

**Private Label Buyers Mission at the 2024 Private Label Manufacturers Association Show  
Rosemont, IL 11/17/2024 - 11/18/2024  
BUYER PROFILES**

**Australia**

**Partner Brands**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Director	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.partnerbrands.com.au
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2023
<b>Company Description:</b>	Partner Brands is a brand builder in the Australian fast-moving consumer goods (FMCG) industry. We specialise in creating and nurturing exceptional brands, empowering them to thrive in the dynamic and competitive market landscape. With years of experience and a passion for innovation, we have become a trusted partner for numerous businesses seeking to establish and expand their presence in the Australian FMCG sector.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Discount Store, Retail - Convenience, Retail - Internet/TV, Retail - Club Store/Warehouse, Retail - Department Store, Retail - Drugstore, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet
<b>Facilities:</b>	Head office in Sydney with National sales team. 3PL logistics	<b>Geographic Region (s) Served:</b>	Nationally around Australia
<b>Industry Segment(s):</b>	Beverages, Confectionery, Private Label		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	FOB	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	Long Beach-CA, Los Angeles-CA
<b>Product Information</b>			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Chilled, Dried/Dehydrated, Gluten Free, Gluten Free Uncertified, Low Calorie, Low Fat, No Sugar Added, Organic, Sugar Free, Vegan, Vegetarian		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Alcohol
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Baby Food	Baby Snacks	Baby Snacks	



T: 312.334.9200 or 215.829.9111  
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Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Plain Granola
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Ready Meals	Pizza	Pizza
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa



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Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Supplements & Sweeteners	Dietary Supplement	Powder Supplement
Supplements & Sweeteners	Vitamins	Adult/Senior Vitamin
Supplements & Sweeteners	Vitamins	Children Vitamin
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Snack Bars	Other Snack Bars



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**Additional Information**



**Food  
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Midwest USA



**Food  
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Northeast



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BUYER PROFILES**

**Canada**

**Vantage Point Brand Management**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Owner	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.vantagepointbrands.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	
<b>Company Description:</b>	Vantage Point Brands offers a unique approach to CPG consulting that marries deep industry knowledge with a fresh and innovative outlook. The broker focuses in on private label and also has an alliance with another brokerage to source products for them..		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Discount Store, Retail - Supermarket/Grocery, Retail - Club Store/Warehouse, Retail - Drugstore, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet
<b>Facilities:</b>		<b>Geographic Region (s) Served:</b>	Canada
<b>Industry Segment(s):</b>	Beverages, Confectionery, Ethnic, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>		<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Allergen Free, Chilled, Dairy, Dietary, Dried/Dehydrated, Ethnic, Fat Free, Frozen, Gluten Free, Gluten Free Uncertified, Grain Free, Hormone Free, Low Calorie, Low Fat, Low Sodium, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Sustainably Produced, Trans-fat Free, Vegan, Vegetarian, Zero Calories		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Buyer can handle frozen & chilled products.
<b>Products of Interest at this Event:</b>			



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<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>
Baby Food	Baby Snacks	Baby Snacks
Baby Food	Baby Supplements	Baby Supplements
Baby Food	Dried Baby Food	Dried Baby Food
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Muffins
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Bran
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Milled Products (Flours, Starches)	Flour Meal



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Bakery Products	Milled Products (Flours, Starches)	Malt
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Rye Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Meal
Bakery Products	Milled Products (Flours, Starches)	Starch
Bakery Products	Milled Products (Flours, Starches)	Wheat Gluten
Bakery Products	Milled Products (Flours, Starches)	Wheat/Meslin Flour
Bakery Products	Milled Products (Flours, Starches)	White Flour
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Beer/Cider	Ale
Beverages	Beer/Cider	Cider/Perry
Beverages	Beer/Cider	Craft Beer
Beverages	Beer/Cider	Hard Ginger Beer
Beverages	Beer/Cider	Hard Ginger Beer
Beverages	Beer/Cider	Lager
Beverages	Beer/Cider	Malt Beverages
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Beer/Cider	Porter
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Beer/Cider	Stout
Beverages	Coffee	Coffee Husks
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Not Roasted Coffee
Beverages	Coffee	Not Roasted Coffee, Decaffeinated



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Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Hard Seltzer	Hard Seltzer
Beverages	Liqueur & Spirits	Cocktail Mix & Base
Beverages	Liqueur & Spirits	Distilled Spirit
Beverages	Liqueur & Spirits	Gin & Geneva
Beverages	Liqueur & Spirits	Liqueur, Other
Beverages	Liqueur & Spirits	Liqueur/Cordial
Beverages	Liqueur & Spirits	Other Distilled Spirits
Beverages	Liqueur & Spirits	Rum & Tafia
Beverages	Liqueur & Spirits	Vodka
Beverages	Liqueur & Spirits	Whiskey
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Tea	White Tea
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Water	Water
Beverages	Wine	Alcoholic Wine
Beverages	Wine	Non-Alcoholic Wine
Beverages	Wine	Sparkling Wine
Beverages	Wine	Unfermented Wine
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates



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Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Buttermilk
Dairy & Related Products	Dairy	Casein
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Eggnog
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Fluid Milk
Dairy & Related Products	Dairy	Kefir
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Dairy	Yogurt Products & Sour Milk Drinks
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty



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Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Eggs & Egg Products	Egg Replacer	Egg Replacer
Fish & Seafood	Finfish	American Eel ( <i>Anguilla rostrata</i> )
Fish & Seafood	Finfish	Atlantic Herring ( <i>Clupea harengus</i> )
Fish & Seafood	Finfish	Atlantic Mackerel ( <i>Scomber scombrus</i> )
Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Carp
Fish & Seafood	Finfish	Catfish
Fish & Seafood	Finfish	Cods
Fish & Seafood	Finfish	Dogfish ( <i>Squalus acanthias</i> )
Fish & Seafood	Finfish	Haddock
Fish & Seafood	Finfish	Hake
Fish & Seafood	Finfish	Halibut
Fish & Seafood	Finfish	Monkfish ( <i>Lophius americanus</i> )
Fish & Seafood	Finfish	Pacific Salmon



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Fish & Seafood	Finfish	Perch, Freshwater
Fish & Seafood	Finfish	Perch, Ocean ( <i>Sebastes marinus</i> )
Fish & Seafood	Finfish	Pollack/Whiting
Fish & Seafood	Finfish	Scup/Porgy ( <i>Stenotomus chrysops</i> )
Fish & Seafood	Finfish	Sea Bass ( <i>Centropristis striata</i> )
Fish & Seafood	Finfish	Skate ( <i>Bathyraja</i> or <i>Raja</i> spp.)
Fish & Seafood	Finfish	Swordfish
Fish & Seafood	Finfish	Tilapia
Fish & Seafood	Finfish	Trout
Fish & Seafood	Finfish	Tuna
Fish & Seafood	Invertebrates	Jellyfish
Fish & Seafood	Invertebrates	Sea Cucumber
Fish & Seafood	Other Fish & Seafood	Caviar
Fish & Seafood	Other Fish & Seafood	Cured/Smoked Fish
Fish & Seafood	Other Fish & Seafood	Other fish & seafood
Fish & Seafood	Other Fish & Seafood	Ready Meals
Fish & Seafood	Other Fish & Seafood	Roe
Fish & Seafood	Shellfish	Abalone
Fish & Seafood	Shellfish	American Lobster ( <i>Homarus americanus</i> )
Fish & Seafood	Shellfish	Blue Mussel ( <i>Mytilus edulis</i> )
Fish & Seafood	Shellfish	Boston/Longfin Squid ( <i>Loligo pealei</i> /Doryteuthis ( <i>Amerigo</i> ) <i>pealeii</i> )
Fish & Seafood	Shellfish	California Squid ( <i>Loligo opalescens</i> )
Fish & Seafood	Shellfish	Clams
Fish & Seafood	Shellfish	Coldwater Shrimp ( <i>Pandalus borealis</i> )
Fish & Seafood	Shellfish	Conch/Whelk
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Crayfish/Crawfish
Fish & Seafood	Shellfish	Cuttlefish
Fish & Seafood	Shellfish	Octopus
Fish & Seafood	Shellfish	Oyster
Fish & Seafood	Shellfish	Sea Scallop ( <i>Placopecten magellanicus</i> )
Fish & Seafood	Shellfish	Sea Urchin
Fish & Seafood	Shellfish	Shortfin/Illex Squid ( <i>Illex illecebrosus</i> )
Fish & Seafood	Shellfish	Snail
Food Ingredients	Additives & Agents	Amino Acid



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Food Ingredients	Additives & Agents	Anticaking Agent
Food Ingredients	Additives & Agents	Antifoaming Agent
Food Ingredients	Additives & Agents	Antimicrobial Agent
Food Ingredients	Additives & Agents	Beef Gelatin
Food Ingredients	Additives & Agents	Bulking Agent
Food Ingredients	Additives & Agents	Citric Acid
Food Ingredients	Additives & Agents	Cultures, Starter Cultures
Food Ingredients	Additives & Agents	Curing & Pickling Agent
Food Ingredients	Additives & Agents	Dough Conditioner
Food Ingredients	Additives & Agents	Drying Agent
Food Ingredients	Additives & Agents	Emulsifier & Surfactant
Food Ingredients	Additives & Agents	Extraction Solvent
Food Ingredients	Additives & Agents	Fat & Oil Replacer
Food Ingredients	Additives & Agents	Fatty Acid
Food Ingredients	Additives & Agents	Firming Agent
Food Ingredients	Additives & Agents	Fish Gelatin
Food Ingredients	Additives & Agents	Foaming Agent
Food Ingredients	Additives & Agents	Formulation Aid
Food Ingredients	Additives & Agents	Gelatin
Food Ingredients	Additives & Agents	Humectant
Food Ingredients	Additives & Agents	Lactose
Food Ingredients	Additives & Agents	Leavening Agent
Food Ingredients	Additives & Agents	Particles and Inclusions
Food Ingredients	Additives & Agents	Pork Gelatin
Food Ingredients	Additives & Agents	Potassium
Food Ingredients	Additives & Agents	Preservative
Food Ingredients	Additives & Agents	Protein (Plant/Animal)
Food Ingredients	Additives & Agents	Sequestrant
Food Ingredients	Additives & Agents	Sodium Carbonate
Food Ingredients	Additives & Agents	Surface-Active Agent
Food Ingredients	Additives & Agents	Surface-Finishing Agent
Food Ingredients	Additives & Agents	Texturizer
Food Ingredients	Additives & Agents	Thickening Agent
Food Ingredients	Additives & Agents	Vinegar
Food Ingredients	Additives & Agents	Yeast and Yeast Extract
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases



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Food Ingredients	Bakery & Confectionary Ingredients	Bakery Coatings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Fillings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Batter
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Food Ingredients	Beverage Ingredients	Hops
Food Ingredients	Beverage Ingredients	Malt
Food Ingredients	Enhancers (flavor, color)	Acidulant
Food Ingredients	Enhancers (flavor, color)	Bouillon Stock Cubes
Food Ingredients	Enhancers (flavor, color)	Chocolate & Cocoa Flavor Enhancers
Food Ingredients	Enhancers (flavor, color)	Cooking Wine
Food Ingredients	Enhancers (flavor, color)	Extract
Food Ingredients	Enhancers (flavor, color)	Food Coloring
Food Ingredients	Enhancers (flavor, color)	Gravy Granules
Food Ingredients	Enhancers (flavor, color)	Ingredient Bits, Chips, & Crunches
Food Ingredients	Enhancers (flavor, color)	Liquid Stocks & Fonds
Food Ingredients	Enhancers (flavor, color)	Masking Enhancer
Food Ingredients	Enhancers (flavor, color)	Monosodium Glutamate (MSG)
Food Ingredients	Enhancers (flavor, color)	Phosphates
Food Ingredients	Enhancers (flavor, color)	Savory Enhancer
Food Ingredients	Enhancers (flavor, color)	Sweet Enhancer
Food Ingredients	Enhancers (flavor, color)	Tenderizers
Food Ingredients	Meat Substitutes	Seitan (Wheat Gluten)
Food Ingredients	Meat Substitutes	Tempeh
Food Ingredients	Meat Substitutes	Textured Vegetable Protein
Food Ingredients	Meat Substitutes	Tofu
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries



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Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Lemons
Fruits & Nuts	Fruits, Citrus	Limes
Fruits & Nuts	Fruits, Citrus	Mandarins
Fruits & Nuts	Fruits, Citrus	Oranges
Fruits & Nuts	Fruits, Citrus	Other Citrus Fruits
Fruits & Nuts	Fruits, Citrus	Pineapples
Fruits & Nuts	Fruits, Citrus	Tangerines
Oils, Fats & Seeds	Animal Fats	Beef/Bovine Fat
Oils, Fats & Seeds	Animal Fats	Pig Fat
Oils, Fats & Seeds	Animal Fats	Poultry Fat
Oils, Fats & Seeds	Animal Fats	Tallow
Oils, Fats & Seeds	Liquid Oils	Botanical & Essential Oil
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Fish Oil
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Palm Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Safflower Oil
Oils, Fats & Seeds	Liquid Oils	Sesame
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Oils, Fats & Seeds	Seeds	Cotton Seed
Oils, Fats & Seeds	Seeds	Flax Seed
Oils, Fats & Seeds	Seeds	Linseed
Oils, Fats & Seeds	Seeds	Mustard Seed
Oils, Fats & Seeds	Seeds	Other Seeds
Oils, Fats & Seeds	Seeds	Poppy Seed
Oils, Fats & Seeds	Seeds	Safflower Seed



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Oils, Fats & Seeds	Seeds	Sesame Seed
Oils, Fats & Seeds	Seeds	Soya Bean Seed
Oils, Fats & Seeds	Seeds	Sunflower Seed
Oils, Fats & Seeds	Spreadable Oils & Fats	Cooking Fat (vegetable based)
Oils, Fats & Seeds	Spreadable Oils & Fats	Margarine
Oils, Fats & Seeds	Spreadable Oils & Fats	Other Spreadable Oil/Fat
Other Agricultural Products (excluding food and wood)	Candles	Soy
Other Agricultural Products (excluding food and wood)	Candles	Wax
Other Agricultural Products (excluding food and wood)	Cleaning Solvents/Products	Cleaning Solvents/Products
Other Agricultural Products (excluding food and wood)	Cleaning Solvents/Products	Fruit/Vegetable Sanitizer
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Bath Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hair Products
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Hand Soap
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Make-up
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Medicinal Products (non-supplement)
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	Skin/Lip Care
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Rice Blends



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Pasta, Rice, & Grains	Rice	White Rice
Pasta, Rice, & Grains	Rice	Wild Rice
Pet Food & Pet Care Products	Pet Care	Bedding
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
Pet Food & Pet Care Products	Pet Care	Pet Hair Care
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Food	Bird Food
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Fish Food
Pet Food & Pet Care Products	Pet Food	Reptile Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Bird Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Pulses & Legumes	Beans	Adzuki Beans
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Fava Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Great Northern Beans
Pulses & Legumes	Beans	Kidney Beans
Pulses & Legumes	Beans	Navy Beans
Pulses & Legumes	Beans	Otebo Beans
Pulses & Legumes	Beans	Pink Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Pulses & Legumes	Beans	Soybeans
Pulses & Legumes	Beans	Yellow eye Beans
Pulses & Legumes	Other Pulses & Legumes	Other Pulses & Legumes
Pulses & Legumes	Peas & Lentils	Green Peas
Pulses & Legumes	Peas & Lentils	Lentils
Pulses & Legumes	Peas & Lentils	Yellow Peas
Ready Meals	Dinner Mixes	Dinner mixes



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Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Pizza	Pizza
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Prepared Salads	Prepared salads
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Ready Meals	Processed Meat Substitutes	Veggie Burger
Ready Meals	Seafood	Prepared seafood
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Chilled
Ready Meals	Soup	Soup, Dehydrated
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Herbs	Fresh Herbs
Spices & Seasonings	Pepper	Ground Pepper
Spices & Seasonings	Pepper	Pepper Corns
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt



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Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Rock Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Spices & Seasonings	Seed	Ground Seed
Spices & Seasonings	Seed	Whole Seed
Spices & Seasonings	Spice	Dry Spice
Spices & Seasonings	Spice	Extract, Other
Spices & Seasonings	Spice	Extract, Vanilla
Spices & Seasonings	Spice	Fresh/Raw Spice
Supplements & Sweeteners	American Ginseng	Ginseng Extract
Supplements & Sweeteners	American Ginseng	Ginseng Root
Supplements & Sweeteners	Antioxidants	Antioxidants
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Supplements & Sweeteners	Dietary Supplement	Encapsulated/Tablet Supplement
Supplements & Sweeteners	Dietary Supplement	Liquid Supplement
Supplements & Sweeteners	Dietary Supplement	Powder Supplement
Supplements & Sweeteners	Minerals	Minerals
Supplements & Sweeteners	Sugars & Sweeteners	Agave
Supplements & Sweeteners	Sugars & Sweeteners	Brown Rice Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Brown Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Corn Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Dextrose
Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Fructose
Supplements & Sweeteners	Sugars & Sweeteners	Glucose
Supplements & Sweeteners	Sugars & Sweeteners	Honey
Supplements & Sweeteners	Sugars & Sweeteners	Malt Product
Supplements & Sweeteners	Sugars & Sweeteners	Maltodextrin
Supplements & Sweeteners	Sugars & Sweeteners	Maple Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Molasses
Supplements & Sweeteners	Sugars & Sweeteners	Other Sweeteners
Supplements & Sweeteners	Sugars & Sweeteners	Raw Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Supplements & Sweeteners	Sugars & Sweeteners	Sucrose
Supplements & Sweeteners	Sugars & Sweeteners	White Sugar



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Supplements & Sweeteners	Sugars & Sweeteners	Xylitol
Supplements & Sweeteners	Vitamins	Adult/Senior Vitamin
Supplements & Sweeteners	Vitamins	Children Vitamin
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
<b>Additional Information</b>		



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**Private Label Buyers Mission at the 2024 Private Label Manufacturers Association Show  
Rosemont, IL 11/17/2024 - 11/18/2024  
BUYER PROFILES**

**Chile**

**Kios Club American Supermarket SpA**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Private Label Manager	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.kiosclub.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2017
<b>Company Description:</b>	Kios Club American Supermarket is a leading Chilean retail company specializing in the import and distribution of a wide range of grocery products and household essentials from the U.S., Canada, Mexico, and Europe. With a central distribution hub in Santiago, the company operates 30 stores across Chile and offers nationwide e-commerce services, ensuring convenient access to high-quality international products for customers throughout the country.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Club Store/Warehouse, Retail - Supermarket/Grocery
<b>Facilities:</b>	They operate a central distribution center in Santiago, manage 30 retail stores across Chile, and provide nationwide e-commerce services	<b>Geographic Region (s) Served:</b>	Nationwide Chile
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Food Ingredients, Frozen, Pet Food, Private Label, Retail, Snacks, Specialty/Gourmet		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	EXW or FOB	<b>Consolidator(s) in the US:</b>	Orlando, FL - Miami, FL - Los Angeles, CA
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	Miami-FL, Los Angeles-CA
<b>Product Information</b>			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Chilled, Dairy, Dietary, Dried/Dehydrated, Fat Free, Gluten Free, Gluten Free Uncertified, Grain Free, Halal, Kosher, Low Calorie, Low Fat, No Artificial Ingredients, No Fat, No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Plant Based, Reduced Fat, Smart, Sustainably Produced, Trans-fat Free, Vegan, Zero Calories		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	n/a



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**Products of Interest at this Event:**

<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Fillings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Meats & Related Products	Beef/Bovine	Brisket
Meats & Related Products	Beef/Bovine	Flank Steak
Meats & Related Products	Beef/Bovine	Ground
Meats & Related Products	Beef/Bovine	Loin
Meats & Related Products	Beef/Bovine	Processed products
Meats & Related Products	Beef/Bovine	Rib
Meats & Related Products	Beef/Bovine	Round
Meats & Related Products	Beef/Bovine	Sirloin
Meats & Related Products	Pork	Ribs
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Hot Dogs
Meats & Related Products	Processed Meats	Jerky/Dried
Meats & Related Products	Processed Meats	Meatballs
Meats & Related Products	Processed Meats	Pattie/Hamburger



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Meats & Related Products	Processed Meats	Sausage
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Sesame
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Fava Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Great Northern Beans
Pulses & Legumes	Beans	Kidney Beans
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Pizza	Pizza
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Prepared Salads	Prepared salads
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes
Ready Meals	Soup	Soup, Canned
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip



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Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Spices & Seasonings	Seed	Ground Seed
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Supplements & Sweeteners	Sugars & Sweeteners	Agave
Supplements & Sweeteners	Sugars & Sweeteners	Maple Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars



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Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
<b>Additional Information</b>		



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**Private Label Buyers Mission at the 2024 Private Label Manufacturers Association Show  
Rosemont, IL 11/17/2024 - 11/18/2024  
BUYER PROFILES**

**China**

**Greamax Food Co., Ltd**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
CEO	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.greamaxfood.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2014
<b>Company Description:</b>	GREAMAX FOOD is located in Shenzhen, Guangzhou and Shanghai with three separated teams which can cover the entire the southern and eastern part of China market. Focus on western style food supplying, especially in food service, by most of imported products from all over the world, like US has more than thousands of customers in China such as Five star hotel, HORECA and Industrial customers and intend to become a reliable one-stop Western food ingredient supply platform. Committed to be one-stop western food ingredients supply platform and solution for all F&B customers, our company imports forty containers of products each month, including dairy, snacks, meats and more from the United States and other countries.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Food Manufacturing, FoodService/HORECA
<b>Facilities:</b>		<b>Geographic Region (s) Served:</b>	Eastern (Shanghai, Hangzhou, Suzhou) and Southern China (Guangdong province)
<b>Industry Segment(s):</b>	Bakery, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Private Label, Seafood, Specialty/Gourmet		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	FOB, CIF	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			
<b>Attributes of Interest:</b>	Chilled, Dairy		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	N/A
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	



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Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Muffins
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Bran
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Milled Products (Flours, Starches)	Flour Meal
Bakery Products	Milled Products (Flours, Starches)	Malt
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Rye Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour



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Bakery Products	Milled Products (Flours, Starches)	Soy Meal
Bakery Products	Milled Products (Flours, Starches)	Starch
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Plant Based Beverages	Plant Based Beverages
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Buttermilk
Dairy & Related Products	Dairy	Casein
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Dairy & Related Products - Dairy - Whey & Whey Products
Dairy & Related Products	Dairy	Dairy Other
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Fluid Milk
Dairy & Related Products	Dairy	Kefir
Dairy & Related Products	Dairy	Milk Powder & NFDM
Fish & Seafood	Finfish	American Eel ( <i>Anguilla rostrata</i> )
Fish & Seafood	Finfish	Atlantic Herring ( <i>Clupea harengus</i> )
Fish & Seafood	Finfish	Atlantic Mackerel ( <i>Scomber scombrus</i> )



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Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Carp
Fish & Seafood	Finfish	Catfish
Fish & Seafood	Finfish	Cods
Fish & Seafood	Finfish	Dogfish ( <i>Squalus acanthias</i> )
Fish & Seafood	Finfish	Haddock
Fish & Seafood	Finfish	Hake
Fish & Seafood	Finfish	Halibut
Fish & Seafood	Finfish	Monkfish ( <i>Lophius americanus</i> )
Fish & Seafood	Finfish	Pacific Salmon
Fish & Seafood	Finfish	Perch, Freshwater
Fish & Seafood	Finfish	Perch, Ocean ( <i>Sebastes marinus</i> )
Fish & Seafood	Finfish	Pollack/Whiting
Fish & Seafood	Finfish	Scup/Porgy ( <i>Stenotomus chrysops</i> )
Fish & Seafood	Finfish	Sea Bass ( <i>Centropristis striata</i> )
Fish & Seafood	Finfish	Skate ( <i>Bathyrja</i> or <i>Raja</i> spp.)
Fish & Seafood	Finfish	Swordfish
Fish & Seafood	Finfish	Tilapia
Fish & Seafood	Finfish	Trout
Fish & Seafood	Finfish	Tuna
Fish & Seafood	Other Fish & Seafood	Caviar
Fish & Seafood	Other Fish & Seafood	Cured/Smoked Fish
Fish & Seafood	Other Fish & Seafood	Other fish & seafood
Fish & Seafood	Other Fish & Seafood	Ready Meals
Fish & Seafood	Other Fish & Seafood	Roe
Fish & Seafood	Shellfish	Abalone
Fish & Seafood	Shellfish	American Lobster ( <i>Homarus americanus</i> )
Fish & Seafood	Shellfish	Blue Mussel ( <i>Mytilus edulis</i> )
Fish & Seafood	Shellfish	Boston/Longfin Squid ( <i>Loligo pealei</i> / <i>Doryteuthis (Amerigo) pealeii</i> )
Fish & Seafood	Shellfish	California Squid ( <i>Loligo opalescens</i> )
Fish & Seafood	Shellfish	Clams
Fish & Seafood	Shellfish	Coldwater Shrimp ( <i>Pandalus borealis</i> )
Fish & Seafood	Shellfish	Conch/Whelk
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Crayfish/Crawfish



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Fish & Seafood	Shellfish	Cuttlefish
Fish & Seafood	Shellfish	Octopus
Fish & Seafood	Shellfish	Oyster
Fish & Seafood	Shellfish	Sea Scallop ( <i>Placopecten magellanicus</i> )
Fish & Seafood	Shellfish	Sea Urchin
Fish & Seafood	Shellfish	Shortfin/Illex Squid ( <i>Illex illecebrosus</i> )
Fish & Seafood	Shellfish	Snail
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Coatings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Fillings
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Batter
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dough
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Food Ingredients	Enhancers (flavor, color)	Chocolate & Cocoa Flavor Enhancers
Meats & Related Products	Beef/Bovine	Bones
Meats & Related Products	Beef/Bovine	Brisket
Meats & Related Products	Beef/Bovine	Chuck
Meats & Related Products	Beef/Bovine	Flank Steak
Meats & Related Products	Beef/Bovine	Full Sets
Meats & Related Products	Beef/Bovine	Ground
Meats & Related Products	Beef/Bovine	Loin
Meats & Related Products	Beef/Bovine	Offals
Meats & Related Products	Beef/Bovine	Other products
Meats & Related Products	Beef/Bovine	Processed products
Meats & Related Products	Beef/Bovine	Rib
Meats & Related Products	Beef/Bovine	Round
Meats & Related Products	Beef/Bovine	Sirloin
Meats & Related Products	Beef/Bovine	Tallow
Meats & Related Products	Beef/Bovine	Veal
Meats & Related Products	Pork	Belly
Meats & Related Products	Pork	Bones
Meats & Related Products	Pork	Ground



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Meats & Related Products	Pork	Leg
Meats & Related Products	Pork	Loin
Meats & Related Products	Pork	Offals
Meats & Related Products	Pork	Other Products/Parts
Meats & Related Products	Pork	Pig Fat/Lard
Meats & Related Products	Pork	Processed meats
Meats & Related Products	Pork	Ribs
Meats & Related Products	Pork	Shoulder
Meats & Related Products	Poultry (Chicken)	Chicken Back
Meats & Related Products	Poultry (Chicken)	Chicken Breast
Meats & Related Products	Poultry (Chicken)	Chicken Legs
Meats & Related Products	Poultry (Chicken)	Chicken Neck
Meats & Related Products	Poultry (Chicken)	Chicken Offals
Meats & Related Products	Poultry (Chicken)	Chicken Thigh
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Meats & Related Products	Poultry (Chicken)	Other Poultry Products/Parts
Meats & Related Products	Poultry (Chicken)	Whole Chicken
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Pasta, Rice, & Grains	Grains	Corn
Pasta, Rice, & Grains	Grains	Oats
Pasta, Rice, & Grains	Grains	Spelt
Pasta, Rice, & Grains	Grains	Wheat
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pasta, Rice, & Grains	Rice	Rice Blends
Pasta, Rice, & Grains	Rice	White Rice
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Pizza	Pizza
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Processed Meat Substitutes	Processed Meat Substitutes



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Ready Meals	Processed Meat Substitutes	Veggie Burger
Ready Meals	Seafood	Prepared seafood
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Dip, Other
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Dry Sauce/Powder Mix
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Gravy
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Horseradish
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce



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Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Table Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Sauces, Dressings, Spreads & Condiments	Spreads	Yeast-based Spread
Spices & Seasonings	Herbs	Dried/Ground Herb
Spices & Seasonings	Herbs	Fresh Herbs
Spices & Seasonings	Pepper	Ground Pepper
Spices & Seasonings	Pepper	Pepper Corns
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Rock Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Spices & Seasonings	Spice	Dry Spice
Spices & Seasonings	Spice	Extract, Other
Spices & Seasonings	Spice	Extract, Vanilla
Spices & Seasonings	Spice	Fresh/Raw Spice



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**Additional Information**



**Food  
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Midwest USA



**Food  
Export USA**  
Northeast



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**Private Label Buyers Mission at the 2024 Private Label Manufacturers Association Show  
Rosemont, IL 11/17/2024 - 11/18/2024  
BUYER PROFILES**

**Colombia**

**Servicios Nutresa SAS**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Co-maker Negotiator	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.gruponutresa.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2006
<b>Company Description:</b>	<p>Grupo Nutresa is a dominant force in the Latin American food industry, holding the leading position in the Colombian market. With a legacy dating back to 1920 when the business started as Compañía Nacional de Chocolates, the company boasts a diversified portfolio of over 20 top-performing brands across eight categories: cold cuts, biscuits, chocolates, coffee, ice cream, pasta, and consumer food and alliances with dairy leader Alpina and Tresmontes Lucchetti-TMLUC (food manufacturer in Chile) through the operational management of its subsidiary, Servicios Nutresa, founded in 2006.</p> <p>Nutresa holds an estimated 60% market share in Colombia and operates through over 1.5 million points of sale, approximately 50% traditional (mom-and-pop stores and independent retail stores), 30% supermarket chains, 15% institutional, and 5% industrial. The company's extensive reach spans manufacturing, importing, exporting, and retail, and it is also committed to sustainable practices, prioritizing responsible sourcing, ethical operations, and community engagement.</p>		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Specialty/Gourmet, Retail - Department Store, Retail - Discount Store, Retail - Convenience, Retail - Club Store/Warehouse, Retail - Drugstore, Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy
<b>Facilities:</b>	46 manufacturing plants with offices and distribution centers.	<b>Geographic Region (s) Served:</b>	Colombia, México, USA; Central America, Ecuador, Peru, Chile, Venezuela, Dominican Republic & the Caribbean, Malaysia. Direct presence in 17 countries and international sales in 82 countries.
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Pet Food, Private Label, Retail		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	FOB	<b>Consolidator(s) in the US:</b>	



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<b>Preferred Port(s) of Import:</b>	Cartagena (Atlantic) or Buenaventura (Pacific)	<b>Preferred Port(s) of Export from US:</b>	Miami-FL, Savannah-GA, Charleston-SC
<b>Product Information</b>			
<b>Attributes of Interest:</b>	All Natural, Dried/Dehydrated, Gluten Free, Gluten Free Uncertified, Natural, No Monosodium Glutamate (MSG), No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Sugar Free, Trans-fat Free		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	None
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Baby Supplements	Baby Supplements	
Baby Food	Dried Baby Food	Dried Baby Food	
Baby Food	Prepared Baby Food	Prepared Baby Food	
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Breakfast Products	Hot Cereal	
Bakery Products	Breakfast Products	Muesli	
Bakery Products	Breakfast Products	Oats & Oatmeal	
Bakery Products	Breakfast Products	Other Breakfast Cereal	
Bakery Products	Breakfast Products	Pancakes	
Bakery Products	Breakfast Products	Sweetened Cereal	
Bakery Products	Breakfast Products	Waffles	
Bakery Products	Granola	Mixed/Trail Mix	
Bakery Products	Granola	Plain Granola	
Bakery Products	Granola	Sweetened/Flavored Granola	
Beverages	Juices	Fruit Juice	
Beverages	Juices	Juice Concentrate	
Beverages	Juices	Other Juices	
Beverages	Juices	Vegetable Juice	
Beverages	Plant Based Beverages	Plant Based Beverages	
Confectionery	Chocolate Confectionery	Alfajores	
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines	
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates	
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares	
Confectionery	Chocolate Confectionery	Chocolate with Toys	



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Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Dairy & Related Products	Ice Cream & Related Products	Frozen Yogurt
Dairy & Related Products	Ice Cream & Related Products	Fruit Based Sorbet/Sherbet
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Ice Cream & Related Products	Ice Cream Novelty
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Spelt Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pasta, Rice, & Grains	Rice	Brown Rice
Pasta, Rice, & Grains	Rice	Rice Blends
Pasta, Rice, & Grains	Rice	White Rice
Pasta, Rice, & Grains	Rice	Wild Rice
Pet Food & Pet Care Products	Pet Food	Bird Food
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Food	Fish Food
Pet Food & Pet Care Products	Pet Food	Reptile Food
Pet Food & Pet Care Products	Pet Food	Small Animal Food
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks

**Additional Information**



T: 312.334.9200 or 215.829.9111  
E: [info@foodexport.org](mailto:info@foodexport.org) | [www.foodexport.org](http://www.foodexport.org)

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**Private Label Buyers Mission at the 2024 Private Label Manufacturers Association Show  
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BUYER PROFILES**

**Costa Rica**

**Supermercados Compre Bien**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Commercial Manager	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	<a href="https://comprebien.cr/index/">https://comprebien.cr/index/</a>
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1990
<b>Company Description:</b>	Retailer with 5 stores in the country, looking for private label suppliers to develop their own brands for several products.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Supermarket/Grocery
<b>Facilities:</b>	5 retail stores + main offices	<b>Geographic Region (s) Served:</b>	Costa Rica Central Pacific and Occidental
<b>Industry Segment(s):</b>	Private Label, Retail		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	EXW	<b>Consolidator(s) in the US:</b>	Miami
<b>Preferred Port(s) of Import:</b>	Miami	<b>Preferred Port(s) of Export from US:</b>	Miami-FL
<b>Product Information</b>			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Contains CBD, Gluten Free, Grain Free, Low Calorie, Low Fat, No Sugar Added, Non - GMO - EU Certified, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Vegetarian		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	N/A
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Baby Supplements	Baby Supplements	
Baby Food	Dried Baby Food	Dried Baby Food	
Bakery Products	Bread	Bagels	
Bakery Products	Bread	Muffins	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	
Bakery Products	Breakfast Products	Oats & Oatmeal	



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Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Mixes	Dessert Mixes
Beverages	Beer/Cider	Lager
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Hard Seltzer	Hard Seltzer
Beverages	Juices	Fruit Juice
Beverages	Liqueur & Spirits	Cocktail Mix & Base
Beverages	Liqueur & Spirits	Liqueur, Other
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Tea	White Tea
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Dairy & Related Products	Non-Dairy	Soy Milk
Food Ingredients	Bakery & Confectionery Ingredients	Bakery Coatings
Food Ingredients	Bakery & Confectionery Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionery Ingredients	Pancake and Waffles mixes
Food Ingredients	Enhancers (flavor, color)	Ingredient Bits, Chips, & Crunches
Fruits & Nuts	Nuts	Almonds



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Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Pistachios
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Cocktail/Tartar Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Cheese Spread
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Rock Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Supplements & Sweeteners	Sugars & Sweeteners	Agave



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Supplements & Sweeteners	Sugars & Sweeteners	Maple Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
<b>Additional Information</b>		



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BUYER PROFILES**

**Guatemala**

**Grupo GYK (Killios)**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.garesa.co
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1965
<b>Company Description:</b>	Established in 1965 Killios has become one of the most important companies in the canned food industry in Guatemala. They currently operate in both retail and the foodservice industry. This company has a wide product portfolio including preserves, canned food, sauces, oils, beverages concentrates. The company has 4 brands ( La Condesa, Killios, Marie Sharps and Excelencia).		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Discount Store, Retail - Supermarket/Grocery, Retail - Convenience, Food Manufacturing, FoodService/HORECA, Retail - Department Store
<b>Facilities:</b>	Warehouse and office	<b>Geographic Region (s) Served:</b>	Guatemala and Honduras
<b>Industry Segment(s):</b>	Beverages, Foodservice/HRI, Private Label, Retail, Specialty/Gourmet		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	FOB , EXW	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>	Santo Tomas - Puerto Quetzal	<b>Preferred Port(s) of Export from US:</b>	Miami-FL
<b>Product Information</b>			
<b>Attributes of Interest:</b>	N/A		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	No product restrictions
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Bakery Products	Granola	Plain Granola	



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Bakery Products	Mixes	Dessert Mixes
Beverages	Juices	Juice Concentrate
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Tea	Herbal Tea
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Non-Dairy	Oat Milk
Dairy & Related Products	Non-Dairy	Rice Milk
Dairy & Related Products	Non-Dairy	Soy Milk
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Oils, Fats & Seeds	Liquid Oils	Botanical & Essential Oil
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Fish Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Palm Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Safflower Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Sunflower Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Pasta, Rice, & Grains	Grains	Corn
Pasta, Rice, & Grains	Grains	Oats
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles



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Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Dehydrated
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Liquid Cooking Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Honey
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
<b>Additional Information</b>		



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BUYER PROFILES**

**Hong Kong**

**Cross International Limited**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Director	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.nest1964.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1995
<b>Company Description:</b>	Cross International Limited is one of leading chain retailers in Hong Kong, which received "The Year Achievement" award- a step up from winning the 2012 "Hong Kong Premier Brand" award - at the 2014 Hong Kong Top Brand Awards. The company specializes in the provision of various fine food items like dried and frozen seafood, dried nuts and fruits, and other health foods, etc.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Supermarket/Grocery, Retail - Department Store
<b>Facilities:</b>	Retail point of sales, warehouse, packaging lines and production lines for instant edible bird nest and instant fish maw.	<b>Geographic Region (s) Served:</b>	Hong Kong, China, Macau, South East Asia
<b>Industry Segment(s):</b>	Beverages, Food Ingredients, Frozen, Natural/Organic, Retail, Seafood, Specialty/Gourmet		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	CNF	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			
<b>Attributes of Interest:</b>	Dried/Dehydrated, Organic		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	N/A
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Beverages	Plant Based Beverages	Plant Based Beverages	
Beverages	Tea	Black Tea	
Beverages	Tea	Green Tea	



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Beverages	Tea	Herbal Tea
Beverages	Tea	Kombucha
Beverages	Tea	White Tea
Fish & Seafood	Invertebrates	Sea Cucumber
Fish & Seafood	Other Fish & Seafood	Other fish & seafood
Fish & Seafood	Shellfish	Abalone
Fish & Seafood	Shellfish	American Lobster ( <i>Homarus americanus</i> )
Fish & Seafood	Shellfish	Conch/Whelk
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Oyster
Fish & Seafood	Shellfish	Sea Scallop ( <i>Placopecten magellanicus</i> )
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, General	Currants/Figs
Fruits & Nuts	Fruits, General	Mixed Fruits
Fruits & Nuts	Fruits, General	Other Fruits (General)
Fruits & Nuts	Fruits, General	Raisins
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Walnuts, English
Meats & Related Products	Meat, Other	Lamb
Meats & Related Products	Meat, Other	Other meat
Meats & Related Products	Pork	Belly
Meats & Related Products	Poultry (Chicken)	Chicken Back



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Meats & Related Products	Poultry (Chicken)	Chicken Breast
Meats & Related Products	Poultry (Chicken)	Whole Chicken
Meats & Related Products	Poultry (Turkey)	Turkey Legs
Meats & Related Products	Poultry (Turkey)	Turkey Neck
Meats & Related Products	Poultry (Turkey)	Whole Turkey
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Seafood	Prepared seafood
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Instant
Spices & Seasonings	Salt & Salt Mixtures	Rock Salt
Supplements & Sweeteners	Sugars & Sweeteners	Brown Rice Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Honey
Supplements & Sweeteners	Vitamins	Adult/Senior Vitamin
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Vegetables	Olives	Black Olives
Vegetables	Olives	Green Olives
<b>Additional Information</b>		



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BUYER PROFILES**

**India**

**Dugar Overseas PVT Ltd**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Executive Director	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.dugaroverseas.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1992
<b>Company Description:</b>	<p>Dugar Overseas Pvt. Ltd. Was founded in 1992 focusing on the confectionery segment. Dugar Overseas at present carries an impressive portfolio of internationally recognized brands from Europe, South America &amp; Asia. It has a full-fledged distribution and marketing expertise covering every corner of the Indian market, with PAN India presence and branches at strategic locations like New Delhi, Mumbai, Bangalore and Chennai.</p> <p>Major brands handled by them are "Heartbeat Candy", "Ritter Sports", "Arcor", "Tiffany", "Cocoaland" etc.</p>		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Supermarket/Grocery
<b>Facilities:</b>		<b>Geographic Region (s) Served:</b>	Pan India
<b>Industry Segment(s):</b>	Private Label		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	FOB	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			
<b>Attributes of Interest:</b>			
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
<b>Additional Information</b>			



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BUYER PROFILES**

**India**

**Suresh Kumar & Co. (IMPEX) PVT. LTD.**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Director	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.skco.in
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1990
<b>Company Description:</b>	Suresh Kumar is an old family business with 4th generation involved in the operations. It was in the early 1990's the company started to import food products. Now, three decades later, we are the leading importer of processed food products in India, and represent over 30 Top International food brands, as their exclusive agents for the Indian sub-continent. The company is headed by Mr. Suresh K. Asrani, who is well supported by his sons Mr. Nikhil S. Asrani & Mr. Aseem S. Asrani, and a youngteam of over 200 professional executives. The company is well marching towards its mission of getting the best international brands of food products in India.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Food Manufacturing, Retail - Discount Store, Retail - Department Store, Retail - Drugstore, FoodService/HORECA, Retail - Supermarket/Grocery, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Convenience
<b>Facilities:</b>	Dry Warehouse distributione center, temperature and humidity controlled warehouse. cold store facility to store frozen products under -18 degrees Celcius	<b>Geographic Region (s) Served:</b>	India
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Private Label, Retail, Snacks		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	FOB or EXW	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>	Nhava Shiva Port, India	<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			
<b>Attributes of Interest:</b>	Dietary, Fat Free, No Monosodium Glutamate (MSG), Non - GMO - US Certified, Trans-fat Free, Vegetarian		
<b>Capacity to Import:</b>	Not Applicable	<b>Cannot Import:</b>	Alcoholic beverage, beef products



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Products of Interest at this Event:		
Product Category	Product Type	Product Sub-Type
Additional Information		



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**Private Label Buyers Mission at the 2024 Private Label Manufacturers Association Show  
Rosemont, IL 11/17/2024 - 11/18/2024  
BUYER PROFILES**

**Jamaica**

**Chas. E. Ramson Limited**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Director Sales & Marketing	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.chaseramson.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1960
<b>Company Description:</b>	Chas. E. Ramson Limited is one of Jamaica's longest-standing distribution companies since being founded by Charles E. Ramson in 1922. They represent several international brands such as Smucker's, Gerber, Blue Diamond, and Evian as well as several of their own local brands. Chas. E. Ramson Limited services retail, wholesale and HORECA trade from two major distribution facilities, one located in the capital - Kingston, the other in Montego Bay.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Specialty/Gourmet, Retail - Club Store/Warehouse, FoodService/HORECA, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Retail - Discount Store, Retail - Drugstore
<b>Facilities:</b>	Warehouses and distribution facilities, Office, Cold Storage.	<b>Geographic Region (s) Served:</b>	They cover the entire country of Jamaica
<b>Industry Segment(s):</b>	Beverages, Confectionery, Ethnic, Food Ingredients, Foodservice/HRI, Frozen, Pet Food, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	FOB or EXW	<b>Consolidator(s) in the US:</b>	Miami, FL
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	Miami-FL
<b>Product Information</b>			
<b>Attributes of Interest:</b>	All Natural, Chilled, Ethnic, Fat Free, Frozen, No Artificial Ingredients, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non-Dairy, Sugar Free, Vegetarian		
<b>Capacity to Import:</b>	Alcoholic Beverages, Chilled Products, Dairy Products, Frozen Products, Meat Products	<b>Cannot Import:</b>	Coffee
<b>Products of Interest at this Event:</b>			



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<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>
Baby Food	Baby Snacks	Baby Snacks
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bagels
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Bread	Pizza Crust
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Cheese
Dairy & Related Products	Non-Dairy	Dried/Powder Milk Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Yogurt Products
Meats & Related Products	Duck	Duck
Meats & Related Products	Poultry (Turkey)	Turkey Breast
Meats & Related Products	Poultry (Turkey)	Whole Turkey
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Ready Meals	Soup	Soup, Dehydrated
Ready Meals	Soup	Soup, Instant
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Snack Bars	Breakfast Bars



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Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
<b>Additional Information</b>		



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BUYER PROFILES**

**Korea (the Republic of)**

**EMart Inc**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Manager	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.emartamerica.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1993
<b>Company Description:</b>	Emart is the largest hypermarket in Korea operated by Shinsegae Group. It has 150 hypermarkets in Korea while it has 25 stores in China as well. The company has also private label brands and those brands are divided by prices and qualities as like other hypermarkets. In addition, Shinsegae Group owns not only Emart but also "SSG market, SSG is premium, high-end market.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Convenience, Retail - Internet/TV, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Retail - Discount Store
<b>Facilities:</b>	R&D Center, Distribution Center, APC (Agricultural Process Center) and Retail stores, and LA Office	<b>Geographic Region (s) Served:</b>	Korea nationwide
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Private Label, Retail, Snacks		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	EXW or CFR	<b>Consolidator(s) in the US:</b>	LA
<b>Preferred Port(s) of Import:</b>	Busan	<b>Preferred Port(s) of Export from US:</b>	Long Beach-CA, Los Angeles-CA, Tacoma-WA, Seattle-WA
<b>Product Information</b>			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Allergen Free, Dairy, Gluten Free, Low Fat, N/A, No Antibiotics, No Fat, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Organic, Smart, Sugar Free		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Alcoholic beverages
<b>Products of Interest at this Event:</b>			
<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>	
Baby Food	Baby Snacks	Baby Snacks	



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Baby Food	Dried Baby Food	Dried Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips



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Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
<b>Additional Information</b>		



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**Private Label Buyers Mission at the 2024 Private Label Manufacturers Association Show  
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BUYER PROFILES**

**Kuwait**

**International Center Group for Foodstuff Co.**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Marketing Manager	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	http://www.international-center.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1965
<b>Company Description:</b>	<p>International Center Group for Foodstuff Co. is a large importer, distributor, wholesaler, and processor of dry, chilled, and frozen food products. The company imports olive oil, cheeses, frozen and canned vegetables, tomato paste, packaged rice, condiments, sauces, potato sticks, muffin powder, liquid shortenings, bakery ingredients, fruit fillings, pecans, brown sugar, frozen seafood, frozen lamb, almonds, walnuts, hazelnuts, dried beans, block chocolates, block butter, and bulk milk powder from all over the world. About 50 percent of the company's imports are directed to the retail sector and 50 percent to the foodservice sector. The company also operates a processing unit for nuts (roastery) and is one of the largest importers and distributors of dried nuts and bakery ingredients in the region.</p> <p>International Center Group also packs many of its imports under its own private label "Shaker Foods". The company owns and operates six retail stores for its products. The company is interested in expanding its range of US food and beverage imports for both the retail and foodservice sectors, particularly gourmet food products.</p>		
<b>Type of Business:</b>		<b>Customer(s):</b>	FoodService/HORECA, Retail - Convenience, Retail - Department Store, Food Manufacturing, Retail - Supermarket/Grocery, Retail - Specialty/Gourmet
<b>Facilities:</b>	Warehouses, distribution trucks, retail stores.	<b>Geographic Region (s) Served:</b>	Kuwait and the Middle East
<b>Industry Segment(s):</b>	Bakery, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Retail, Seafood		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	C&F, CIF and EXW	<b>Consolidator(s) in the US:</b>	Florida
<b>Preferred Port(s) of Import:</b>	Shuwaikh Port in Kuwait	<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			



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<b>Attributes of Interest:</b>	Allergen Free, Dairy, Dried/Dehydrated, Gluten Free, Halal, Non-Dairy, Vegan, Vegetarian		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	For meat products: can only import halal-certified meat and poultry. Cannot import pork or products containing pork.  For all products: Labeling on other products should be clear that no pork products are included such as pork gelatin or pork rennet.

**Products of Interest at this Event:**

<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Tortillas	Corn Tortillas
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Buttermilk
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream Cheese
Fish & Seafood	Finfish	Carp
Fish & Seafood	Finfish	Cods
Fish & Seafood	Finfish	Trout
Fish & Seafood	Shellfish	American Lobster ( <i>Homarus americanus</i> )
Fish & Seafood	Shellfish	California Squid ( <i>Loligo opalescens</i> )
Fish & Seafood	Shellfish	Crab
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Food Ingredients	Enhancers (flavor, color)	Food Coloring
Meats & Related Products	Poultry (Chicken)	Chicken Breast
Meats & Related Products	Poultry (Chicken)	Chicken Legs
Meats & Related Products	Poultry (Chicken)	Chicken Thigh
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Meats & Related Products	Poultry (Turkey)	Whole Turkey
Oils, Fats & Seeds	Seeds	Sunflower Seed



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Oils, Fats & Seeds	Spreadable Oils & Fats	Margarine
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
<b>Additional Information</b>		



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**Private Label Buyers Mission at the 2024 Private Label Manufacturers Association Show  
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BUYER PROFILES**

**Peru**

**Tiendas 3A**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Private Label Manager	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	2024
<b>Company Description:</b>	<p>Tiendas 3A is part of the AJE Group, the fifth-largest Latin multinational group with a presence in Ecuador, Mexico, Colombia, and Central America, among other countries. With over 30 years of experience, AJE Group started its operations in Ayacucho (Peru).</p> <p>Tiendas 3A is the group's new business unit, focused on competing in the hard discount sector. In June, the first store was inaugurated, and during the first two weeks of July, 3 new stores were opened. Plans are to close the month with a total of 22 openings. Their goal is to finish 2024 with 200 stores throughout Lima. The company already imports from South America, Asia, and Europe and is looking forward to meeting American suppliers that can add to its private-label and imported products portfolio.</p>		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Discount Store, Retail - Supermarket/Grocery
<b>Facilities:</b>	The company has offices, and a storage area that is currently outsourced but its own warehouse is under construction. They have a fleet of trucks to supply products to their stores.	<b>Geographic Region (s) Served:</b>	Lima
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Health and Beauty, Pet Food, Private Label, Seafood, Snacks		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	FOB – DDP	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>	Callao	<b>Preferred Port(s) of Export from US:</b>	Miami-FL
<b>Product Information</b>			
<b>Attributes of Interest:</b>	Dairy, Fat Free, Low Sodium		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	None



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**Products of Interest at this Event:**

<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>
Baby Food	Baby Snacks	Baby Snacks
Baby Food	Baby Supplements	Baby Supplements
Baby Food	Dried Baby Food	Dried Baby Food
Baby Food	Milk Formula	Follow-On/Infant Milk Formula
Baby Food	Milk Formula	Specialty Baby Milk Formula
Baby Food	Milk Formula	Standard Milk Formula
Baby Food	Milk Formula	Toddler Milk Formula
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Bread Crumbs/Croutons
Bakery Products	Bread	Loaf Bread
Bakery Products	Bread	Muffins
Bakery Products	Bread	Pita/Flat Bread
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Bran
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Groats
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour
Bakery Products	Milled Products (Flours, Starches)	Corn Meal
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour



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Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Pastries/Tarts/Pies	Cheesecake
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Cream Pies
Bakery Products	Pastries/Tarts/Pies	Fruit Pies
Bakery Products	Pastries/Tarts/Pies	Pie Crust/Pastry Shells
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Beer/Cider	Lager
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Liqueur & Spirits	Rum & Tafia
Beverages	Liqueur & Spirits	Vodka
Beverages	Liqueur & Spirits	Whiskey
Beverages	Wine	Alcoholic Wine
Beverages	Wine	Sparkling Wine
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Powder
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta



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Pet Food & Pet Care Products	Pet Care	Bedding
Pet Food & Pet Care Products	Pet Care	Pet Bath/Skin Care
Pet Food & Pet Care Products	Pet Care	Pet Hair Care
Pet Food & Pet Care Products	Pet Care	Pet Supplements
Pet Food & Pet Care Products	Pet Treats & Mixes	Bird Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
<b>Additional Information</b>		



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**Private Label Buyers Mission at the 2024 Private Label Manufacturers Association Show  
Rosemont, IL 11/17/2024 - 11/18/2024  
BUYER PROFILES**

**United Kingdom  
of Great Britain  
and Northern  
Ireland (the)**

**Holland & Barrett International**

<b>Contact Information</b>			
<b>Title</b>	<b>Name / Email / Phone</b>		
Category Director - Food	Available upon registration (go to "My Activities" if you already registered)		
<b>Company Information</b>			
<b>Company Address:</b>	Available Upon Registration	<b>Website:</b>	www.hollandandbarrett.com
<b>Company Phone:</b>	Available Upon Registration	<b>Year Founded:</b>	1870
<b>Company Description:</b>	Holland & Barrett is a leading British health and wellness retailer that was founded in 1870 . The company started as a grocery store, evolving over time to focus on health foods and supplements. Today, Holland & Barrett has extended its reach through an omni-channel presence comprising over 1300 stores with a presence in 19 countries worldwide through franchise and partnerships. Its ethos of health starting from within through nutrition and diet, is the basis for its business today.		
<b>Type of Business:</b>		<b>Customer(s):</b>	Retail - Natural/Organic/Healthy, Retail - Drugstore, Retail - Other (Non-Food), Retail - Specialty/Gourmet
<b>Facilities:</b>	Over 1300 stores, DTC via its website, warehousing, Offices	<b>Geographic Region (s) Served:</b>	UK, + 19 other countries
<b>Industry Segment(s):</b>	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Health and Beauty, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet, Sustainably Produced		
<b>Shipping and Quotation Preferences</b>			
<b>Preferred Incoterm(s):</b>	DDP	<b>Consolidator(s) in the US:</b>	
<b>Preferred Port(s) of Import:</b>		<b>Preferred Port(s) of Export from US:</b>	
<b>Product Information</b>			
<b>Attributes of Interest:</b>	100% Organic, All Natural, Allergen Free, Chilled, Contains CBD, Dietary, Dried/Dehydrated, Ethnic, Fat Free, Gluten Free, Gluten Free Uncertified, Grain Free, Hormone Free, Low Calorie, Low Fat, Low Sodium, Natural, No Antibiotics, No Artificial Ingredients, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - EU Certified, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Sugar Free, Sustainably Produced, Trans-fat Free, Vegan, Vegetarian, Zero Calories		
<b>Capacity to Import:</b>		<b>Cannot Import:</b>	Any that do not conform to UK and EU Food Law



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**Products of Interest at this Event:**

<b>Product Category</b>	<b>Product Type</b>	<b>Product Sub-Type</b>
Animal Feed Ingredients & Additives	Additives	Prebiotics
Animal Feed Ingredients & Additives	Additives	Probiotics
Animal Feed Ingredients & Additives	Additives	Supplements
Animal Feed Ingredients & Additives	Additives	Vitamins
Animal Feed Ingredients & Additives	Additives	Whey Products
Animal Feed Ingredients & Additives	Additives	Yeast/Cultures
Animal Feed Ingredients & Additives	Ingredients	Beans/Legumes
Animal Feed Ingredients & Additives	Ingredients	Corn Gluten Meal
Animal Feed Ingredients & Additives	Ingredients	Dairy Ingredients
Animal Feed Ingredients & Additives	Ingredients	Flavoring Ingredients
Animal Feed Ingredients & Additives	Ingredients	Flavors
Animal Feed Ingredients & Additives	Ingredients	Flax
Animal Feed Ingredients & Additives	Ingredients	Milk Replacers
Animal Feed Ingredients & Additives	Ingredients	Soy bean meal
Animal Feed Ingredients & Additives	Ingredients	Vegetable protein
Animal Feed Ingredients & Additives	Supplements	Supplements
Baby Food	Baby Snacks	Baby Snacks
Baby Food	Dried Baby Food	Dried Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Plant Based Beverages	Plant Based Beverages
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Kombucha
Beverages	Water	Carbonated Water
Confectionery	Chocolate Confectionery	
Dairy & Related Products	Dairy	Casein
Dairy & Related Products	Dairy	Whey Products



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Dairy & Related Products	Non-Dairy	Other Dairy Substitute
Eggs & Egg Products	Egg Replacer	Egg Replacer
Food Ingredients	Meat Substitutes	
Meats & Related Products	Processed Meats	Jerky/Dried
Oils, Fats & Seeds	Liquid Oils	
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Oils, Fats & Seeds	Seeds	
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	
Pasta, Rice, & Grains	Pasta & Noodles	
Pasta, Rice, & Grains	Rice	
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Small Animal Treats
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Pulses & Legumes	Beans	
Pulses & Legumes	Other Pulses & Legumes	Other Pulses & Legumes
Pulses & Legumes	Peas & Lentils	
Sauces, Dressings, Spreads & Condiments	Spreads	Other Spreads
Spices & Seasonings	Seed	
Spices & Seasonings	Spice	
Supplements & Sweeteners	Antioxidants	Antioxidants
Supplements & Sweeteners	Dietary Fiber, Prebiotic & Probiotic	Dietary Fiber, Prebiotic & Probiotic
Supplements & Sweeteners	Dietary Supplement	
Sweet/Savory Snacks	Chips/Crisps	
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Meat Snacks	
Sweet/Savory Snacks	Popcorn	
Sweet/Savory Snacks	Snack Bars	
Sweet/Savory Snacks	Trail Mix	Trail Mix
<b>Additional Information</b>		



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