

**2024 Summer in the Cities Buyers Mission**  
**Grand Rapids, MI • Boston, MA**  
**BUYER PROFILES**

**Aruba**

**Frasa International Trading N.V.**

Contact Information			
Title	Name / Email / Phone		
Commodities/ Food Service Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.frasaonline.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1969
<b>Company Description:</b>	Frasa International Trading, NV is a major importer/distributor of food and beverage products in Aruba. In fact, there is one of Aruba's largest distributors of international products, servicing hundreds of businesses across the island and over the complete Marriott chain and offering over 5000 different products. Frasa provides daily deliveries of produce, meat, beverages, and commodities to retail and food service customers. They strive to develop the local food industry by surveying the global trends and bringing only the highest quality selection of products to the community. Frasa also has a strategic alliance with a major distributor in Curacao as well, so have the potential to service both islands.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Club Store/Warehouse, Retail - Specialty/Gourmet, Retail - Natural/Organic/Healthy, FoodService/HORECA, Retail - Discount Store, Retail - Convenience, Retail - Supermarket/Grocery, Retail - Drugstore
<b>Facilities:</b>	They provide warehouse storage for dry goods and fresh/frozen food products, including inventory delivery and logistics management. Temperature controlled storage, order fulfillment centers.	<b>Geographic Region (s) Served:</b>	Aruba
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW, FOB	<b>Consolidator(s) in the US:</b>	Miami, FL
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	Miami-FL



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Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Allergen Free, Chilled, Dairy, Dietary, Dried/Dehydrated, Ethnic, Fat Free, Frozen, Gluten Free, Gluten Free Uncertified, Grain Free, Halal, Halal Uncertified, Hormone Free, Kosher, Low Calorie, Low Fat, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Sustainably Produced, Trans-fat Free, Vegan, Vegetarian, Zero Calories		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Hazardous items.
Products of Interest at this Event:			
Product Category	Product Type		Product Sub-Type
Additional Information			



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**Brazil**

**RBSM Administração de Marcas S.A.**

Contact Information			
Title	Name / Email / Phone		
Commercial Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.rbsm.com.br
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2004
<b>Company Description:</b>	Rede Brasil is an Institution founded in 2004, that unifies the purchasing power of 16 supermarket chains, across more than 15 states in Brazil. The company imports from 18 different countries, and works with a wide variety of products, such as wines, pastas, sauces, spices, canned products, among others. RBSM is responsible for sourcing and buying imported products, and carrying out the unified import purchases to distribute to the associated retailers		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Specialty/Gourmet, Retail - Club Store/Warehouse, Retail - Other (Non-Food), Retail - Supermarket/Grocery
<b>Facilities:</b>	Headquarters in São Paulo, Southeast region of Brazil and 504 stores through their associated supermarket chain members.	<b>Geographic Region (s) Served:</b>	South, Southeast, North and Northeast regions of Brazil.
<b>Industry Segment(s):</b>	Beverages, Ethnic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	Dried/Dehydrated, Fat Free, Frozen, Gluten Free, Halal, Kosher, Low Calorie, No Sugar Added, Organic		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	



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Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Bakery Products	Tortillas	Flour Tortillas
Beverages	Beer/Cider	Cider/Perry
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Juices	Fruit Juice
Beverages	Liqueur & Spirits	Gin & Geneva
Beverages	Liqueur & Spirits	Whiskey
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Wine	Alcoholic Wine
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares



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Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Non-Dairy	Almond Milk
Food Ingredients	Bakery & Confectionery Ingredients	Pancake and Waffles mixes
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Stone	Apricots
Fruits & Nuts	Fruits, Stone	Avocado
Fruits & Nuts	Fruits, Stone	Cherries
Fruits & Nuts	Fruits, Stone	Prunes
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pistachios
Meats & Related Products	Processed Meats	Meatballs
Meats & Related Products	Processed Meats	Pattie/Hamburger
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Sesame
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays



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Oils, Fats & Seeds	Spreadable Oils & Fats	Cooking Fat (vegetable based)
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Bath Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hair Products
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pet Food & Pet Care Products	Pet Food	Dog Food
Ready Meals	Pizza	Pizza
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Ready Meals	Processed Meat Substitutes	Veggie Burger
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Herbs	Fresh Herbs
Spices & Seasonings	Spice	Dry Spice
Spices & Seasonings	Spice	Extract, Other
Spices & Seasonings	Spice	Extract, Vanilla
Spices & Seasonings	Spice	Fresh/Raw Spice
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Supplements & Sweeteners	Sugars & Sweeteners	Xylitol
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips



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Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
<b>Additional Information</b>		



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**Canada**

**The Canadian Trade House Ltd**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Director of CTH Brands	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.canadiantradehouse.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2007
<b>Company Description:</b>	Canadian Trade House – Operates as an importer and distributor who has successfully brought many brands into the Canadian market. This company focuses primarily on retail, hospitality, breakfast and convenience items.		
<b>Type of Business:</b>		<b>Customer(s):</b>	FoodService/HORECA, Food Manufacturing, Retail - Convenience, Retail - Discount Store, Retail - Supermarket/Grocery, Retail - Specialty/Gourmet
<b>Facilities:</b>	ships coast to coast, warehouses in Alberta, Manitoba and Ontario	<b>Geographic Region (s) Served:</b>	National plus some U.S.
<b>Industry Segment(s):</b>	Bakery, Beverages, Foodservice/HRI, Frozen, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>		<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			
<b>Attributes of Interest:</b>	All Natural, Chilled, Frozen, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Plant Based, Vegetarian		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Cheese, Alcohol, Poultry
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Bakery Products	Bread	Bagels	
Bakery Products	Breakfast Products	Pancakes	
Bakery Products	Breakfast Products	Waffles	



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Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Ready Meals	Pizza	Pizza
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Ready Meals	Processed Meat Substitutes	Veggie Burger
Ready Meals	Seafood	Prepared seafood
Sweet/Savory Snacks	Cheesecake	Cheesecake
<b>Additional Information</b>		



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**Chile**

**Alca Chile**

Contact Information			
Title	Name / Email / Phone		
International Purchasing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="https://alcachile.cl">https://alcachile.cl</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1998
<b>Company Description:</b>	Alca SpA DBA Alca Chile is a well-established import and distribution company in the Chilean market, boasting a diverse business portfolio of over 200 products including preserves, sauces, canned goods, a variety of beverages from natural juices to energy drinks, and seafood products, from brands such as Hahns Cream Cheese, Coco López, Not Co, Martin's, Doña Alicia, and Heinz, with a total portfolio of 4,000 clients nationwide in the Food-Service industry. They directly import goods from countries such as the United States, China, Germany, Italy, Singapore, Croatia, Malaysia, Peru, and Ecuador, among others. Their main clients are focused on the Retail segment, C-Store, Cash & Carry, and other major distribution channels. The company's infrastructure includes an 8,000 m2 logistics center with a storage capacity of 2,000 tons. Furthermore, they handle the distribution of approximately 33,000 lbs through both internal and external logistics partners, maintaining offices in Miami and China.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Food Manufacturing, FoodService/HORECA, Retail - Convenience, Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet
<b>Facilities:</b>	In terms of facilities, they operate an 8,000 m2 logistics center with 2,000 tons of storage capacity. The company also has offices in Miami and China.	<b>Geographic Region (s) Served:</b>	Chile nationwide
<b>Industry Segment(s):</b>	Bakery, Food Ingredients, Foodservice/HRI, Frozen, Private Label, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	Since the company has specialized agents in the US, they work with EXW, FOB, and CIF/CFR.	<b>Consolidator(s) in the US:</b>	n/a
<b>Preferred Port(s) of Import:</b>	n/a	<b>Preferred Port(s) of Export from US:</b>	



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**Product Information**

<b>Attributes of Interest:</b>	100% Organic, Dairy, Dietary, Dried/Dehydrated, Kosher, Non - GMO - US Certified, Non-Dairy, Plant Based, Vegetarian
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<b>Capacity to Import:</b>		<b>Cannot Import:</b>	n/a
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**Products of Interest at this Event:**

<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Muffins
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Coffee	Coffee Husks
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Not Roasted Coffee
Beverages	Coffee	Not Roasted Coffee, Decaffeinated
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate



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Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Tea	White Tea
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Fish & Seafood	Finfish	Tilapia
Fish & Seafood	Shellfish	Abalone
Fish & Seafood	Shellfish	American Lobster ( <i>Homarus americanus</i> )
Fish & Seafood	Shellfish	Blue Mussel ( <i>Mytilus edulis</i> )
Fish & Seafood	Shellfish	Boston/Longfin Squid ( <i>Loligo pealei</i> /Doryteuthis ( <i>Amerigo</i> ) <i>pealeii</i> )
Fish & Seafood	Shellfish	California Squid ( <i>Loligo opalescens</i> )
Fish & Seafood	Shellfish	Clams
Fish & Seafood	Shellfish	Coldwater Shrimp ( <i>Pandalus borealis</i> )
Fish & Seafood	Shellfish	Conch/Whelk
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Crayfish/Crawfish
Fish & Seafood	Shellfish	Cuttlefish
Fish & Seafood	Shellfish	Octopus



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Fish & Seafood	Shellfish	Oyster
Fish & Seafood	Shellfish	Sea Scallop ( <i>Placopecten magellanicus</i> )
Fish & Seafood	Shellfish	Sea Urchin
Fish & Seafood	Shellfish	Shortfin/Illex Squid ( <i>Illex illecebrosus</i> )
Fish & Seafood	Shellfish	Snail
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Lemons
Fruits & Nuts	Fruits, Citrus	Lemons
Fruits & Nuts	Fruits, Citrus	Limes
Fruits & Nuts	Fruits, Citrus	Mandarins
Fruits & Nuts	Fruits, Citrus	Oranges
Fruits & Nuts	Fruits, Citrus	Other Citrus Fruits
Fruits & Nuts	Fruits, Citrus	Pineapples
Fruits & Nuts	Fruits, Citrus	Tangerines
Fruits & Nuts	Fruits, General	Apples
Fruits & Nuts	Fruits, General	Bananas
Fruits & Nuts	Fruits, General	Currants/Figs
Fruits & Nuts	Fruits, General	Grapes
Fruits & Nuts	Fruits, General	Kiwifruits
Fruits & Nuts	Fruits, General	Mixed Fruits
Fruits & Nuts	Fruits, General	Other Fruits (General)
Fruits & Nuts	Fruits, General	Pears/Quinces
Fruits & Nuts	Fruits, General	Persimmons
Fruits & Nuts	Fruits, General	Raisins
Fruits & Nuts	Fruits, General	Watermelons
Fruits & Nuts	Fruits, Stone	Apricots
Fruits & Nuts	Fruits, Stone	Avocado
Fruits & Nuts	Fruits, Stone	Cherries
Fruits & Nuts	Fruits, Stone	Mangos
Fruits & Nuts	Fruits, Stone	Nectarines



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Fruits & Nuts	Fruits, Stone	Other Stone Fruits
Fruits & Nuts	Fruits, Stone	Peaches
Fruits & Nuts	Fruits, Stone	Plums
Fruits & Nuts	Fruits, Stone	Prunes
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Meats & Related Products	Pork	Ribs
Meats & Related Products	Poultry (Chicken)	Chicken Breast
Meats & Related Products	Processed Meats	Bacon
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Palm Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Other Agricultural Products (excluding food and wood)	Cleaning Solvents/Products	Cleaning Solvents/Products
Other Agricultural Products (excluding food and wood)	Cleaning Solvents/Products	Fruit/Vegetable Sanitizer
Pasta, Rice, & Grains	Grains	Barley
Pasta, Rice, & Grains	Grains	Corn
Pasta, Rice, & Grains	Grains	Oats
Pasta, Rice, & Grains	Grains	Other
Pasta, Rice, & Grains	Grains	Sorghum
Pasta, Rice, & Grains	Grains	Spelt



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Pasta, Rice, & Grains	Grains	Wheat
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Rice Blends
Pasta, Rice, & Grains	Rice	White Rice
Pasta, Rice, & Grains	Rice	Wild Rice
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Pulses & Legumes	Beans	Adzuki Beans
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Fava Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Great Northern Beans
Pulses & Legumes	Beans	Kidney Beans
Pulses & Legumes	Beans	Navy Beans
Pulses & Legumes	Beans	Otebo Beans
Pulses & Legumes	Beans	Pink Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Pulses & Legumes	Beans	Soybeans
Pulses & Legumes	Beans	Yellow eye Beans
Pulses & Legumes	Other Pulses & Legumes	Other Pulses & Legumes
Pulses & Legumes	Peas & Lentils	Green Peas
Pulses & Legumes	Peas & Lentils	Lentils
Pulses & Legumes	Peas & Lentils	Yellow Peas
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup



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Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Spices & Seasonings	Seed	Ground Seed
Spices & Seasonings	Seed	Whole Seed
Supplements & Sweeteners	Sugars & Sweeteners	Agave
Supplements & Sweeteners	Sugars & Sweeteners	Fructose
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Supplements & Sweeteners	Sugars & Sweeteners	Sucrose
Sweet/Savory Snacks	Chips/Crisps	Potato Chips



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Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Vegetables	Corn	Blue Corn
Vegetables	Corn	White Corn
Vegetables	Corn	Yellow Corn
Vegetables	Green Beans	Green Beans
Vegetables	Truffles	Truffles

**Additional Information**



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**2024 Summer in the Cities Buyers Mission**  
**Grand Rapids, MI • Boston, MA**  
**BUYER PROFILES**

**China**

**Beijing New Baili Int'l Co., Ltd**

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	
<b>Company Description:</b>	Beijing Newbaili International Co., Ltd. is one of the largest and most professional dairy importers and distributors in China. Committed to importing dairy ingredients and healthy food, Newbaili has established stable cooperative relations with top-ranking dairy manufacturers. Globally, Newbaili has connected with more than 100 world-class dairy producers and suppliers. In addition, it has offices in Beijing, Shanghai, Shenzhen, Guangzhou, Chengdu, Dalian, Shenyang and other primary cities.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Animal Feed Industry, Food Manufacturing, FoodService/HORECA, Retail - Convenience, Retail - Club Store/Warehouse, Retail - Department Store, Retail - Discount Store, Retail - Drugstore, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Other (Non-Food), Retail - Specialty/Gourmet, Retail - Supermarket/Grocery
<b>Facilities:</b>	Sales offices in Beijing and Shanghai, sales representatives in major Chinese cities, warehouses in Beijing and Shanghai	<b>Geographic Region (s) Served:</b>	Mainland China
<b>Industry Segment(s):</b>	Animal Feed Ingredients, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Health and Beauty, Pet Food, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW, FOB, C&F	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
Product Information			



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<b>Attributes of Interest:</b>	All Natural, Allergen Free, Chilled, Dairy, Dietary, Dried/Dehydrated, Fat Free, Gluten Free, Low Calorie, Low Fat, No Artificial Ingredients, No Preservatives, No Sugar Added, Non-Dairy, Reduced Fat, Smart, Sugar Free, Sustainably Produced, Vegetarian, Zero Calories		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	N/A
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Animal Feed Ingredients & Additives	Additives	Acidifiers	
Animal Feed Ingredients & Additives	Additives	Additives	
Animal Feed Ingredients & Additives	Additives	Amino Acids	
Animal Feed Ingredients & Additives	Additives	Animal Feed - Additives - Whey Products	
Animal Feed Ingredients & Additives	Additives	Animal protein and byproducts	
Animal Feed Ingredients & Additives	Additives	Enzymes	
Animal Feed Ingredients & Additives	Additives	Fats & Oils	
Animal Feed Ingredients & Additives	Additives	Probiotics	
Animal Feed Ingredients & Additives	Additives	Supplements	
Animal Feed Ingredients & Additives	Ingredients	Dairy Ingredients	
Animal Feed Ingredients & Additives	Ingredients	Flavoring Ingredients	
Animal Feed Ingredients & Additives	Ingredients	Milk Replacers	
Animal Feed Ingredients & Additives	Ingredients	Vegetable protein	
Animal Feed Ingredients & Additives	Livestock Feeds and Grains	Finished Feeds	
Animal Feed Ingredients & Additives	Livestock Feeds and Grains	Liquid Feeds	
Animal Feed Ingredients & Additives	Supplements	Supplements	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Breakfast Products	Hot Cereal	
Bakery Products	Breakfast Products	Oats & Oatmeal	
Bakery Products	Cakes	Cakes	
Bakery Products	Cookies	Ready-to-Bake Cookies	
Bakery Products	Milled Products (Flours, Starches)	Almond Flour	
Bakery Products	Milled Products (Flours, Starches)	Bran	
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour	
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains	
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats	
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour	
Bakery Products	Milled Products (Flours, Starches)	Corn Meal	
Bakery Products	Milled Products (Flours, Starches)	Flour Meal	
Bakery Products	Milled Products (Flours, Starches)	Malt	



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Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Rye Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Meal
Bakery Products	Milled Products (Flours, Starches)	Starch
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Water	Water
Beverages	Wine	Non-Alcoholic Wine
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Buttermilk
Dairy & Related Products	Dairy	Casein
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products



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Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Eggnog
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Fluid Milk
Dairy & Related Products	Dairy	Kefir
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Soy Milk
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Other Nuts
Meats & Related Products	Beef/Bovine	Processed products
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Hot Dogs
Meats & Related Products	Processed Meats	Jerky/Dried
Meats & Related Products	Processed Meats	Meatballs
Meats & Related Products	Processed Meats	Pattie/Hamburger
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil



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Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Safflower Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Rice Blends
Pasta, Rice, & Grains	Rice	Rice Blends
Pasta, Rice, & Grains	Rice	White Rice
Pasta, Rice, & Grains	Rice	White Rice
Pasta, Rice, & Grains	Rice	Wild Rice
Pasta, Rice, & Grains	Rice	Wild Rice
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Pulses & Legumes	Beans	Kidney Beans
Ready Meals	Pizza	Pizza
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Ready Meals	Seafood	Prepared seafood
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Chilled



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Ready Meals	Soup	Soup, Dehydrated
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Supplements & Sweeteners	Sugars & Sweeteners	Brown Rice Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Brown Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Corn Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Honey
Supplements & Sweeteners	Sugars & Sweeteners	Maple Sugar
Supplements & Sweeteners	Sugars & Sweeteners	White Sugar



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Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
<b>Additional Information</b>		



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**BUYER PROFILES**

**Guatemala**

**Distribuidora Cuscatlan**

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1983
<b>Company Description:</b>	Distribuidora Cuscatlan is distributor with operations in Guatemala and El Salvador. Currently, they import the following brands PAN, Deli Rice, and La Gretta Munkfruit. They sell their products in the main retail stores in both countries. The company has solid distribution channels in both countries and experience with the importation process.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Department Store, Retail - Specialty/Gourmet, Retail - Discount Store, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, FoodService/HORECA
<b>Facilities:</b>	warehouse and distribution center.	<b>Geographic Region (s) Served:</b>	Guatemala - El Salvador.
<b>Industry Segment(s):</b>	Bakery, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB , CIF	<b>Consolidator(s) in the US:</b>	Miami
<b>Preferred Port(s) of Import:</b>	Santo Tomas, Puerto Quetzal	<b>Preferred Port(s) of Export from US:</b>	Miami-FL
Product Information			
<b>Attributes of Interest:</b>	N/A		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	n/a
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Dried Baby Food	Dried Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	



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Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Plain Granola
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Milled Products (Flours, Starches)	Flour Meal
Bakery Products	Milled Products (Flours, Starches)	Malt
Beverages	Beer/Cider	Non-Alcoholic Beer
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Food Ingredients	Enhancers (flavor, color)	Bouillon Stock Cubes
Food Ingredients	Enhancers (flavor, color)	Chocolate & Cocoa Flavor Enhancers
Food Ingredients	Enhancers (flavor, color)	Extract
Food Ingredients	Enhancers (flavor, color)	Liquid Stocks & Fonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Hazelnuts
Oils, Fats & Seeds	Liquid Oils	Botanical & Essential Oil
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Other Agricultural Products (excluding food and wood)	Candles	Wax



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Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Bath Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hair Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hand Soap
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Make-up
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Medicinal Products (non-suppliment)
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Skin/Lip Care
Other Agricultural Products (excluding food and wood)	Wax	Bee's Wax
Other Agricultural Products (excluding food and wood)	Wax	Vegetable Wax
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pet Food & Pet Care Products	Pet Care	Bedding
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
Pet Food & Pet Care Products	Pet Care	Pet Hair Care
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar



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Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Spices & Seasonings	Spice	Extract, Vanilla
Supplements & Sweeteners	Sugars & Sweeteners	Xylitol
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars



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Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
<b>Additional Information</b>		



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**2024 Summer in the Cities Buyers Mission**  
**Grand Rapids, MI • Boston, MA**  
**BUYER PROFILES**

**Hong Kong**

**Aquatic & Agriculture (HK) Co., Ltd**

Contact Information			
Title	Name / Email / Phone		
Business Development Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.a-n-a.com.hk
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2013
<b>Company Description:</b>	<p>Aquatic &amp; Agriculture (HK) Company Limited, commonly known as A&amp;A Food, is a wholly owned subsidiary of Polytec Asset Holdings Limited. Since its establishment in 2013, A&amp;A food has gradually grown as a significant importer and distributor of foreign food and beverage products in both Hong Kong and Macau. We aims to provide professional services to B2B business, more than 200 bistros, hotels, restaurants, and cafe became our clients.</p> <p>The key supremacy of A&amp;A Food over competitors is that A&amp;A food provides favorable price point with sincere and attentive service.</p> <p>Today, A&amp;A food has been authorized by the largest European bakery producer, Vandemoortele plus others reputable brand, i.e. Frima, Fan &amp; Come a Casa.</p>		
<b>Type of Business:</b>		<b>Customer(s):</b>	Food Manufacturing, Retail - Supermarket/Grocery
<b>Facilities:</b>	Factory, warehouse, logistics team, supermarket, Chinese restaurant	<b>Geographic Region (s) Served:</b>	Hong Kong
<b>Industry Segment(s):</b>	Bakery, Beverages, Seafood		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	Low Calorie, No Artificial Ingredients, No Preservatives, Reduced Fat, Vegetarian		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	None
Products of Interest at this Event:			



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<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Muffins
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cream Cheese
Eggs & Egg Products	Liquid Eggs	Liquid Eggs - Whole
Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Cods
Fish & Seafood	Finfish	Halibut
Fish & Seafood	Invertebrates	Sea Cucumber
Fish & Seafood	Shellfish	American Lobster ( <i>Homarus americanus</i> )



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Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Sea Scallop ( <i>Placopecten magellanicus</i> )
Fish & Seafood	Shellfish	Sea Urchin
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Meats & Related Products	Pork	Ground
Meats & Related Products	Pork	Processed meats
Meats & Related Products	Poultry (Chicken)	Chicken Legs
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Meats & Related Products	Poultry (Chicken)	Whole Chicken
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Hot Dogs
Meats & Related Products	Processed Meats	Meatballs
Meats & Related Products	Processed Meats	Pattie/Hamburger
Meats & Related Products	Processed Meats	Sausage
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Seafood	Prepared seafood
Ready Meals	Soup	Soup, Canned
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Snack Bars	Breakfast Bars

**Additional Information**



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**2024 Summer in the Cities Buyers Mission**  
**Grand Rapids, MI • Boston, MA**  
**BUYER PROFILES**

**Japan**

**CFC Japan Co. Ltd.**

Contact Information			
Title	Name / Email / Phone		
Sales Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.cfcjapan.co.jp
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1996
<b>Company Description:</b>	This company specializes in handling a wide range of products, particularly those made from carefully selected ingredients from around the world, with a focus on North America. It also offers a variety of natural and distinctive products.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Specialty/Gourmet, Retail - Other (Non-Food), Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy
<b>Facilities:</b>	Head office in Osaka, branch office in Tokyo, warehouse by Yokohama port	<b>Geographic Region (s) Served:</b>	All over Japan
<b>Industry Segment(s):</b>	Beverages, Confectionery, Health and Beauty, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	EXW, FOB, C&F, CIF, FCA	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>	Yokohama or Tokyo	<b>Preferred Port(s) of Export from US:</b>	Oakland-CA, Long Beach-CA, Los Angeles-CA, Tacoma-WA, Seattle-WA
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Allergen Free, Halal, Plant Based, Sugar Free, Vegan		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Chilled, Frozen, Liquor, Meat, and Ingredients.
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Additional Information			



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**2024 Summer in the Cities Buyers Mission**  
**Grand Rapids, MI • Boston, MA**  
**BUYER PROFILES**

**Korea (the Republic of)**

**Eland Farm & Food**

Contact Information			
Title	Name / Email / Phone		
Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.eland.co.kr
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1980
<b>Company Description:</b>	Eland Group is a South Korean conglomerate with diverse business interests spanning retail, foodservice, construction, and hotel, resort. Eland Farm & Food is a purchasing entity in the Eland Group. It imports and distributes various food products to retail and foodservice chains. It has over 300 food and buffet restaurants including its flagship brand, Ashley, has around 100 outlets in Korea nationwide.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Food Manufacturing, FoodService/HORECA, Retail - Department Store, Retail - Discount Store
<b>Facilities:</b>	Warehouse, Distribution center, etc.	<b>Geographic Region (s) Served:</b>	Korea nationwide
<b>Industry Segment(s):</b>	Bakery, Beverages, Foodservice/HRI		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB or CFR	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>	Busan	<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	Dairy, Non - GMO - EU Certified, Non - GMO - US Certified		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Alcoholic beverages
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Pastries/Tarts/Pies	Cheesecake	
Bakery Products	Pastries/Tarts/Pies	Cream Pies	
Bakery Products	Pastries/Tarts/Pies	Fruit Pies	
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells	



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Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Plant Based Beverages	Plant Based Beverages
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cream Cheese
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Oranges
Fruits & Nuts	Fruits, General	Grapes
Fruits & Nuts	Fruits, General	Mixed Fruits
Meats & Related Products	Beef/Bovine	Loin
Meats & Related Products	Beef/Bovine	Rib
Meats & Related Products	Beef/Bovine	Sirloin
Meats & Related Products	Pork	Loin
Meats & Related Products	Pork	Ribs
Meats & Related Products	Pork	Shoulder
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Oils, Fats & Seeds	Liquid Oils	Botanical & Essential Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce

**Additional Information**

**2024 Summer in the Cities Buyers Mission**  
**Grand Rapids, MI • Boston, MA**  
**BUYER PROFILES**

**Malaysia**

**BALLUN DISTRIBUTION (M) SDN BHD**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
DIRECTOR	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	WWW.BALLUN.COM.MY
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2006
<b>Company Description:</b>	Matahari is looking for new products and covers Malaysia, Singapore, Thailand, Vietnam, Mauritius, Indonesia and Taiwan		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Natural/Organic/Healthy, Retail - Internet/TV, Retail - Supermarket/Grocery
<b>Facilities:</b>	RETAIL, OFFICE WAREHOUSE WITH COLD STORAGE, AMBIENT STORAGE AND PACKING FACILITY	<b>Geographic Region (s) Served:</b>	MAAYSIA, INDONESIA, THAILAND, VIETNAM, SINGAPORE, HK AND TAIWAN
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Food Ingredients, Health and Beauty, Natural/Organic, Private Label, Retail, Snacks		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	West Coast
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Dried/Dehydrated, Gluten Free, Grain Free, Halal, No Artificial Ingredients, No Preservatives, Non - GMO - US Certified, Organic, Reduced Fat, Sugar Free, Trans-fat Free, Vegetarian, Zero Calories		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	ALCOHOLIC AND MEAT PRODUCTS
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Baby Supplements	Baby Supplements	
Baby Food	Dried Baby Food	Dried Baby Food	



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Baby Food	Milk Formula	Toddler Milk Formula
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Bran
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Milled Products (Flours, Starches)	Flour Meal
Bakery Products	Milled Products (Flours, Starches)	Malt
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Rye Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Meal
Bakery Products	Milled Products (Flours, Starches)	Starch
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten
Bakery Products	Milled Products (Flours, Starches)	Wheat/Meslin Flour
Bakery Products	Milled Products (Flours, Starches)	White Flour
Bakery Products	Mixes	Dessert Mixes
Beverages	Juices	Fruit Juice
Beverages	Juices	Vegetable Juice
Beverages	Tea	Herbal Tea
Beverages	Tea	White Tea
Eggs & Egg Products	Egg Replacer	Egg Replacer
Oils, Fats & Seeds	Liquid Oils	Botanical & Essential Oil
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil



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Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Seeds	Flax Seed
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Supplements & Sweeteners	Vitamins	Adult/Senior Vitamin
Supplements & Sweeteners	Vitamins	Children Vitamin
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
<b>Additional Information</b>		



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**2024 Summer in the Cities Buyers Mission**  
**Grand Rapids, MI • Boston, MA**  
**BUYER PROFILES**

**Mexico**

**FRAM FOODS**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
BUSINESS DEVELOPMENT MANAGER	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	https://www.framfoods.mx/en
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1997
<b>Company Description:</b>	Fram Foods is a food importer-distributor, selling to retail. Their catalog includes, FMCG products, snacks, beverages, fish, cheese, canned, refrigerated and frozen product, selling to major supermarket chains and, specialty stores. Fram is also a private label developer for their own brand and their clients'		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Supermarket/Grocery, Retail - Club Store/Warehouse
<b>Facilities:</b>	Headquarters, distribution and co-packing facilities	<b>Geographic Region (s) Served:</b>	Mexico Nationwide, also Central America: Guatemala, Costa Rica, El Salvador, Honduras, Nicaragua
<b>Industry Segment(s):</b>	Beverages, Private Label, Retail, Seafood, Snacks		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	EXW, CIF	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>	LAREDO TX, AND MIAMI FL	<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			
<b>Attributes of Interest:</b>	All Natural, Chilled, Dairy, Low Calorie, Natural, No Preservatives, Plant Based, Sugar Free		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	n/a
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Baby Supplements	Baby Supplements	
Baby Food	Milk Formula	Follow-On/Infant Milk Formula	
Baby Food	Milk Formula	Specialty Baby Milk Formula	



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Baby Food	Milk Formula	Standard Milk Formula
Baby Food	Milk Formula	Toddler Milk Formula
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Juices	Fruit Juice
Beverages	Juices	Other Juices
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Wine	Alcoholic Wine
Beverages	Wine	Sparkling Wine
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Cods



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Fish & Seafood	Finfish	Halibut
Fish & Seafood	Finfish	Trout
Fish & Seafood	Finfish	Tuna
Fish & Seafood	Other Fish & Seafood	Ready Meals
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
Pet Food & Pet Care Products	Pet Care	Pet Hair Care
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Seafood	Prepared seafood
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Supplements & Sweeteners	Dietary Supplement	Liquid Supplement
Supplements & Sweeteners	Dietary Supplement	Powder Supplement
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars

**Additional Information**



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**BUYER PROFILES**

**Morocco**

**Labelvie Group**

Contact Information			
Title	Name / Email / Phone		
Trading Director ( Head Buyer at ATACADAO)	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="https://labelvie.ma/en/">https://labelvie.ma/en/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2001
<b>Company Description:</b>	<p>In 2001, Label'Vie consolidated its stores under one brand, marking the start of its capital model. The company opened to national and foreign investors the next year, led by its founders with new growth ambitions. Acquiring SuperSol supermarkets in 2003, Label'Vie reached an annual turnover of 100 million Dirhams with 150 employees, prioritizing human resources amidst industry competition. Listing on the stock market in 2008, it raised 524 million Dirhams, expanding with Carrefour franchises in 2009. Acquiring Métro Cash and Carry Morocco in 2010, Label'Vie grew to over 100 stores by 2019, leading in hypercash, hypermarket, and supermarket segments, with a 2018 turnover exceeding 9 billion Dirhams.</p>		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Supermarket/Grocery, Food Manufacturing, Retail - Club Store/Warehouse
<b>Facilities:</b>	AS a group, we have other branches under us including Carrefour market Morocco, Carrefour Morocco, Atacadao ( another supermarket)	<b>Geographic Region (s) Served:</b>	Morocco, Europe, Ivory Coast
<b>Industry Segment(s):</b>	Beverages, Confectionery, Frozen, Pet Food		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CFR	<b>Consolidator(s) in the US:</b>	



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<b>Preferred Port(s) of Import:</b>	Casablanca & Tangier	<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			
<b>Attributes of Interest:</b>	100% Organic, Dairy, Frozen, Halal		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Meat and Chicken without Halal Certification
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
<b>Additional Information</b>			



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**BUYER PROFILES**

**Panama**

**Gran Pacifico S.A.**

Contact Information			
Title	Name / Email / Phone		
Owner	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	https://www.gpsa.com.pa
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2009
<b>Company Description:</b>	It is a company with almost 15 years of experience in the Panamanian market with high quality products in areas such as food and canned goods; disposables, packaging and hygiene.		
<b>Type of Business:</b>		<b>Customer(s):</b>	FoodService/HORECA, Retail - Convenience, Retail - Discount Store, Retail - Supermarket/Grocery, Food Manufacturing, Retail - Club Store/Warehouse
<b>Facilities:</b>	4 warehouses and 1 main office	<b>Geographic Region (s) Served:</b>	Panama nationwide
<b>Industry Segment(s):</b>	Bakery, Beverages, Foodservice/HRI, Frozen, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	FOB	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Non - GMO - EU Certified, Non - GMO - US Certified		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Additional Information			

**2024 Summer in the Cities Buyers Mission**  
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**BUYER PROFILES**

**Saudi Arabia**

**Panda Retail Company**

Contact Information			
Title	Name / Email / Phone		
Senior Strategic Global Sourcing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.panda.com.sa
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	
<b>Company Description:</b>	Headquartered in the Kingdom of Saudi Arabia, Panda Retail Company is one of the main retail chain businesses in the Middle East and the biggest grocery retailer in the country, with more than 182 stores in 39 cities. Panda operates 2 types of stores, Hyper Panda (larger stores) and Panda Supermarkets. With more than 95 million customers visiting our stores every year, we operate 4 main distribution centers in the country with a fleet of more than 500 temperature-controlled trucks to deliver over 30,000 SKUs of food and non-food products to our stores.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience
<b>Facilities:</b>	The company operates 4 main distribution centers in the country with a fleet of more than 500 temperature-controlled trucks to deliver over 30,000 SKUs of food and non-food products to our stores.	<b>Geographic Region (s) Served:</b>	With more than 182 stores in 39 cities.
<b>Industry Segment(s):</b>	Retail		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF incoterms	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
Product Information			
<b>Attributes of Interest:</b>	All Natural, Gluten Free, Gluten Free Uncertified, Halal Uncertified, Low Calorie, Low Fat, No Artificial Ingredients, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Sugar Free		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	The item not approved by SFDA , Alcoholic Beverages



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Products of Interest at this Event:		
Product Category	Product Type	Product Sub-Type
Additional Information		



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**BUYER PROFILES**

**Spain**

**Veldis**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Marketing Director	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	https://www.veldis.com/en
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1984
<b>Company Description:</b>	The company Veldis works as importer and distributor for international food products mainly for the Spanish retail market. The already carry some US brands in their portfolio and are supplying most major trading chains within the market.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy, Retail - Department Store, Retail - Specialty/Gourmet
<b>Facilities:</b>	Warehouses	<b>Geographic Region (s) Served:</b>	Spain & Portugal
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Ethnic, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	EXW, FOB, DDP depending on the supplier and circumstances	<b>Consolidator(s) in the US:</b>	Hillside, New Jersey
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			
<b>Attributes of Interest:</b>	100% Organic, Dietary, Fat Free, Gluten Free, Gluten Free Uncertified, Low Calorie, No Fat, No Sugar Added, Non - GMO - EU Certified, Non-Dairy, Organic, Reduced Fat, Smart, Zero Calories		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Certain GMOs, Food Colorings, Aromas, and Additives according to EU law
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
<b>Additional Information</b>			



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**BUYER PROFILES**

**Taiwan**

**Grand Global Trading Co., Ltd.**

Contact Information			
Title	Name / Email / Phone		
Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="https://www.grandglobal.com.tw/">https://www.grandglobal.com.tw/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1976
<b>Company Description:</b>	Grand Global Trading was founded in 1976, They have over 40 years of experience in the food industry, and one of the leading importer and distributor in Taiwan. Their distribution covers to all channels (food service, retail, bakeries and factories). Majorly imports from the USA, Canada, European Countries, Japan and are expanding to bring more new products into Taiwan from else countries.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Internet/TV, Retail - Specialty/Gourmet, Retail - Convenience, Retail - Department Store, Food Manufacturing, Retail - Supermarket/Grocery, FoodService/HORECA
<b>Facilities:</b>	Distribution logistic Center	<b>Geographic Region (s) Served:</b>	Taiwan
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Ethnic, Foodservice/HRI, Frozen, Natural/Organic, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
<b>Preferred Incoterm(s):</b>	CIF, FOB	<b>Consolidator(s) in the US:</b>	CA
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	Tacoma-WA, Los Angeles-CA, Oakland-CA, Long Beach-CA, Seattle-WA
Product Information			
<b>Attributes of Interest:</b>	All Natural, Chilled, Dairy, Dried/Dehydrated, Frozen, Halal, Kosher, No Preservatives, Sugar Free, Trans-fat Free		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	NA
Products of Interest at this Event:			



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Product Category	Product Type	Product Sub-Type
<b>Additional Information</b>		



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**VietNam**

**New Land Company**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Director	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2004
<b>Company Description:</b>	New Land Company is an importer and distributor for food and pet food products		
<b>Type of Business:</b>		<b>Customer(s):</b>	FoodService/HORECA, Retail - Other (Non-Food), Retail - Internet/TV, Retail - Supermarket/Grocery, Food Manufacturing, Retail - Department Store
<b>Facilities:</b>	Office, Warehouse, Transportation for Deliver	<b>Geographic Region (s) Served:</b>	Vietnam nationwide
<b>Industry Segment(s):</b>	Food Ingredients, Foodservice/HRI, Pet Food, Snacks		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	CFR	<b>Consolidator(s) in the US:</b>	Chicago, Illinois
<b>Preferred Port(s) of Import:</b>	Ho Chi Minh City Port	<b>Preferred Port(s) of Export from US:</b>	Long Beach-CA, Los Angeles-CA
<b>Product Information</b>			
<b>Attributes of Interest:</b>	All Natural, Dairy, Dietary, Fat Free, Frozen, Kosher, Natural, Trans-fat Free		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Wine, Alcoholic products
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Baby Food	Milk Formula	Follow-On/Infant Milk Formula	
Baby Food	Milk Formula	Specialty Baby Milk Formula	
Baby Food	Milk Formula	Standard Milk Formula	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	



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Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Mixed/Trail Mix
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Juices	Fruit Juice
Beverages	Juices	Other Juices
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Tea	Kombucha
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Ready Meals	Soup	Soup, Canned
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Supplements & Sweeteners	Sugars & Sweeteners	Corn Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
<b>Additional Information</b>		



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