh Gourmet.		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, Retail - Specialty/Gourmet, FoodService/HORECA, Retail - Convenience
Facilities:	Warehouses and retail stores, distributors.	Geographic Region (s) Served:	Central America market (HQ Guatemala)
Industry Segment(s):	Foodservice/HRI, Natural/Organic, Pet Food, Private Label, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, FOB	Consolidator(s) in the US:	MIAMI
Preferred Port(s) of Import:	SANTO TOMAS , PUERTO QUETZAL	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:		Cannot Import:	n/a
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Breakfast Products	Other Breakfast Cereal	
Bakery Products	Breakfast Products	Sweetened Cereal	



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Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Tea	Black Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Palm Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Pasta, Rice, & Grains	Grains	Corn
Pasta, Rice, & Grains	Grains	Wheat
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Supplements & Sweeteners	Sugars & Sweeteners	Other Sweeteners
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels



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Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Hong Kong

Organic Mama Ltd

Contact Information			
Title	Name / Email / Phone		
Business Development Executive	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.organicmama.hk
Company Phone:	Available Upon Registration	Year Founded:	2007
Company Description:	Organic Mama, established in 2007, specializes in natural and organic food products, including keto, sugar-free, gluten-free, and vegan options. The founders knew that more than 90% of diseases are related to diet, so they decided to discover organic food from all over the world and promote it in Hong Kong. At present, the company's products mainly include snacks, grain and oil, and daily necessities, from the United States, Australia, Germany and other parts of the world. Sales Channels include online stores and offline stores.		
Type of Business:		Customer(s):	Retail - Club Store/Warehouse, Retail - Department Store, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Organic Mama operates a modern distribution center in Hong Kong, featuring advanced storage and handling facilities. This includes a logistics framework for timely delivery and a dedicated area for product testing and quality assurance.	Geographic Region (s) Served:	Hong Kong, Macau, Southern China, Singapore and Malaysia
Industry Segment(s):	Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW or FOB	Consolidator(s) in the US:	Los Angeles, CA
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Los Angeles-CA
Product Information			



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Attributes of Interest:	All Natural, Allergen Free, Gluten Free, Gluten Free Uncertified, Low Calorie, Low Fat, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non-Dairy, Reduced Fat, Smart, Sugar Free, Vegan, Vegetarian, Zero Calories		
Capacity to Import:		Cannot Import:	Frozen and chilled products
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Dried Baby Food	Dried Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Bread	Bagels	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Cookies	Ready-to-Eat Cookies	
Bakery Products	Granola	Plain Granola	
Bakery Products	Granola	Sweetened/Flavored Granola	
Beverages	Plant Based Beverages	Plant Based Beverages	
Beverages	Sweetened/Soft-Drinks	Energy Drink	
Beverages	Sweetened/Soft-Drinks	Functional Drink	
Beverages	Sweetened/Soft-Drinks	Sport Drink	
Dairy & Related Products	Non-Dairy	Almond Milk	
Dairy & Related Products	Non-Dairy	Other Dairy Substitute	
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product	
Fruits & Nuts	Nuts	Almonds	
Fruits & Nuts	Nuts	Cashews	
Fruits & Nuts	Nuts	Hazelnuts	
Fruits & Nuts	Nuts	Mixed Nuts	
Fruits & Nuts	Nuts	Other Nuts	
Fruits & Nuts	Nuts	Pecans	
Fruits & Nuts	Nuts	Pistachios	
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil	
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil	
Oils, Fats & Seeds	Oil Sprays	Oil Sprays	
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles	
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle	
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta	
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care	



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Pet Food & Pet Care Products	Pet Care	Pet Hair Care
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Indonesia

PT Indospirit Natura dba Healthy Choice

Contact Information			
Title	Name / Email / Phone		
COO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.healthychoice.co.id
Company Phone:	Available Upon Registration	Year Founded:	2004
Company Description:	We are an organic and natural food and beverage products importer, distributor and retailer. Pioneering the healthy/ natural/ organic categories with their own Healthy Choice retail outlets and in the retail supermarket.		
Type of Business:		Customer(s):	Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Retail - Convenience, FoodService/HORECA, Retail - Specialty/Gourmet, Retail - Drugstore, Retail - Other (Non-Food)
Facilities:	dry, temp- controlled warehouse	Geographic Region (s) Served:	nationwide
Industry Segment(s):	Bakery, Beverages, Foodservice/HRI, Health and Beauty, Natural/Organic, Pet Food, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF, FOB	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Tanjung Priok, JAKARTA	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Allergen Free, Dairy, Dietary, Dried/Dehydrated, Fat Free, Gluten Free, Gluten Free Uncertified, Grain Free, Halal, Hormone Free, Low Calorie, Low Fat, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Sustainably Produced, Trans-fat Free, Vegan, Vegetarian, Zero Calories		
Capacity to Import:		Cannot Import:	meat, alcoholic beverages,
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	



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Additional Information



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Midwest USA



**Food
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Northeast



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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Korea (the Republic of)

GB Corporation

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.golden-bell.co.kr
Company Phone:	Available Upon Registration	Year Founded:	2014
Company Description:	This company is specialized in importing and distributing organic and natural food products from 11 countries. It has more than 250 organic and conventional food products. Its distribution channels include department stores, hypermarkets, supermarkets, drug stores, hotels, cafes, bakeries, organic stores, highend supermarkets, online shopping malls in Korea.		
Type of Business:		Customer(s):	Retail - Department Store, Retail - Internet/TV, Retail - Drugstore, Retail - Convenience, Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy, FoodService/HORECA, Retail - Club Store/Warehouse
Facilities:	Logistic Center, Bonded Warehouses (Ambient, Chilled and Frozen), Trucks	Geographic Region (s) Served:	Korea nationwide
Industry Segment(s):	Beverages, Natural/Organic, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW, CFR	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Busan	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Chilled, Dairy, No Artificial Ingredients, No Preservatives, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Smart, Sugar Free, Vegan, Zero Calories		
Capacity to Import:		Cannot Import:	Alcoholic beverages
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	



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Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Sweetened Cereal
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cream Cheese
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Korea (the Republic of)

Renew-phy

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.renew-phy.co.kr
Company Phone:	Available Upon Registration	Year Founded:	2023
Company Description:	This company imports food and food ingredients from USA and Europe. It imports IWPI, cereals, ISP, WPC, health and functional products, high protein bars, substitute foods, coffee, etc. It distributes to convenience stores, food manufacturers, retail stores, etc. It also capable of manufacturing standing spout pouches for powder products. It is interested in expanding its importing food product lines.		
Type of Business:		Customer(s):	Food Manufacturing, Retail - Supermarket/Grocery, Retail - Internet/TV, Retail - Convenience
Facilities:	A logistics Warehouse, Packaging facility, factory.	Geographic Region (s) Served:	Korea nationwide
Industry Segment(s):	Food Ingredients, Foodservice/HRI, Health and Beauty, Natural/Organic, Retail, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF Busan	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Busan	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Dairy, Dietary, Dried/Dehydrated, Low Calorie, Natural, No Antibiotics, No Monosodium Glutamate (MSG), No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Plant Based, Smart, Sugar Free, Vegan, Zero Calories		
Capacity to Import:		Cannot Import:	Alcoholic beverages
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Animal Feed Ingredients & Additives	Additives	Additives	
Animal Feed Ingredients & Additives	Additives	Amino Acids	
Animal Feed Ingredients & Additives	Additives	Enzymes	



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Animal Feed Ingredients & Additives	Additives	Other Protein
Animal Feed Ingredients & Additives	Additives	Palatants
Animal Feed Ingredients & Additives	Additives	Prebiotics
Animal Feed Ingredients & Additives	Additives	Probiotics
Animal Feed Ingredients & Additives	Additives	Vitamins
Animal Feed Ingredients & Additives	Additives	Whey Products
Animal Feed Ingredients & Additives	Additives	Yeast/Cultures
Animal Feed Ingredients & Additives	Ingredients	Flavoring Ingredients
Animal Feed Ingredients & Additives	Ingredients	Flavors
Animal Feed Ingredients & Additives	Ingredients	Pre-Mixes
Animal Feed Ingredients & Additives	Ingredients	Soy bean meal
Animal Feed Ingredients & Additives	Ingredients	Sweeteners
Animal Feed Ingredients & Additives	Ingredients	Vegetable protein
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Juices	Juice Concentrate
Beverages	Juices	Vegetable Juice
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Food Ingredients	Additives & Agents	Lactose
Food Ingredients	Additives & Agents	Protein (Plant/Animal)
Food Ingredients	Enhancers (flavor, color)	Sweet Enhancer
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives



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Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Supplements & Sweeteners	Dietary Supplement	Encapsulated/Tablet Supplement
Supplements & Sweeteners	Dietary Supplement	Liquid Supplement
Supplements & Sweeteners	Dietary Supplement	Powder Supplement
Supplements & Sweeteners	Vitamins	Adult/Senior Vitamin
Supplements & Sweeteners	Vitamins	Children Vitamin
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		



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Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Malaysia

Ballun Resources (M) Sdn Bhd

Contact Information			
Title	Name / Email / Phone		
Available upon registration (go to "My Activities" if you already registered)			
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2012
Company Description:	Ballun focuses on natural and organic products. They currently carry Bob's Red Mill, Bragg Organic from North America, Andean Valley & Coronilla from South America.		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Convenience, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Retail - Drugstore, Retail - Specialty/Gourmet, Food Manufacturing, Retail - Department Store
Facilities:	Warehouse, trucks, import and export team	Geographic Region (s) Served:	Malaysia, Singapore, Thailand, Vietnam, Mauritius, Indonesia, Taiwan
Industry Segment(s):	Food Ingredients, Foodservice/HRI, Natural/Organic, Private Label, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	West Coast
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Allergen Free, Dietary, Gluten Free, Grain Free, Halal, Low Calorie, Low Fat, Low Sodium, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non-Dairy, Organic, Plant Based, Vegan, Zero Calories		
Capacity to Import:		Cannot Import:	Alcohol
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Baby Supplements	Baby Supplements	
Baby Food	Dried Baby Food	Dried Baby Food	



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Baby Food	Milk Formula	Standard Milk Formula
Baby Food	Milk Formula	Toddler Milk Formula
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Bran
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Rye Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Meal
Bakery Products	Milled Products (Flours, Starches)	Starch
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten
Bakery Products	Milled Products (Flours, Starches)	Wheat/Meslin Flour
Bakery Products	Milled Products (Flours, Starches)	White Flour
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Not Roasted Coffee
Beverages	Coffee	Not Roasted Coffee, Decaffeinated
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Tea	Herbal Tea
Beverages	Tea	White Tea
Eggs & Egg Products	Egg Replacer	Egg Replacer
Oils, Fats & Seeds	Liquid Oils	Botanical & Essential Oil
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil



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Oils, Fats & Seeds	Seeds	Flax Seed
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Bath Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hair Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hand Soap
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Make-up
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Medicinal Products (non-suppliment)
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Skin/Lip Care
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Supplements & Sweeteners	Vitamins	Adult/Senior Vitamin
Supplements & Sweeteners	Vitamins	Children Vitamin
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Mexico

Hanseatik

Contact Information			
Title	Name / Email / Phone		
Commercial Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.hanseatik.com/
Company Phone:	Available Upon Registration	Year Founded:	1999
Company Description:	Hanseatik, is a gourmet importer, distributor, retailer and wholesaler, of gourmet foods from the world, with over 450 SKU's in their catalog, constantly growing. Their products can be found in all supermarket stores, specialty and gourmet stores, departmental stores. They have a private label and a foodservice division, serving high-end hotels and restaurants nationwide. They can handle frozen and refrigerated products, including fish and seafood.		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, FoodService/HORECA, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet
Facilities:	Headquarters office, distribution center and showrooms	Geographic Region (s) Served:	Nationwide
Industry Segment(s):	Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Laredo TX	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Chilled, Gluten Free, Halal, Kosher, Natural, No Artificial Ingredients, No Monosodium Glutamate (MSG), No Preservatives, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Sustainably Produced, Vegan, Vegetarian		
Capacity to Import:		Cannot Import:	products with less than 12 months of shelf life
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	



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Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Beer/Cider	Ale
Beverages	Beer/Cider	Cider/Perry
Beverages	Beer/Cider	Craft Beer
Beverages	Beer/Cider	Hard Ginger Beer
Beverages	Beer/Cider	Porter
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Water	Water
Beverages	Wine	Alcoholic Wine
Beverages	Wine	Sparkling Wine
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Non-Dairy	Cheese
Fish & Seafood	Finfish	American Eel (<i>Anguilla rostrata</i>)
Fish & Seafood	Other Fish & Seafood	Caviar
Fish & Seafood	Other Fish & Seafood	Cured/Smoked Fish
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> /Doryteuthis (<i>Amerigo</i>) <i>pealeii</i>)
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Oyster
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)



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Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Ready Meals	Pizza	Pizza
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Mexico

Tree of Life Group

Contact Information			
Title	Name / Email / Phone		
Commercial Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.treeoflifetrade.com
Company Phone:	Available Upon Registration	Year Founded:	2017
Company Description:	Importers and distributors of fine, gourmet food and beverages, selling to retail, departmental, specialty stores and convenience stores. they handle dry, refrigerated and frozen products.		
Type of Business:		Customer(s):	Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, FoodService/HORECA, Retail - Specialty/Gourmet, Retail - Department Store, Retail - Convenience
Facilities:	Warehouses at the Mexico City Central Market and administrative office in Mexico City. They own their distribution fleet.	Geographic Region (s) Served:	Mexico City and nationwide through retailers' distribution centers
Industry Segment(s):	Beverages, Confectionery, Foodservice/HRI, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	Calexico
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	All Natural, Chilled, Dairy, Low Calorie, No Artificial Ingredients, Non-Dairy, Organic, Sugar Free, Vegan		
Capacity to Import:		Cannot Import:	na
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Prepared Baby Food	Prepared Baby Food	



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Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Countlines
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Eggnog
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Fluid Milk
Dairy & Related Products	Dairy	Kefir
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Meats & Related Products	Processed Meats	Bacon



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Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Hot Dogs
Meats & Related Products	Processed Meats	Jerky/Dried
Meats & Related Products	Processed Meats	Meatballs
Meats & Related Products	Processed Meats	Pattie/Hamburger
Meats & Related Products	Processed Meats	Sausage
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Pizza	Pizza
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Prepared Salads	Prepared salads
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Ready Meals	Processed Meat Substitutes	Veggie Burger
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars

Additional Information



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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Norway

Haugen-Gruppen AB

Contact Information			
Title	Name / Email / Phone		
Business Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	1916
Company Description:	Haugen Gruppen is one of the largest food and beverage traders in the Nordics covering all retail channels. The are importing brands from around the world with a large business in the US bringning in American products to Scandinavia for decades.		
Type of Business:		Customer(s):	Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Drugstore, Retail - Convenience, Retail - Club Store/Warehouse, Retail - Specialty/Gourmet, Retail - Department Store, FoodService/HORECA
Facilities:	Warehouses and logistics centers	Geographic Region (s) Served:	Scandinavia
Industry Segment(s):	Bakery, Beverages, Confectionery, Foodservice/HRI, Health and Beauty, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet, Sustainably Produced		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FCA	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, Frozen, Low Calorie, Organic, Plant Based, Smart, Vegan		
Capacity to Import:	Alcoholic Beverages, Dairy Products, Frozen Products, Meat Products	Cannot Import:	Certain colorings and aromas as well as GMOs, however, most of these are not common in products at the Natural Expo
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	



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Bakery Products	Bread	Bagels
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Bake Cookies
Beverages	Beer/Cider	Cider/Perry
Beverages	Beer/Cider	Hard Ginger Beer
Beverages	Hard Seltzer	Hard Seltzer
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Sport Drink
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Medicated Confectionery
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars

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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Peru

Arsenna SAC

Contact Information			
Title	Name / Email / Phone		
Purchase Chief	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.arsenna.com
Company Phone:	Available Upon Registration	Year Founded:	2010
Company Description:	Arsenna S.A.C. operating under the brand Gatti, is a Peruvian agro-industrial importer and distributor company with over 10 years of experience in the manufacturing and distribution of natural products. Through their brand Gatti, they offer a wide variety of natural products such as healthy snacks, flours, oatmeal, sweeteners, natural oils, minerals, and supplements. They have nationwide distribution reaching more than 2000 clients all around the country, top supermarkets like Tottus, Plaza Vea, Vivanda, Wong, specialty stores like Flora & Fauna, Organa, Verde Natural Market and more. Currently, Arsenna imports from Mexico, India, and China. In terms of their operations, they have 8 stores, headquarters in Lima, an e-commerce platform and a manufacturing area.		
Type of Business:		Customer(s):	FoodService/HORECA, Food Manufacturing
Facilities:	Main office and manufacturing plant	Geographic Region (s) Served:	Countrywide Peru
Industry Segment(s):	Natural/Organic, Private Label, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW and FOB	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	All Natural, Contains Hemp, Dairy, Low Calorie, Low Fat, No Fat, No Sugar Added, Non-Dairy, Reduced Fat, Sugar Free, Trans-fat Free, Vegan, Vegetarian		
Capacity to Import:		Cannot Import:	None
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Animal Feed Ingredients & Additives	Additives	Fats & Oils	
Animal Feed Ingredients & Additives	Additives	Supplements	



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Animal Feed Ingredients & Additives	Additives	Vitamins
Animal Feed Ingredients & Additives	Ingredients	Flax
Animal Feed Ingredients & Additives	Ingredients	Vegetable protein
Animal Feed Ingredients & Additives	Supplements	Supplements
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Tea	White Tea
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia



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Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Oils, Fats & Seeds	Seeds	Cotton Seed
Oils, Fats & Seeds	Seeds	Flax Seed
Oils, Fats & Seeds	Seeds	Linseed
Oils, Fats & Seeds	Seeds	Mustard Seed
Oils, Fats & Seeds	Seeds	Other Seeds
Oils, Fats & Seeds	Seeds	Poppy Seed
Oils, Fats & Seeds	Seeds	Safflower Seed
Oils, Fats & Seeds	Seeds	Sesame Seed
Oils, Fats & Seeds	Seeds	Soya Bean Seed
Oils, Fats & Seeds	Seeds	Sunflower Seed
Oils, Fats & Seeds	Spreadable Oils & Fats	Cooking Fat (vegetable based)
Oils, Fats & Seeds	Spreadable Oils & Fats	Margarine
Oils, Fats & Seeds	Spreadable Oils & Fats	Other Spreadable Oil/Fat
Supplements & Sweeteners	Sugars & Sweeteners	Raw Sugar

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Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Saudi Arabia IBDA AL QASR COMPANY (MANUEL SUPERMARKET)

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.manuelsupermarket.com/
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	This supermarket is considered luxurious in Saudi Arabia and have several outlets including Jeddah. They have selections of really high quality foods from around the world including halal corn-fed black angus from the USA, fruits from Thailand, French products like fois gras and salmon from the local sea and imported. It has an excellent range of organic products and a great bakery with whole grain breads, sugar free and gluten free items. The spice section was rich with spices and well stocked.		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet
Facilities:	Manuel Supermarket is a luxury, upscale specialty supermarket synonymous with sophistication, high quality, cleanliness, refined living, and a healthy lifestyle.	Geographic Region (s) Served:	Multiple branches in Jeddah, Jubail, and Riyadh, Saudi Arabia. Some of the popular locations include Heraa Mall, Mandarin Mall, Haifa Mall, and Park Avenue in Riyadh
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	Philadelphia, New Jersey
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Chilled, Dairy, Dietary, Dried/Dehydrated, Ethnic, Fat Free, Frozen, Gluten Free, Gluten Free Uncertified, Halal, Halal Uncertified, Low Calorie, Organic, Vegan		
Capacity to Import:		Cannot Import:	pork products
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Bakery Products	Tortillas	Corn Tortillas
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Water	Water
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Buttermilk
Dairy & Related Products	Dairy	Casein
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream



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Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Lemons
Fruits & Nuts	Fruits, Citrus	Limes
Fruits & Nuts	Fruits, Citrus	Mandarins
Fruits & Nuts	Fruits, Citrus	Oranges
Fruits & Nuts	Fruits, Citrus	Other Citrus Fruits
Fruits & Nuts	Fruits, Citrus	Pineapples
Fruits & Nuts	Fruits, Citrus	Tangerines
Fruits & Nuts	Fruits, General	Apples
Fruits & Nuts	Fruits, General	Bananas
Fruits & Nuts	Fruits, General	Currants/Figs
Fruits & Nuts	Fruits, General	Grapes
Fruits & Nuts	Fruits, General	Kiwifruits



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Fruits & Nuts	Fruits, General	Mixed Fruits
Fruits & Nuts	Fruits, General	Other Fruits (General)
Fruits & Nuts	Fruits, General	Pears/Quinces
Fruits & Nuts	Fruits, General	Persimmons
Fruits & Nuts	Fruits, General	Raisins
Fruits & Nuts	Fruits, General	Watermelons
Fruits & Nuts	Fruits, Stone	Apricots
Fruits & Nuts	Fruits, Stone	Avocado
Fruits & Nuts	Fruits, Stone	Cherries
Fruits & Nuts	Fruits, Stone	Mangos
Fruits & Nuts	Fruits, Stone	Nectarines
Fruits & Nuts	Fruits, Stone	Other Stone Fruits
Fruits & Nuts	Fruits, Stone	Peaches
Fruits & Nuts	Fruits, Stone	Plums
Fruits & Nuts	Fruits, Stone	Prunes
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Rice Blends
Pasta, Rice, & Grains	Rice	White Rice



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Pasta, Rice, & Grains	Rice	Wild Rice
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars

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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Singapore

Tithes International Pte Ltd

Contact Information			
Title	Name / Email / Phone		
Owner/CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2011
Company Description:	Tithes International is an importer and distributor of retail-focused food in SE Asia. They recently started a focus on natural, organic, low salt, and low sugar products. They are authorized agents/importers for - Smuckers, Jif, Adams, Folgers, Dunkin, Bustelo, Milk Bone, Hostess, Voortman, Elmhurst, Mauna Loa Macadamia, Koppers Chocolate, - Nonnis Biscotti, Calif Dairy Industries, Libbys, Seneca Apple Chips, Salt Me Potato Chips and Microsalt.		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	We distribute DIRECT to supermarket chains in the SE Asia region. We do not require a lot of facilities.	Geographic Region (s) Served:	Singapore, Malaysia, Indonesia, Thailand, Philippines, Korea and Taiwan.
Industry Segment(s):	Bakery, Beverages, Confectionery, Frozen, Pet Food, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	West Coast and East Coast
Preferred Port(s) of Import:	None	Preferred Port(s) of Export from US:	Seattle-WA, Tacoma-WA, Long Beach-CA, Los Angeles-CA, Newark-NY, Philadelphia-PA
Product Information			
Attributes of Interest:	100% Organic, All Natural, Allergen Free, Dairy, No Artificial Ingredients, No Preservatives, Non - GMO - US Certified, Organic, Plant Based, Trans-fat Free		
Capacity to Import:		Cannot Import:	NO
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Tortillas	Corn Tortillas
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Water	Flavored Water
Dairy & Related Products	Dairy	Kefir
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Eggs & Egg Products	Egg Replacer	Egg Replacer
Eggs & Egg Products	Powdered Eggs	Powdered Eggs
Food Ingredients	Meat Substitutes	Tempeh
Fruits & Nuts	Nuts	Mixed Nuts
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Seed Snacks	Nut snacks



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Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

Taiwan

Long Chi Zen Industrial Crop

Contact Information			
Title	Name / Email / Phone		
Chairman	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	Robert Hsieh who has experience to import products from US more than 30 years. Long Chi Zen Industrial Crop willing to develop new products and finding more change in bakery industry and food service.		
Type of Business:		Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Internet/TV, Retail - Supermarket/Grocery
Facilities:	warehouse and cold storage	Geographic Region (s) Served:	whole Taiwan
Industry Segment(s):	Bakery, Confectionery, Food Ingredients, Foodservice/HRI, Natural/Organic, Private Label, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FAS FOB CIF	Consolidator(s) in the US:	San Francisco
Preferred Port(s) of Import:	Keelung, Taiwan	Preferred Port(s) of Export from US:	Long Beach-CA, Los Angeles-CA, Oakland-CA
Product Information			
Attributes of Interest:	All Natural, Dried/Dehydrated, Halal Uncertified, Kosher		
Capacity to Import:		Cannot Import:	Alcoholic
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Animal Feed Ingredients & Additives	Additives	Supplements	
Animal Feed Ingredients & Additives	Ingredients	Alfalfa Meal and Pellets	
Animal Feed Ingredients & Additives	Ingredients	Beans/Legumes	
Animal Feed Ingredients & Additives	Ingredients	Beet Pulp	
Animal Feed Ingredients & Additives	Ingredients	Blood Plasma	



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Animal Feed Ingredients & Additives	Ingredients	Corn Gluten Meal
Animal Feed Ingredients & Additives	Ingredients	Dairy Ingredients
Animal Feed Ingredients & Additives	Ingredients	Dried Distillers Grains and Soluble (DDGS)
Animal Feed Ingredients & Additives	Ingredients	Flavoring Ingredients
Animal Feed Ingredients & Additives	Ingredients	Flavors
Animal Feed Ingredients & Additives	Ingredients	Flax
Animal Feed Ingredients & Additives	Ingredients	Hay
Animal Feed Ingredients & Additives	Ingredients	Meat/Bone Meal
Animal Feed Ingredients & Additives	Ingredients	Milk Replacers
Animal Feed Ingredients & Additives	Ingredients	Pre-Mixes
Animal Feed Ingredients & Additives	Ingredients	Soy bean meal
Animal Feed Ingredients & Additives	Ingredients	Sweeteners
Animal Feed Ingredients & Additives	Ingredients	Vegetable protein
Animal Feed Ingredients & Additives	Ingredients	Wheat Gluten
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Muffins
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Bran



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Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Milled Products (Flours, Starches)	Flour Meal
Bakery Products	Milled Products (Flours, Starches)	Malt
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Rye Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Meal
Bakery Products	Milled Products (Flours, Starches)	Starch
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten
Bakery Products	Milled Products (Flours, Starches)	Wheat/Meslin Flour
Bakery Products	Milled Products (Flours, Starches)	White Flour
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Buttermilk
Dairy & Related Products	Dairy	Casein
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Eggnog
Dairy & Related Products	Dairy	Evaporated & Condensed Milk



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Dairy & Related Products	Dairy	Fluid Milk
Dairy & Related Products	Dairy	Kefir
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Coatings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Fillings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Batter
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts



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Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Oils, Fats & Seeds	Seeds	Cotton Seed
Oils, Fats & Seeds	Seeds	Flax Seed
Oils, Fats & Seeds	Seeds	Linseed
Oils, Fats & Seeds	Seeds	Mustard Seed
Oils, Fats & Seeds	Seeds	Other Seeds
Oils, Fats & Seeds	Seeds	Poppy Seed
Oils, Fats & Seeds	Seeds	Safflower Seed
Oils, Fats & Seeds	Seeds	Sesame Seed
Oils, Fats & Seeds	Seeds	Soya Bean Seed
Oils, Fats & Seeds	Seeds	Sunflower Seed
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

United Arab Emirates (the)

West Zone Group LLC.

Contact Information			
Title	Name / Email / Phone		
Head of Import Procurement	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.westzone.com
Company Phone:	Available Upon Registration	Year Founded:	2005
Company Description:	<p>This company is a large importer, agent, wholesaler, retailer and exporter of food, beverages and FMCG products. In 2009, the company split, for administrative purposes, into two companies: (1) New West Zone, which currently operates 33 hypermarkets and supermarkets focusing on ethnic, mostly Asian expatriates' requirements, and (2) West Zone Fresh, which operates 22 hypermarkets and supermarkets catering to the needs of Western expatriates. The total that this group now operates is 55 which is a far cry from the four supermarkets that it operated ten years ago. In addition, New West Zone is planning to acquire 15 new supermarkets and West Zone Fresh is planning to acquire an additional 10 supermarkets in the next couple of years. The group reports that it receives over 40 million shoppers annually in its supermarkets and hypermarkets. It has recently acquired a state of the art storage facility of 200,000 sq. ft. in the Dubai Industrial City, for ambient, chilled and frozen product. The group depends on imports for over 70 percent of its retail sales. It imports a wide variety of grocery products, such as canned and dry food products, juices, breakfast cereals, pasta products, prepared meals and sauces from the United States through consolidators. It also imports a wide variety of ethnic foods from the Philippines, Vietnam, Malaysia, India, China and others for their Asian expatriate customers. About 95 percent of the Group's imports are destined to the retail sector and 5 percent are destined to the foodservice sector.</p>		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Supermarket/Grocery
Facilities:	They hold a chain of supermarkets in the UAE with a state-of-the-art logistics facility.	Geographic Region (s) Served:	UAE
Industry Segment(s):	Ethnic, Natural/Organic, Private Label, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CNF	Consolidator(s) in the US:	NJ
Preferred Port(s) of Import:	Jebel Ali, Dubai, UAE	Preferred Port(s) of Export from US:	



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Product Information			
Attributes of Interest:	Chilled, Ethnic, Frozen, Halal		
Capacity to Import:		Cannot Import:	Meat (Halal)
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Animal Feed Ingredients & Additives	Ingredients	Alfalfa Meal and Pellets	
Animal Feed Ingredients & Additives	Ingredients	Beans/Legumes	
Animal Feed Ingredients & Additives	Ingredients	Beet Pulp	
Animal Feed Ingredients & Additives	Ingredients	Blood Plasma	
Animal Feed Ingredients & Additives	Ingredients	Corn Gluten Meal	
Animal Feed Ingredients & Additives	Ingredients	Dairy Ingredients	
Animal Feed Ingredients & Additives	Ingredients	Dried Distillers Grains and Soluble (DDGS)	
Animal Feed Ingredients & Additives	Ingredients	Flavoring Ingredients	
Animal Feed Ingredients & Additives	Ingredients	Flavors	
Animal Feed Ingredients & Additives	Ingredients	Flax	
Animal Feed Ingredients & Additives	Ingredients	Hay	
Animal Feed Ingredients & Additives	Ingredients	Meat/Bone Meal	
Animal Feed Ingredients & Additives	Ingredients	Milk Replacers	
Animal Feed Ingredients & Additives	Ingredients	Pre-Mixes	
Animal Feed Ingredients & Additives	Ingredients	Soy bean meal	
Animal Feed Ingredients & Additives	Ingredients	Sweeteners	
Animal Feed Ingredients & Additives	Ingredients	Vegetable protein	
Animal Feed Ingredients & Additives	Ingredients	Wheat Gluten	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Bread	Bagels	
Bakery Products	Bread	Bread Crumbs/Croutons	
Bakery Products	Bread	Loaf Bread	
Bakery Products	Bread	Muffins	
Bakery Products	Bread	Pita/Flat Bread	
Bakery Products	Bread	Pizza Crust	
Bakery Products	Cakes	Cakes	
Bakery Products	Cookies	Ready-to-Bake Cookies	
Bakery Products	Cookies	Ready-to-Eat Cookies	
Bakery Products	Milled Products (Flours, Starches)	Almond Flour	



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Bakery Products	Milled Products (Flours, Starches)	Bran
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Milled Products (Flours, Starches)	Flour Meal
Bakery Products	Milled Products (Flours, Starches)	Malt
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Rye Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Meal
Bakery Products	Milled Products (Flours, Starches)	Starch
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten
Bakery Products	Milled Products (Flours, Starches)	Wheat/Meslin Flour
Bakery Products	Milled Products (Flours, Starches)	White Flour
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Coffee	Coffee Husks
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Not Roasted Coffee
Beverages	Coffee	Not Roasted Coffee, Decaffeinated
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Dairy & Related Products	Dairy	Butter



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Dairy & Related Products	Dairy	Buttermilk
Dairy & Related Products	Dairy	Casein
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Eggnog
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Fluid Milk
Dairy & Related Products	Dairy	Kefir
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Eggs & Egg Products	Eggs, In-Shell	Brown Eggs
Eggs & Egg Products	Eggs, In-Shell	White Eggs
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Coatings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Fillings



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Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Batter
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Meats & Related Products	Beef/Bovine	Bones
Meats & Related Products	Beef/Bovine	Brisket
Meats & Related Products	Beef/Bovine	Chuck
Meats & Related Products	Beef/Bovine	Flank Steak
Meats & Related Products	Beef/Bovine	Full Sets
Meats & Related Products	Beef/Bovine	Ground
Meats & Related Products	Beef/Bovine	Loin
Meats & Related Products	Beef/Bovine	Offals
Meats & Related Products	Beef/Bovine	Other products
Meats & Related Products	Beef/Bovine	Processed products
Meats & Related Products	Beef/Bovine	Rib
Meats & Related Products	Beef/Bovine	Round
Meats & Related Products	Beef/Bovine	Sirloin
Meats & Related Products	Beef/Bovine	Tallow
Meats & Related Products	Beef/Bovine	Veal
Meats & Related Products	Meat, Other	Bison/Buffalo



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Meats & Related Products	Meat, Other	Frog Meat
Meats & Related Products	Meat, Other	Lamb
Meats & Related Products	Meat, Other	Mutton
Meats & Related Products	Meat, Other	Ostrich Meat
Meats & Related Products	Meat, Other	Other meat
Meats & Related Products	Meat, Other	Rabbit Meat
Meats & Related Products	Meat, Other	Reptile Meat
Meats & Related Products	Poultry (Chicken)	Chicken Back
Meats & Related Products	Poultry (Chicken)	Chicken Breast
Meats & Related Products	Poultry (Chicken)	Chicken Legs
Meats & Related Products	Poultry (Chicken)	Chicken Neck
Meats & Related Products	Poultry (Chicken)	Chicken Offals
Meats & Related Products	Poultry (Chicken)	Chicken Thigh
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Meats & Related Products	Poultry (Chicken)	Other Poultry Products/Parts
Meats & Related Products	Poultry (Chicken)	Whole Chicken
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Hot Dogs
Meats & Related Products	Processed Meats	Jerky/Dried
Meats & Related Products	Processed Meats	Meatballs
Meats & Related Products	Processed Meats	Pattie/Hamburger
Meats & Related Products	Processed Meats	Sausage
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Oils, Fats & Seeds	Seeds	Cotton Seed
Oils, Fats & Seeds	Seeds	Flax Seed
Oils, Fats & Seeds	Seeds	Linseed
Oils, Fats & Seeds	Seeds	Mustard Seed
Oils, Fats & Seeds	Seeds	Other Seeds
Oils, Fats & Seeds	Seeds	Poppy Seed
Oils, Fats & Seeds	Seeds	Safflower Seed
Oils, Fats & Seeds	Seeds	Sesame Seed
Oils, Fats & Seeds	Seeds	Soya Bean Seed
Oils, Fats & Seeds	Seeds	Sunflower Seed
Oils, Fats & Seeds	Spreadable Oils & Fats	Cooking Fat (vegetable based)
Oils, Fats & Seeds	Spreadable Oils & Fats	Margarine



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Oils, Fats & Seeds	Spreadable Oils & Fats	Other Spreadable Oil/Fat
Additional Information		



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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

**United Kingdom
of Great Britain
and Northern
Ireland (the)**

Ocado Retail Ltd

Contact Information			
Title	Name / Email / Phone		
Trading Manager Pantry and Speciality Foods	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.ocado.com
Company Phone:	Available Upon Registration	Year Founded:	2000
Company Description:	<p>Ocado Retail is an online grocer specializing in the home delivery of high-quality food, drink and household goods. It supplies everything found in a bricks and mortar store and potentially more, with 16,000 lines. It delivers an average of 393,000 per week, servicing around 60%+ of British households. Ocado Retail Ltd is a 50:50 joint venture with M&S (Marks and Spencer) and supplies numerous brands as well as private label goods from both Ocado and M&S. Active customers now stand at 998,000, up by 5.9% from 942,000 at FY22. Ocado works with a number of importers and may consider to assign one or more to undertake imports on its behalf. Ocado Retail has launched a dedicated aisle on its website solely for products from female-founded brands. The 'Buy Women Built' aisle features more than 1,000 products from 130 female-founded brands, including emerging brands. The aisle covers four categories inc. food and beverages. With the largest range of products than any other supermarket, we're often the first to give new brands a foot in the door with their first retail listing," said the CEO of Ocado Retail.</p>		
Type of Business:		Customer(s):	Retail - Club Store/Warehouse, Retail - Convenience, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
Facilities:	Ocado is a technology based online home delivery supermarket with several fulfillment distribution points around the UK. All goods are delivered direct to consumer in liveried vans. National on-line retail outlet, offering all the categories that would be found in a bricks and mortar supermarket,	Geographic Region (s) Served:	UK



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Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Natural/Organic, Pet Food, Private Label, Retail, Snacks, Specialty/Gourmet, Sustainably Produced		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	Ocado is likely to assign importers to handle the logistics.	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Organic, All Natural, Allergen Free, Dietary, Dried/Dehydrated, Ethnic, Fat Free, Gluten Free, Gluten Free Uncertified, Grain Free, Hormone Free, Kosher, Low Calorie, Low Fat, Low Sodium, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Sustainably Produced, Trans-fat Free, Vegan, Vegetarian, Zero Calories		
Capacity to Import:		Cannot Import:	Anything that does not conform to UK regulations. Ocado is a full supermarket so can accommodate a variety of sector products specifically in ambient (shelf stable). Anything with a short shelf life will not be viable. 18 months upward. 12 months may be considered depending on product.
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Additional Information			



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Natural Products Buyers Mission at Natural Products Expo West 2025
Anaheim, California 3/4/2025 - 3/5/2025
BUYER PROFILES

VietNam

DONG THANG CO

Contact Information			
Title	Name / Email / Phone		
Managing Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2006
Company Description:	Dong Thang Co. is the established importer and distributor of Foods in Vietnam market since 2006. He is covering 100% Modern Trade channels (all hypermarkets, supermarkets, cash & carry, CVS, Food stores). over 360 HoReCa and nearly 15000 large mom & pops nation-wide in Vietnam. He has been doing exclusively the premium products: Hormel SPAM, SKIPPY, DEL MONTE, MALEE, HERR SNACK,...S,..) He has quite established and good relationship with the buyers of Modern Trade in Vietnam		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, Retail - Department Store, Retail - Discount Store, Retail - Club Store/Warehouse, Retail - Convenience, Retail - Internet/TV, FoodService/HORECA
Facilities:	3 warehouses (2 warehouses East and South of Ho Chi Minh and 1 warehouse in Ha Noi). Offices in Ho Chi Minh City & Ha Noi. Sales Managers and Staffs in all key Cities of Vietnam: HCMC, Ha Noi, Da Nang, Nha Trang, Can Tho, BH, BD, VT, PT,...	Geographic Region (s) Served:	The whole Vietnam country.
Industry Segment(s):	Beverages, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF Cat Lai Port Ho Chi Minh City, Vietnam	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Dried/Dehydrated, Frozen, No Antibiotics, No Preservatives, Vegetarian		



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Capacity to Import:		Cannot Import:	Alcoholic beverages
Products of Interest at this Event:			
Product Category	Product Type		Product Sub-Type
Additional Information			



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