

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

Bahamas (the)

AML Foods

Contact Information			
Title	Name / Email / Phone		
Vice President Purchasing	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.amlfoods.com
Company Phone:	Available Upon Registration	Year Founded:	
Company Description:	AML Foods is a leading retail company in the Bahamas, specializing in a diverse range of products to meet the needs of local consumers. With a strong presence in the market, the company operates multiple retail formats, including supermarkets and convenience stores, offering fresh produce, groceries, frozen foods, beverages, and household essentials.		
Type of Business:		Customer(s):	Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet, Retail - Other (Non-Food), Retail - Convenience, Retail - Discount Store, Retail - Club Store/Warehouse, Retail - Supermarket/Grocery
Facilities:	Retail Stores and Centralized Warehouses	Geographic Region (s) Served:	The Bahamas
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Other - Non Food and Wood, Pet Food, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	DPU	Consolidator(s) in the US:	Pompano, Florida
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Natural, 100% Organic, All Natural, Allergen Free, Chilled, Dairy, Dietary, Ethnic, Fat Free, Gluten Free, Kosher, Low Calorie, Low Fat, No Antibiotics, No Artificial Ingredients, No Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Non - GMO - US Certified, Non-Dairy, Organic, Plant Based, Reduced Fat, Smart, Sugar Free, Vegan, Vegetarian, Zero Calories		



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Capacity to Import:	Biotech/GMO, Chilled Products, Dairy Products, Frozen Products, Meat Products	Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Fish & Seafood	Other Fish & Seafood	Caviar	
Fish & Seafood	Other Fish & Seafood	Cured/Smoked Fish	
Fish & Seafood	Other Fish & Seafood	Other fish & seafood	
Fish & Seafood	Other Fish & Seafood	Ready Meals	
Fish & Seafood	Other Fish & Seafood	Roe	
Fish & Seafood	Shellfish	Abalone	
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)	
Fish & Seafood	Shellfish	Blue Mussel (<i>Mytilus edulis</i>)	
Fish & Seafood	Shellfish	Boston/Longfin Squid (<i>Loligo pealei</i> /Doryteuthis (<i>Amerigo</i>) <i>pealeii</i>)	
Fish & Seafood	Shellfish	California Squid (<i>Loligo opalescens</i>)	
Fish & Seafood	Shellfish	Clams	
Fish & Seafood	Shellfish	Coldwater Shrimp (<i>Pandalus borealis</i>)	
Fish & Seafood	Shellfish	Conch/Whelk	
Fish & Seafood	Shellfish	Crab	
Fish & Seafood	Shellfish	Crayfish/Crawfish	
Fish & Seafood	Shellfish	Cuttlefish	
Fish & Seafood	Shellfish	Octopus	
Fish & Seafood	Shellfish	Oyster	
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)	
Fish & Seafood	Shellfish	Sea Urchin	
Fish & Seafood	Shellfish	Shortfin/Illex Squid (<i>Illex illecebrosus</i>)	
Fish & Seafood	Shellfish	Snail	
Food Ingredients	Meat Substitutes	Seitan (Wheat Gluten)	
Food Ingredients	Meat Substitutes	Tempeh	
Food Ingredients	Meat Substitutes	Textured Vegetable Protein	
Food Ingredients	Meat Substitutes	Tofu	
Meats & Related Products	Beef/Bovine	Bones	
Meats & Related Products	Beef/Bovine	Brisket	
Meats & Related Products	Beef/Bovine	Chuck	
Meats & Related Products	Beef/Bovine	Flank Steak	



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Meats & Related Products	Beef/Bovine	Full Sets
Meats & Related Products	Beef/Bovine	Ground
Meats & Related Products	Beef/Bovine	Loin
Meats & Related Products	Beef/Bovine	Offals
Meats & Related Products	Beef/Bovine	Other products
Meats & Related Products	Beef/Bovine	Processed products
Meats & Related Products	Beef/Bovine	Rib
Meats & Related Products	Beef/Bovine	Round
Meats & Related Products	Beef/Bovine	Sirloin
Meats & Related Products	Beef/Bovine	Tallow
Meats & Related Products	Beef/Bovine	Veal
Meats & Related Products	Duck	Duck
Meats & Related Products	Meat, Other	Bison/Buffalo
Meats & Related Products	Meat, Other	Frog Meat
Meats & Related Products	Meat, Other	Lamb
Meats & Related Products	Meat, Other	Mutton
Meats & Related Products	Meat, Other	Ostrich Meat
Meats & Related Products	Meat, Other	Other meat
Meats & Related Products	Meat, Other	Rabbit Meat
Meats & Related Products	Meat, Other	Reptile Meat
Meats & Related Products	Pork	Belly
Meats & Related Products	Pork	Bones
Meats & Related Products	Pork	Ground
Meats & Related Products	Pork	Leg
Meats & Related Products	Pork	Loin
Meats & Related Products	Pork	Offals
Meats & Related Products	Pork	Other Products/Parts
Meats & Related Products	Pork	Pig Fat/Lard
Meats & Related Products	Pork	Processed meats
Meats & Related Products	Pork	Ribs
Meats & Related Products	Pork	Shoulder
Meats & Related Products	Poultry (Chicken)	Chicken Back
Meats & Related Products	Poultry (Chicken)	Chicken Breast
Meats & Related Products	Poultry (Chicken)	Chicken Legs
Meats & Related Products	Poultry (Chicken)	Chicken Neck
Meats & Related Products	Poultry (Chicken)	Chicken Offals



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Meats & Related Products	Poultry (Chicken)	Chicken Thigh
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Meats & Related Products	Poultry (Chicken)	Other Poultry Products/Parts
Meats & Related Products	Poultry (Chicken)	Whole Chicken
Meats & Related Products	Poultry (Turkey)	Turkey Breast
Meats & Related Products	Poultry (Turkey)	Turkey Legs
Meats & Related Products	Poultry (Turkey)	Turkey Neck
Meats & Related Products	Poultry (Turkey)	Turkey Offals
Meats & Related Products	Poultry (Turkey)	Whole Turkey
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Hot Dogs
Meats & Related Products	Processed Meats	Jerky/Dried
Meats & Related Products	Processed Meats	Meatballs
Meats & Related Products	Processed Meats	Pattie/Hamburger
Meats & Related Products	Processed Meats	Sausage
Vegetables	Artichokes	Artichokes
Vegetables	Asparagus	Asparagus
Vegetables	Bean Sprouts	Bean Sprouts
Vegetables	Beet	Beet
Vegetables	Broccoli	Broccoli
Vegetables	Brussel Sprouts	Brussel Sprouts
Vegetables	Cabbage, Cauliflower	Cabbage, Cauliflower
Vegetables	Capers	Capers
Vegetables	Carrots	Carrots
Vegetables	Celery	Celery
Vegetables	Chicory	Chicory
Vegetables	Corn	Blue Corn
Vegetables	Corn	White Corn
Vegetables	Corn	Yellow Corn
Vegetables	Cucumbers, Gherkins	Cucumbers, Gherkins
Vegetables	Eggplant	Eggplant/Aubergine/Brinjal
Vegetables	Green Beans	Green Beans
Vegetables	Kale	Kale
Vegetables	Lettuce	Lettuce
Vegetables	Mixed Vegetables	Mixed vegetables



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Vegetables	Mushrooms	Mushrooms
Vegetables	Olives	Black Olives
Vegetables	Olives	Green Olives
Vegetables	Onion	Garlic
Vegetables	Onion	Leeks
Vegetables	Onion	Onion
Vegetables	Onion	Shallots
Vegetables	Peppers	Peppers
Vegetables	Potatoes	Potatoes
Vegetables	Pumpkin	Pumpkin
Vegetables	Radishes	Radishes
Vegetables	Rhubarb	Rhubarb
Vegetables	Spinach	Spinach
Vegetables	Squash	Squash
Vegetables	Sweet Potatoes/Yams	Sweet Potatoes/Yams
Vegetables	Tomatoes	Tomatoes
Vegetables	Truffles	Truffles
Vegetables	Turnips	Turnips
Vegetables	Zucchini	Zucchini/Courgette
Additional Information		



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

Bermuda

Viking Foods

Contact Information			
Title	Name / Email / Phone		
Sales & Business Development Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.viking.bm/
Company Phone:	Available Upon Registration	Year Founded:	1984
Company Description:	Viking Food was established in 1984 in Bermuda as a local wholesale business specializing in importing chilled and frozen food from around the world. Now they source foods from around the world, especially from Europe and the United Kingdom, where their association with PAR Foods Ltd., supplies them by air and sea. They aim to enhance their offerings with high-quality, in-demand items that align with their evolving consumer needs.		
Type of Business:		Customer(s):	Retail - Convenience, Retail - Club Store/Warehouse, Retail - Specialty/Gourmet, Retail - Supermarket/Grocery, FoodService/HORECA, Retail - Discount Store, Retail - Department Store
Facilities:	Freezer, chill & dry warehousing.	Geographic Region (s) Served:	Bermuda
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Foodservice/HRI, Frozen, Natural/Organic, Pet Food, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW & CIF	Consolidator(s) in the US:	New Jersey
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	100% Natural, 100% Organic, All Natural, Chilled, Dairy, Halal, No Antibiotics, Organic		
Capacity to Import:	Alcoholic Beverages, Chilled Products, Dairy Products, Frozen Products, Meat Products	Cannot Import:	N/A



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Bakery Products	Bread	
Bakery Products	Breakfast Products	
Bakery Products	Cakes	
Bakery Products	Cookies	
Bakery Products	Tortillas	
Beverages	Coffee	
Beverages	Juices	
Beverages	Water	
Dairy & Related Products	Non-Dairy	
Eggs & Egg Products	Egg Replacer	
Eggs & Egg Products	Eggs, In-Shell	
Eggs & Egg Products	Liquid Eggs	
Eggs & Egg Products	Powdered Eggs	
Fish & Seafood	Finfish	
Fish & Seafood	Shellfish	
Fruits & Nuts	Nuts	
Meats & Related Products	Beef/Bovine	
Meats & Related Products	Duck	
Meats & Related Products	Meat, Other	
Meats & Related Products	Pork	
Meats & Related Products	Poultry (Chicken)	
Meats & Related Products	Poultry (Turkey)	
Meats & Related Products	Processed Meats	
Pasta, Rice, & Grains	Pasta & Noodles	
Pasta, Rice, & Grains	Rice	
Pulses & Legumes	Beans	
Ready Meals	Pizza	
Ready Meals	Prepared Appetizers	
Ready Meals	Prepared Meals	
Ready Meals	Processed Meat Substitutes	
Ready Meals	Soup	
Sauces, Dressings, Spreads & Condiments	Condiments	



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Sauces, Dressings, Spreads & Condiments	Dressings	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	
Sauces, Dressings, Spreads & Condiments	Spreads	
Supplements & Sweeteners	Sugars & Sweeteners	
Sweet/Savory Snacks	Cheesecake	
Sweet/Savory Snacks	Snack Bars	
Additional Information		

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

Brazil

RAR Industria e Comercio de Alimentos LTDA

Contact Information			
Title	Name / Email / Phone		
Foreign Trade Analyst	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.rar.ind.br
Company Phone:	Available Upon Registration	Year Founded:	1979
Company Description:	RAR Industria e Comércio de Alimentos LTDA is a Brazilian food manufacturer and importer founded in 1979. The company operates across multiple segments catering to both foodservice and retail clients. As importers they offer a diverse portfolio of wines, sparkling wines, grated cheeses, butter, cold cuts and charcuterie, condiments, olive and balsamic oils. Additionally, they also manufacture and distribute their line of cheese through their brand Gran Formaggio and apples through their RASIP brand. Currently, most of their imported products are from Chile, Spain, and Italy, but they are looking to expand their portfolio, in particular for products such as snacks, cookies, chocolates, maple syrup, condiments and sauces, wines and cheese.		
Type of Business:		Customer(s):	Food Manufacturing, FoodService/HORECA, Retail - Supermarket/Grocery, Retail - Club Store/Warehouse, Retail - Specialty/Gourmet
Facilities:	Manufacturing Plant and Warehouse in Vacaria, Rio Grande do Sul.	Geographic Region (s) Served:	Brazil countrywide, Paraguay, Chile and South Africa.
Industry Segment(s):	Beverages, Foodservice/HRI, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	All Natural, Dairy		
Capacity to Import:		Cannot Import:	N/A.
Products of Interest at this Event:			



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Product Category	Product Type	Product Sub-Type
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Eat Cookies
Beverages	Wine	Alcoholic Wine
Beverages	Wine	Sparkling Wine
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cheese Sauce/Liquid
Dairy & Related Products	Dairy	Cream Cheese
Meats & Related Products	Processed Meats	Cold Cuts
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Additional Information		



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

**Cayman Islands
(the)**

Cayman Enterprises Limited

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	
Company Phone:	Available Upon Registration	Year Founded:	2005
Company Description:	Cayman Enterprises Limited is a food distribution company dedicated to sourcing and supplying high-quality products to meet the needs of retailers, food service providers, and consumers. With a strong presence in the market, the company focuses on delivering a diverse range of food and beverage products, including snacks, confectionery, frozen goods, and other goods. Buyer is interested in sourcing new products, focusing on expanding their portfolio by incorporating high-quality and in-demand items, particularly within categories such as snacks, beverages, confectionery, and other fast moving consumer goods (FMCG).		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, Retail - Convenience, Retail - Club Store/Warehouse, Retail - Discount Store
Facilities:	Warehouses	Geographic Region (s) Served:	Cayman Islands
Industry Segment(s):	Beverages, Confectionery, Foodservice/HRI, Health and Beauty, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	Miami
Preferred Port(s) of Import:	Georgetown, Grand Cayman	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	100% Natural, Kosher, Non-Dairy, Plant Based, Vegan, Vegetarian		
Capacity to Import:		Cannot Import:	
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Animal Feed Ingredients & Additives	Additives	Supplements	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Baby Supplements	Baby Supplements	



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Baby Food	Dried Baby Food	Dried Baby Food
Baby Food	Milk Formula	Follow-On/Infant Milk Formula
Baby Food	Milk Formula	Specialty Baby Milk Formula
Baby Food	Milk Formula	Standard Milk Formula
Baby Food	Milk Formula	Toddler Milk Formula
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Breakfast Products	
Bakery Products	Granola	
Beverages	Juices	
Beverages	Plant Based Beverages	
Beverages	Sweetened/Soft-Drinks	
Beverages	Tea	
Eggs & Egg Products	Egg Replacer	Egg Replacer
Fruits & Nuts	Nuts	
Other Agricultural Products (excluding food and wood)	Cleaning Solvents/Products	
Other Agricultural Products (excluding food and wood)	Health & Beauty Products	
Pasta, Rice, & Grains	Pasta & Noodles	
Pasta, Rice, & Grains	Rice	
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Pulses & Legumes	Beans	
Pulses & Legumes	Other Pulses & Legumes	
Pulses & Legumes	Peas & Lentils	
Ready Meals	Processed Meat Substitutes	
Ready Meals	Soup	
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	
Supplements & Sweeteners	Sugars & Sweeteners	Brown Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Flavored Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Molasses
Supplements & Sweeteners	Vitamins	



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Sweet/Savory Snacks	Chips/Crisps	
Sweet/Savory Snacks	Extruded Snacks	
Sweet/Savory Snacks	Fruit Snacks	
Sweet/Savory Snacks	Seed Snacks	
Sweet/Savory Snacks	Snack Bars	
Sweet/Savory Snacks	Trail Mix	
Additional Information		

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

Chile

Comarsa SPA

Contact Information			
Title	Name / Email / Phone		
Commercial Director	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.comarsa.cl
Company Phone:	Available Upon Registration	Year Founded:	2002
Company Description:	Comarsa is an importer and distributor with over 20 years of experience in the retail sector, specializing in categories such as sauces, dressings, snacks, and beverages. The company represents renowned brands, including Itamaraty and Maguary from Brazil; Maruchan, Naturally Almond, Ragu, and Snack Factory from the U.S.; and Kenko, Sakura, and Shoda Shoyu from Japan. Comarsa supplies major retailers, drugstores, warehouses, convenience stores, and small processors across Chile. Recently, the company has expanded its business strategy to include the foodservice channel.		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Discount Store, Retail - Supermarket/Grocery, Retail - Club Store/Warehouse, Retail - Internet/TV, Retail - Specialty/Gourmet
Facilities:	The company operates its own warehouse and distributes large loads using a third-party fleet, while smaller loads within a three-hour radius of the warehouse are delivered with its own fleet of vans.	Geographic Region (s) Served:	Nationwide Chile
Industry Segment(s):	Bakery, Beverages, Confectionery, Ethnic, Food Ingredients, Foodservice/HRI, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	South Florida
Preferred Port(s) of Import:	South Florida for consolidate loads	Preferred Port(s) of Export from US:	Miami-FL, Port Everglades-FL
Product Information			
Attributes of Interest:	All Natural, No Sugar Added, Plant Based, Sugar Free, Vegetarian		



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Capacity to Import:		Cannot Import:	Products that require refrigeration and alcoholic beverages.
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Bread	Bagels	
Bakery Products	Cookies	Ready-to-Eat Cookies	
Bakery Products	Granola	Mixed/Trail Mix	
Bakery Products	Granola	Plain Granola	
Bakery Products	Granola	Sweetened/Flavored Granola	
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes	
Bakery Products	Mixes	Dessert Mixes	
Bakery Products	Mixes	Dessert Mixes	
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts	
Beverages	Juices	Fruit Juice	
Beverages	Juices	Vegetable Juice	
Beverages	Plant Based Beverages	Plant Based Beverages	
Confectionery	Sugar Confectionery	Marshmallows	
Dairy & Related Products	Dairy	Evaporated & Condensed Milk	
Dairy & Related Products	Non-Dairy	Almond Milk	
Dairy & Related Products	Non-Dairy	Oat Milk	
Dairy & Related Products	Non-Dairy	Other Non-Dairy Drinking Product	
Dairy & Related Products	Non-Dairy	Rice Milk	
Dairy & Related Products	Non-Dairy	Soy Milk	
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes	
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes	
Fruits & Nuts	Nuts	Peanuts	
Fruits & Nuts	Nuts	Pecans	
Ready Meals	Dinner Mixes	Dinner mixes	
Ready Meals	Soup	Soup, Chilled	
Ready Meals	Soup	Soup, Dehydrated	
Ready Meals	Soup	Soup, Instant	
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup	
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise	



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Additional Information		



T: 312.334.9200 or 215.829.9111
 E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

Colombia

Plan B Investments S.A.S. dba Tiendas Ísimo

Contact Information			
Title	Name / Email / Phone		
Director of Fresh Products and Commodities	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://tiendasisisimo.com/
Company Phone:	Available Upon Registration	Year Founded:	2022
Company Description:	Plan B Investments dba Tiendas Ísimo is the hard-discount format established in 2022 by Grupo Empresarial Olimpica, one of the most traditional and well-established retailers in Colombia in business since 1953. In just three years of operation, Tiendas Ísimo has established 265 points of sale and a market share of 11%, reaching sales for over \$180 million by the end of 2024, a growth of 30% when compared with 2023. Tiendas Ísimo's strong positioning among consumers is levered in their low-cost, high-quality product catalog of over 850 SKUs, and their quick expansion across Colombia has created opportunities for imports of U.S. products to supply their increasing demand.		
Type of Business:		Customer(s):	Retail - Discount Store
Facilities:	6 warehouses, main office in Bogota, 265 stores	Geographic Region (s) Served:	Presence in the Central and Northern regions. Capacity to distribute countrywide.
Industry Segment(s):	Beverages, Confectionery, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	FOB	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Cartagena, Barranquilla	Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Chilled, Dried/Dehydrated, Frozen, Sustainably Produced		
Capacity to Import:		Cannot Import:	None
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits	
Bakery Products	Breakfast Products	Breakfast Cereal Flakes	



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Confectionery	Chocolate Confectionery	Alfajores
Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Evaporated & Condensed Milk
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Non-Dairy	Almond Milk
Dairy & Related Products	Non-Dairy	Oat Milk
Fish & Seafood	Finfish	American Eel (<i>Anguilla rostrata</i>)
Fish & Seafood	Finfish	Atlantic Herring (<i>Clupea harengus</i>)
Fish & Seafood	Finfish	Atlantic Mackerel (<i>Scomber scombrus</i>)
Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Carp
Fish & Seafood	Finfish	Catfish



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Fish & Seafood	Finfish	Cods
Fish & Seafood	Finfish	Dogfish (<i>Squalus acanthias</i>)
Fish & Seafood	Finfish	Haddock
Fish & Seafood	Finfish	Hake
Fish & Seafood	Finfish	Halibut
Fish & Seafood	Finfish	Monkfish (<i>Lophius americanus</i>)
Fish & Seafood	Finfish	Pacific Salmon
Fish & Seafood	Finfish	Perch, Freshwater
Fish & Seafood	Finfish	Perch, Ocean (<i>Sebastes marinus</i>)
Fish & Seafood	Finfish	Pollack/Whiting
Fish & Seafood	Finfish	Scup/Porgy (<i>Stenotomus chrysops</i>)
Fish & Seafood	Finfish	Sea Bass (<i>Centropristis striata</i>)
Fish & Seafood	Finfish	Skate (<i>Bathyrja</i> or <i>Raja</i> spp.)
Fish & Seafood	Finfish	Swordfish
Fish & Seafood	Finfish	Tilapia
Fish & Seafood	Finfish	Trout
Fish & Seafood	Finfish	Tuna
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, Citrus	Grapefruits
Fruits & Nuts	Fruits, Citrus	Lemons
Fruits & Nuts	Fruits, Citrus	Limes
Fruits & Nuts	Fruits, Citrus	Mandarins
Fruits & Nuts	Fruits, Citrus	Oranges
Fruits & Nuts	Fruits, Citrus	Other Citrus Fruits
Fruits & Nuts	Fruits, Citrus	Pineapples
Fruits & Nuts	Fruits, Citrus	Tangerines
Fruits & Nuts	Fruits, General	Apples
Fruits & Nuts	Fruits, General	Bananas
Fruits & Nuts	Fruits, General	Currants/Figs
Fruits & Nuts	Fruits, General	Grapes



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Fruits & Nuts	Fruits, General	Kiwifruits
Fruits & Nuts	Fruits, General	Mixed Fruits
Fruits & Nuts	Fruits, General	Other Fruits (General)
Fruits & Nuts	Fruits, General	Pears/Quinces
Fruits & Nuts	Fruits, General	Persimmons
Fruits & Nuts	Fruits, General	Raisins
Fruits & Nuts	Fruits, General	Watermelons
Fruits & Nuts	Fruits, Stone	Apricots
Fruits & Nuts	Fruits, Stone	Avocado
Fruits & Nuts	Fruits, Stone	Cherries
Fruits & Nuts	Fruits, Stone	Mangos
Fruits & Nuts	Fruits, Stone	Nectarines
Fruits & Nuts	Fruits, Stone	Other Stone Fruits
Fruits & Nuts	Fruits, Stone	Peaches
Fruits & Nuts	Fruits, Stone	Plums
Fruits & Nuts	Fruits, Stone	Prunes
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Meats & Related Products	Beef/Bovine	Bones
Meats & Related Products	Beef/Bovine	Brisket
Meats & Related Products	Beef/Bovine	Chuck
Meats & Related Products	Beef/Bovine	Flank Steak
Meats & Related Products	Beef/Bovine	Full Sets
Meats & Related Products	Beef/Bovine	Ground
Meats & Related Products	Beef/Bovine	Loin



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Meats & Related Products	Beef/Bovine	Offals
Meats & Related Products	Beef/Bovine	Other products
Meats & Related Products	Beef/Bovine	Processed products
Meats & Related Products	Beef/Bovine	Rib
Meats & Related Products	Beef/Bovine	Round
Meats & Related Products	Beef/Bovine	Sirloin
Meats & Related Products	Beef/Bovine	Tallow
Meats & Related Products	Beef/Bovine	Veal
Meats & Related Products	Pork	Belly
Meats & Related Products	Pork	Bones
Meats & Related Products	Pork	Ground
Meats & Related Products	Pork	Leg
Meats & Related Products	Pork	Loin
Meats & Related Products	Pork	Offals
Meats & Related Products	Pork	Other Products/Parts
Meats & Related Products	Pork	Pig Fat/Lard
Meats & Related Products	Pork	Processed meats
Meats & Related Products	Pork	Ribs
Meats & Related Products	Pork	Shoulder
Meats & Related Products	Poultry (Chicken)	Chicken Back
Meats & Related Products	Poultry (Chicken)	Chicken Breast
Meats & Related Products	Poultry (Chicken)	Chicken Legs
Meats & Related Products	Poultry (Chicken)	Chicken Neck
Meats & Related Products	Poultry (Chicken)	Chicken Offals
Meats & Related Products	Poultry (Chicken)	Chicken Thigh
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Meats & Related Products	Poultry (Chicken)	Other Poultry Products/Parts
Meats & Related Products	Poultry (Chicken)	Whole Chicken
Meats & Related Products	Poultry (Turkey)	Turkey Breast
Meats & Related Products	Poultry (Turkey)	Turkey Legs
Meats & Related Products	Poultry (Turkey)	Turkey Neck
Meats & Related Products	Poultry (Turkey)	Turkey Offals
Meats & Related Products	Poultry (Turkey)	Whole Turkey
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Hot Dogs



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Meats & Related Products	Processed Meats	Jerky/Dried
Meats & Related Products	Processed Meats	Meatballs
Meats & Related Products	Processed Meats	Pattie/Hamburger
Meats & Related Products	Processed Meats	Sausage
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Palm Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Pulses & Legumes	Beans	Adzuki Beans
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Fava Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea
Pulses & Legumes	Beans	Great Northern Beans
Pulses & Legumes	Beans	Kidney Beans
Pulses & Legumes	Beans	Navy Beans
Pulses & Legumes	Beans	Otebo Beans
Pulses & Legumes	Beans	Pink Beans
Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Pulses & Legumes	Beans	Soybeans
Pulses & Legumes	Beans	Yellow eye Beans
Pulses & Legumes	Peas & Lentils	Lentils
Ready Meals	Dinner Mixes	Dinner mixes
Ready Meals	Lunch Kits	Lunch kits
Ready Meals	Pizza	Pizza
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Seafood	Prepared seafood
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Additional Information		



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

Costa Rica

Golden Trading S.A.

Contact Information			
Title	Name / Email / Phone		
Sales & Purchasing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.goldentradingcr.com
Company Phone:	Available Upon Registration	Year Founded:	2015
Company Description:	They are a company with Costa Rican capital, importer and distributor of high-quality consumer products for wholesalers and modern distribution channels.		
Type of Business:		Customer(s):	Retail - Club Store/Warehouse, Retail - Natural/Organic/Healthy, Retail - Supermarket/Grocery, Retail - Convenience, FoodService/HORECA, Retail - Department Store, Retail - Specialty/Gourmet
Facilities:	Warehouse, offices, distribution center, sales force, fleet trucks, etc.	Geographic Region (s) Served:	Costa Rica
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Frozen, Health and Beauty, Natural/Organic, Pet Food, Private Label, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW FOB	Consolidator(s) in the US:	Miami
Preferred Port(s) of Import:	Miami	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	100% Natural, 100% Organic, All Natural, Chilled, Dairy, Dietary, Dried/Dehydrated, Frozen, Gluten Free, Kosher, Natural, Non-Dairy, Organic, Plant Based, Smart, Sugar Free, Sustainably Produced, Vegan, Vegetarian, Zero Calories		
Capacity to Import:		Cannot Import:	N/A
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	
Baby Food	Baby Supplements	Baby Supplements	



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Baby Food	Dried Baby Food	Dried Baby Food
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Bread	Loaf Bread
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Flour Meal
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Bakery Products	Tortillas	Other Tortillas
Beverages	Beer/Cider	Ale
Beverages	Beer/Cider	Ale
Beverages	Beer/Cider	Cider/Perry
Beverages	Beer/Cider	Craft Beer
Beverages	Beer/Cider	Craft Beer
Beverages	Beer/Cider	Hard Ginger Beer
Beverages	Beer/Cider	Lager
Beverages	Beer/Cider	Malt Beverages
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Beer/Cider	Porter
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Juices	Fruit Juice
Beverages	Liqueur & Spirits	Cocktail Mix & Base
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Beverages	Water	Carbonated Water
Beverages	Wine	Sparkling Wine
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Pasta, Rice, & Grains	Grains	Other
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Rice	Wild Rice
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pulses & Legumes	Beans	Pinto Beans
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Chocolate
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Supplements & Sweeteners	Sugars & Sweeteners	Other Sweeteners
Supplements & Sweeteners	Sugars & Sweeteners	Raw Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Supplements & Sweeteners	Sugars & Sweeteners	Xylitol
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Breakfast Bars



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Vegetables	Green Beans	Green Beans
Additional Information		

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

Costa Rica

Sigma - Alimentos Costa Rica

Contact Information			
Title	Name / Email / Phone		
Imports Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.sigma-alimentos.com/esto-es-sigma/
Company Phone:	Available Upon Registration	Year Founded:	1979
Company Description:	Sigma is a global food company dedicated to bringing local favorite foods to communities everywhere. In 18 countries worldwide, they offer quality food at a range of price points and across diverse categories, 710,000 points of sales, 8,000 vehicles, 200 distribution centers, 70 manufacturing facilities, 11 brands and more than 45,000 employees.		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Club Store/Warehouse, Retail - Supermarket/Grocery, Retail - Convenience, Retail - Specialty/Gourmet, Food Manufacturing
Facilities:	We operate several manufacturing plants, warehouses, cross docking operations	Geographic Region (s) Served:	Central America (Costa Rica, Nicaragua, El Salvador, Honduras, and Guatemala), nation-wide in each country
Industry Segment(s):	Beverages, Food Ingredients, Foodservice/HRI, Frozen, Private Label, Retail, Seafood, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	Miami
Preferred Port(s) of Import:	Miami	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	Chilled, Dairy, Frozen		
Capacity to Import:	Chilled Products, Dairy Products, Frozen Products, Meat Products	Cannot Import:	Alcohol
Products of Interest at this Event:			



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Product Category	Product Type	Product Sub-Type
Bakery Products	Bread	Bagels
Bakery Products	Bread	Pizza Crust
Bakery Products	Milled Products (Flours, Starches)	White Flour
Beverages	Coffee	Mixes, Powder or Liquid
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Juices	Other Juices
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Tea	Kombucha
Dairy & Related Products	Dairy	Butter
Dairy & Related Products	Dairy	Cheese & Curd
Dairy & Related Products	Dairy	Cream
Dairy & Related Products	Dairy	Cream Cheese
Dairy & Related Products	Dairy	Fluid Milk
Dairy & Related Products	Dairy	Milk Powder & NFDM
Dairy & Related Products	Ice Cream & Related Products	Ice Cream
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Pacific Salmon
Fish & Seafood	Finfish	Tilapia
Fish & Seafood	Finfish	Trout
Fish & Seafood	Finfish	Tuna
Fish & Seafood	Other Fish & Seafood	Cured/Smoked Fish
Fish & Seafood	Other Fish & Seafood	Other fish & seafood
Fish & Seafood	Shellfish	Clams
Fish & Seafood	Shellfish	Coldwater Shrimp (<i>Pandalus borealis</i>)
Fish & Seafood	Shellfish	Crab
Fish & Seafood	Shellfish	Sea Scallop (<i>Placopecten magellanicus</i>)
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Meats & Related Products	Beef/Bovine	Brisket
Meats & Related Products	Beef/Bovine	Chuck
Meats & Related Products	Beef/Bovine	Flank Steak
Meats & Related Products	Beef/Bovine	Ground
Meats & Related Products	Beef/Bovine	Ground
Meats & Related Products	Beef/Bovine	Loin
Meats & Related Products	Beef/Bovine	Processed products
Meats & Related Products	Beef/Bovine	Rib
Meats & Related Products	Beef/Bovine	Sirloin
Meats & Related Products	Beef/Bovine	Sirloin
Meats & Related Products	Pork	Belly
Meats & Related Products	Pork	Ground
Meats & Related Products	Pork	Ground
Meats & Related Products	Pork	Leg
Meats & Related Products	Pork	Loin
Meats & Related Products	Pork	Loin
Meats & Related Products	Pork	Other Products/Parts
Meats & Related Products	Pork	Processed meats
Meats & Related Products	Pork	Processed meats
Meats & Related Products	Pork	Ribs
Meats & Related Products	Pork	Ribs
Meats & Related Products	Pork	Shoulder
Meats & Related Products	Poultry (Chicken)	Chicken Breast
Meats & Related Products	Poultry (Chicken)	Chicken Legs
Meats & Related Products	Poultry (Chicken)	Chicken Thigh
Meats & Related Products	Poultry (Chicken)	Chicken Wings
Meats & Related Products	Poultry (Turkey)	Turkey Breast
Meats & Related Products	Poultry (Turkey)	Turkey Legs
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Bacon
Meats & Related Products	Processed Meats	Cold Cuts
Meats & Related Products	Processed Meats	Hot Dogs
Meats & Related Products	Processed Meats	Jerky/Dried
Meats & Related Products	Processed Meats	Meatballs
Meats & Related Products	Processed Meats	Pattie/Hamburger
Meats & Related Products	Processed Meats	Sausage



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Pasta, Rice, & Grains	Grains	Other
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Ready Meals	Pizza	Pizza
Ready Meals	Prepared Appetizers	Prepared Appetizers
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Prepared Meals	Prepared meals
Ready Meals	Seafood	Prepared seafood
Ready Meals	Seafood	Prepared seafood
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sweet/Savory Snacks	Cheesecake	Cheesecake
Sweet/Savory Snacks	Meat Snacks	Jerky
Additional Information		



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

**Dominican
Republic (the)**

Union Nacional de Marcas

Contact Information			
Title	Name / Email / Phone		
CEO	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	www.somospanca.com
Company Phone:	Available Upon Registration	Year Founded:	1998
Company Description:	Unión Nacional de Marcas, SRL, operating under the brand name PANCA, is a wholesale importer and distributor specializing in Fast-Moving Consumer Goods (FMCG). With a strong focus on confectionery, bakery, and snack products, PANCA is committed to delivering high-quality items to meet the diverse preferences of consumers. They are looking to expand their portfolio of U.S. products, with a focus on well-established and reputable brands. Their primary interest is in leading U.S. brands that have a strong market presence and a proven track record of quality and innovation. The company is also open to exploring a variety of product categories, especially those that align with current consumer trends and market demands.		
Type of Business:		Customer(s):	Retail - Club Store/Warehouse, Retail - Convenience, Retail - Department Store, Retail - Specialty/Gourmet, Retail - Drugstore, Retail - Natural/Organic/Healthy, Retail - Discount Store, Retail - Supermarket/Grocery
Facilities:	Private warehouses throughout the island.	Geographic Region (s) Served:	All the Caribbean, with dominance in the Dominican Republic and Haiti
Industry Segment(s):	Bakery, Beverages, Confectionery, Private Label, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	Any	Consolidator(s) in the US:	Miami, FL
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	
Product Information			
Attributes of Interest:	Low Calorie, Smart, Sugar Free, Zero Calories		
Capacity to Import:	Not Applicable	Cannot Import:	N/A
Products of Interest at this Event:			



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Product Category	Product Type	Product Sub-Type
Baby Food	Baby Snacks	Baby Snacks
Baby Food	Baby Supplements	Baby Supplements
Baby Food	Dried Baby Food	Dried Baby Food
Baby Food	Milk Formula	Follow-On/Infant Milk Formula
Baby Food	Milk Formula	Specialty Baby Milk Formula
Baby Food	Milk Formula	Standard Milk Formula
Baby Food	Milk Formula	Toddler Milk Formula
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Biscuits, Crackers, & Wafers	Savory Biscuits/Crackers
Bakery Products	Biscuits, Crackers, & Wafers	Sweet Biscuits
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Muesli
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Other Breakfast Cereal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cakes	Cakes
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Mixed/Trail Mix
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Beverages	Juices	Fruit Juice
Beverages	Juices	Other Juices
Beverages	Juices	Vegetable Juice
Beverages	Sweetened/Soft-Drinks	Functional Drink
Beverages	Sweetened/Soft-Drinks	Hot Chocolate/Cocoa Mix
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Beverages	Water	Mineral Water
Beverages	Water	Water
Confectionery	Chocolate Confectionery	Alfajores



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Confectionery	Chocolate Confectionery	Bagged Selflines/Softlines
Confectionery	Chocolate Confectionery	Boxed Assortment Chocolates
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Chocolate Confectionery	Chocolate with Toys
Confectionery	Chocolate Confectionery	Countlines
Confectionery	Chocolate Confectionery	Seasonal Chocolate
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Boiled Sweets
Confectionery	Sugar Confectionery	Fudge
Confectionery	Sugar Confectionery	Licorice
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Medicated Confectionery
Confectionery	Sugar Confectionery	Mints
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Spun Sugar
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Other Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Soy Nuts
Fruits & Nuts	Nuts	Walnuts, Black
Fruits & Nuts	Nuts	Walnuts, English
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Ready Meals	Soup	Soup, Canned
Ready Meals	Soup	Soup, Dehydrated



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Ready Meals	Soup	Soup, Instant
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Spreads	Chocolate spread
Sauces, Dressings, Spreads & Condiments	Spreads	Jams & Preserves
Sauces, Dressings, Spreads & Condiments	Spreads	Nut-based Spread/Nut Butter
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

**Dominican
Republic (the)**

ALMACENES CONTINENTE

Contact Information			
Title	Name / Email / Phone		
Commercial Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.almacenescontinente.com
Company Phone:	Available Upon Registration	Year Founded:	1996
Company Description:	Almacenes Continente has been a trusted importer and distributor of food and beverages in the Dominican Republic since 1996. With decades of experience in the industry, the company has established a strong presence in the market, supplying a wide range of high-quality products to retailers, supermarkets, and the food service sector.		
Type of Business:		Customer(s):	Retail - Discount Store, Retail - Supermarket/Grocery, FoodService/HORECA, Food Manufacturing, Retail - Department Store, Retail - Drugstore, Retail - Convenience, Retail - Club Store/Warehouse
Facilities:	Wholesale Warehouse	Geographic Region (s) Served:	Dominican Republic
Industry Segment(s):	Bakery, Beverages, Confectionery, Food Ingredients, Foodservice/HRI, Other - Non Food and Wood, Pet Food, Private Label, Retail, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	DDD/EXW	Consolidator(s) in the US:	Miami
Preferred Port(s) of Import:	Miami	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	100% Natural, Allergen Free, Dairy, Dried/Dehydrated, Frozen, Gluten Free, Kosher, Low Fat, No Monosodium Glutamate (MSG), No Preservatives, No Sugar Added, Smart, Sugar Free, Sustainably Produced, Trans-fat Free, Zero Calories		
Capacity to Import:	Alcoholic Beverages, Dairy Products, Frozen Products	Cannot Import:	Meat
Products of Interest at this Event:			



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Product Category	Product Type	Product Sub-Type
Baby Food	Baby Snacks	Baby Snacks
Baby Food	Baby Supplements	Baby Supplements
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Tortillas	Corn Tortillas
Bakery Products	Tortillas	Flour Tortillas
Beverages	Juices	Fruit Juice
Beverages	Liqueur & Spirits	Cocktail Mix & Base
Beverages	Liqueur & Spirits	Distilled Spirit
Beverages	Wine	Alcoholic Wine
Beverages	Wine	Sparkling Wine
Confectionery	Sugar Confectionery	Marshmallows
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Peanuts
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Sesame
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Ready Meals	Soup	Soup, Instant
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Additional Information		



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

**Dominican
Republic (the)**

Cultura Cervecera SRL

Contact Information			
Title	Name / Email / Phone		
Owner	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.culturacervecera.do
Company Phone:	Available Upon Registration	Year Founded:	2013
Company Description:	Cultura Cervecera is a leading distributor in the Dominican Republic specializing in premium food and beverage products. Representing an exclusive portfolio of globally renowned brands, they cater to a diverse clientele, including large supermarket chains and small businesses, with a focus on quality and customer satisfaction. Their mission is to bring unique and exceptional flavors to the Dominican market while fostering long-term relationships with their suppliers. As a company, Cultura Cervecera aims to expand and diversify their product catalog, with a specific focus on introducing high-quality products from the United States. They believe that integrating U.S. products into their offerings will not only enhance the variety they provide to their customers but also align with their commitment to sourcing innovative and reliable solutions that meet market demands.		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Convenience, Retail - Supermarket/Grocery, Retail - Department Store
Facilities:	The buyer operates a central warehouse that serves as the hub for storing and distributing its products nationwide.	Geographic Region (s) Served:	Dominican Republic
Industry Segment(s):	Beverages, Confectionery, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW or FOB	Consolidator(s) in the US:	Miami. FL
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	100% Natural, 100% Organic, Gluten Free, Low Calorie, No Artificial Ingredients, No Sugar Added, Smart, Sugar Free, Zero Calories		
Capacity to Import:	Alcoholic Beverages	Cannot Import:	Frozen or refrigerated products



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Products of Interest at this Event:

Product Category	Product Type	Product Sub-Type
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Beverages	Beer/Cider	Ale
Beverages	Beer/Cider	Cider/Perry
Beverages	Beer/Cider	Craft Beer
Beverages	Beer/Cider	Hard Ginger Beer
Beverages	Beer/Cider	Lager
Beverages	Beer/Cider	Malt Beverages
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Beer/Cider	Porter
Beverages	Beer/Cider	Ready to drink/High-Strength Malt Beverage Premixes
Beverages	Beer/Cider	Stout
Beverages	Hard Seltzer	Hard Seltzer
Beverages	Juices	Fruit Juice
Beverages	Sweetened/Soft-Drinks	Energy Drink
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Sweetened/Soft-Drinks	Sport Drink
Beverages	Water	Carbonated Water
Beverages	Water	Flavored Water
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Extruded Snacks	Extruded Snacks
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Pudding/Custard	Pudding/Custard
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Seed Snacks	Sunflower seeds
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

El Salvador

DISNA, SA

Contact Information			
Title	Name / Email / Phone		
Marketing Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	http://www.disna.com.sv
Company Phone:	Available Upon Registration	Year Founded:	2003
Company Description:	DISNA is always looking for good business all around the world. They are looking for opportunities to meet more American suppliers to expand their range beyond the large U.S. brands they currently handle. DINSNA is exclusive distributor for Heinz, Otis Macallister, Quaker and Clorox brands for El Salvador. They handle brands from Dominican Republic such as Barelo Rum, Ron Abuelo from Panama, diapers from MABE México, Corinto wine from Chile, Peter Brum wine from Germany, Madrigal sardines from Morocco, and many others from Central America. They have operations in Honduras, Costa Rica and El Salvador.		
Type of Business:		Customer(s):	FoodService/HORECA, Retail - Convenience, Retail - Supermarket/Grocery
Facilities:	Warehouses	Geographic Region (s) Served:	El Salvador and Honduras.
Industry Segment(s):	Beverages, Ethnic, Foodservice/HRI, Health and Beauty, Natural/Organic, Private Label, Retail, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	
Preferred Port(s) of Import:	Acajutla	Preferred Port(s) of Export from US:	Los Angeles-CA, Miami-FL
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:		Cannot Import:	They have all licenses and approvals to import any kind of product
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Bread	Bread Crumbs/Croutons	



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Beer/Cider	Hard Ginger Beer
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Sweetened/Soft-Drinks	Soda/Pop
Beverages	Tea	Black Tea
Beverages	Tea	Green Tea
Beverages	Water	Carbonated Water
Beverages	Wine	Non-Alcoholic Wine
Confectionery	Sugar Confectionery	Lollipops
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Pastilles, Jellies, & Chews
Confectionery	Sugar Confectionery	Toffees, Caramels, & Nougats
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Chestnuts
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pecans
Fruits & Nuts	Nuts	Pistachios
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Pasta, Rice, & Grains	Pasta & Noodles	Couscous
Pasta, Rice, & Grains	Pasta & Noodles	Egg Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Other Pasta/Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Plain/Flour Noodle
Ready Meals	Soup	Soup, Canned



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Ready Meals	Soup	Soup, Chilled
Ready Meals	Soup	Soup, Dehydrated
Ready Meals	Soup	Soup, Instant
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Additional Information		



T: 312.334.9200 or 215.829.9111
 E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

Guatemala

Top Foods

Contact Information			
Title	Name / Email / Phone		
General Manager	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	n.a
Company Phone:	Available Upon Registration	Year Founded:	2024
Company Description:	Top Foods is a division of Solagro, this company is mainly dedicated to the production of avocados and exportation to different regions of the world. In 2024 the company decided to import food products and to distribute them in Guatemala. They currently import meat cuts and are looking to expand their product portfolio to different categories such as snacks, beverages, sea food, condiments and confectionery.		
Type of Business:		Customer(s):	Retail - Supermarket/Grocery, Retail - Discount Store, Food Manufacturing, Retail - Convenience, FoodService/HORECA
Facilities:	Warehouse and processing facilities	Geographic Region (s) Served:	Guatemala.
Industry Segment(s):	Foodservice/HRI, Retail		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW	Consolidator(s) in the US:	MIAMI
Preferred Port(s) of Import:	Santo Tomas	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	N/A		
Capacity to Import:		Cannot Import:	no restrictions
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Bakery Products	Granola	Plain Granola	
Bakery Products	Tortillas	Corn Tortillas	
Bakery Products	Tortillas	Flour Tortillas	



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Bakery Products	Tortillas	Other Tortillas
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Juices	Other Juices
Beverages	Liqueur & Spirits	Cocktail Mix & Base
Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Pacific Salmon
Fish & Seafood	Other Fish & Seafood	Cured/Smoked Fish
Fish & Seafood	Other Fish & Seafood	Ready Meals
Fish & Seafood	Shellfish	American Lobster (<i>Homarus americanus</i>)
Meats & Related Products	Beef/Bovine	Brisket
Meats & Related Products	Beef/Bovine	Chuck
Meats & Related Products	Beef/Bovine	Flank Steak
Meats & Related Products	Beef/Bovine	Ground
Meats & Related Products	Beef/Bovine	Rib
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dips	Bean Dip
Sauces, Dressings, Spreads & Condiments	Dips	Hummus
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Fruit Snacks	Fruit Snacks
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Meat Snacks	Meat Sticks
Sweet/Savory Snacks	Popcorn	Microwave Popcorn



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Sweet/Savory Snacks	Popcorn	Popcorn - Popped
Sweet/Savory Snacks	Popcorn	Popcorn - Unpopped
Sweet/Savory Snacks	Pretzels	Hard Pretzels
Sweet/Savory Snacks	Pretzels	Soft Pretzels
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Additional Information		

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

Jamaica

Kestrel Industries Limited

Contact Information			
Title		Name / Email / Phone	
Managing Director		Available upon registration (go to "My Activities" if you already registered)	
Company Information			
Company Address:	Available Upon Registration	Website:	NA
Company Phone:	Available Upon Registration	Year Founded:	2006
Company Description:	Kestrel Industries is an importer and distributor in Jamaica with 18 years experience in the food and beverage industry. They distribute island wide with a fleet of 20 vehicles and over 70 staff members. They are exclusive distributors of different brands and their product category includes meat, fish, grains, produce, food ingredients, peas, beans, snacks, and beverages.		
Type of Business:		Customer(s):	Food Manufacturing, Retail - Convenience, Retail - Supermarket/Grocery, Retail - Discount Store, FoodService/HORECA
Facilities:	Two business locations comprising of warehouses and temperature controlled rooms for cold storage products.	Geographic Region (s) Served:	Jamaica
Industry Segment(s):	Bakery, Beverages, Private Label, Retail, Seafood, Snacks		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	CIF	Consolidator(s) in the US:	
Preferred Port(s) of Import:		Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	100% Natural, Dairy, Gluten Free, Halal, Kosher, Low Fat, No Sugar Added, Non-Dairy, Plant Based, Sugar Free, Vegan		
Capacity to Import:	Chilled Products, Dairy Products, Frozen Products, Meat Products	Cannot Import:	N/A
Products of Interest at this Event:			



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Product Category	Product Type	Product Sub-Type
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Malt
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Milled Products (Flours, Starches)	Starch
Bakery Products	Mixes	Dessert Mixes
Beverages	Beer/Cider	Hard Ginger Beer
Beverages	Beer/Cider	Malt Beverages
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Juices	Fruit Juice
Beverages	Juices	Juice Concentrate
Beverages	Sweetened/Soft-Drinks	Soft Drink Concentrate
Beverages	Water	Flavored Water
Dairy & Related Products	Non-Dairy	Ice Cream/Frozen Yogurt Substitute
Dairy & Related Products	Non-Dairy	Non-Dairy Creamer
Eggs & Egg Products	Egg Replacer	Egg Replacer
Eggs & Egg Products	Liquid Eggs	Liquid Egg Whites
Eggs & Egg Products	Liquid Eggs	Liquid Eggs - Whole
Eggs & Egg Products	Powdered Eggs	Powdered Eggs
Fish & Seafood	Finfish	Atlantic Mackerel (<i>Scomber scombrus</i>)
Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Catfish
Fish & Seafood	Finfish	Cods
Food Ingredients	Bakery & Confectionary Ingredients	Bakery Mixes
Food Ingredients	Bakery & Confectionary Ingredients	Dessert Mixes
Fruits & Nuts	Fruits, Berry	Blackberries
Fruits & Nuts	Fruits, Berry	Blueberries
Fruits & Nuts	Fruits, Berry	Cranberries
Fruits & Nuts	Fruits, Berry	Mixed Berries
Fruits & Nuts	Fruits, Berry	Other Berries
Fruits & Nuts	Fruits, Berry	Raspberries
Fruits & Nuts	Fruits, Berry	Strawberries
Fruits & Nuts	Fruits, General	Apples
Fruits & Nuts	Fruits, General	Grapes
Fruits & Nuts	Fruits, General	Kiwifruits



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Fruits & Nuts	Fruits, General	Persimmons
Fruits & Nuts	Fruits, Stone	Plums
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pistachios
Meats & Related Products	Beef/Bovine	Offals
Meats & Related Products	Duck	Duck
Meats & Related Products	Poultry (Chicken)	Chicken Back
Meats & Related Products	Poultry (Chicken)	Chicken Neck
Meats & Related Products	Poultry (Turkey)	Turkey Neck
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Soybean Oil
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Spreadable Oils & Fats	Margarine
Plant Based Alternatives	Dairy Alternatives	Dairy Alternatives
Plant Based Alternatives	Meat Alternatives	Meat Alternatives
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Supplements & Sweeteners	Sugars & Sweeteners	Corn Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Dextrose
Supplements & Sweeteners	Sugars & Sweeteners	Fructose
Supplements & Sweeteners	Sugars & Sweeteners	Maltodextrin
Supplements & Sweeteners	Sugars & Sweeteners	Molasses
Vegetables	Beet	Beet
Vegetables	Broccoli	Broccoli
Vegetables	Carrots	Carrots
Vegetables	Corn	Yellow Corn
Vegetables	Mixed Vegetables	Mixed vegetables
Vegetables	Mushrooms	Mushrooms
Vegetables	Onion	Garlic
Vegetables	Onion	Onion
Additional Information		



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

2025 Caribbean and Latin America Buyers Mission
Miami, Florida 6/11/2025 - 6/12/2025
BUYER PROFILES

Nicaragua

Distribuidora Nacional S.A.

Contact Information			
Title	Name / Email / Phone		
Imports & Purchasing	Available upon registration (go to "My Activities" if you already registered)		
Company Information			
Company Address:	Available Upon Registration	Website:	https://www.dinsanicaragua.com
Company Phone:	Available Upon Registration	Year Founded:	1958
Company Description:	We offer a wide variety of brands and products. Our products include edible oils, cleaning products, disposable products, popcorn, cornmeal, raisins, juices and sodas, coffee products, fresh and smoked salmon, seasonings and spices, grains, canned goods, sauces and pasta. among others.		
Type of Business:		Customer(s):	Retail - Club Store/Warehouse, Retail - Supermarket/Grocery, Retail - Convenience, Retail - Drugstore, FoodService/HORECA, Retail - Department Store, Retail - Natural/Organic/Healthy, Retail - Specialty/Gourmet
Facilities:	office, warehouse, fleet trucks.	Geographic Region (s) Served:	Nicaragua
Industry Segment(s):	Bakery, Beverages, Confectionery, Foodservice/HRI, Natural/Organic, Pet Food, Retail, Seafood, Snacks, Specialty/Gourmet		
Shipping and Quotation Preferences			
Preferred Incoterm(s):	EXW FOB	Consolidator(s) in the US:	Miami
Preferred Port(s) of Import:	Miami	Preferred Port(s) of Export from US:	Miami-FL
Product Information			
Attributes of Interest:	100% Organic, All Natural, Gluten Free, Gluten Free Uncertified, Kosher, Natural, Organic, Smart, Sugar Free, Zero Calories		
Capacity to Import:		Cannot Import:	Frozen Foods
Products of Interest at this Event:			
Product Category	Product Type	Product Sub-Type	
Baby Food	Baby Snacks	Baby Snacks	



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Baby Food	Baby Supplements	Baby Supplements
Baby Food	Dried Baby Food	Dried Baby Food
Baby Food	Prepared Baby Food	Prepared Baby Food
Bakery Products	Breakfast Products	Breakfast Cereal Flakes
Bakery Products	Breakfast Products	Hot Cereal
Bakery Products	Breakfast Products	Oats & Oatmeal
Bakery Products	Breakfast Products	Pancakes
Bakery Products	Breakfast Products	Sweetened Cereal
Bakery Products	Breakfast Products	Waffles
Bakery Products	Cookies	Ready-to-Bake Cookies
Bakery Products	Cookies	Ready-to-Eat Cookies
Bakery Products	Granola	Plain Granola
Bakery Products	Granola	Sweetened/Flavored Granola
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Almond Flour
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Cereal Grains
Bakery Products	Milled Products (Flours, Starches)	Corn (Maize) Flour
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours
Bakery Products	Milled Products (Flours, Starches)	Other Nut Flours
Bakery Products	Milled Products (Flours, Starches)	Potato Flakes
Bakery Products	Milled Products (Flours, Starches)	Potato Flour
Bakery Products	Milled Products (Flours, Starches)	Rice Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Milled Products (Flours, Starches)	Soy Flour
Bakery Products	Milled Products (Flours, Starches)	Starch
Bakery Products	Milled Products (Flours, Starches)	White Flour
Bakery Products	Mixes	Dessert Mixes
Bakery Products	Pastries/Tarts/Pies	Ready-to-Eat Pastries & Tarts
Beverages	Beer/Cider	Malt Beverages
Beverages	Beer/Cider	Non-Alcoholic Beer
Beverages	Coffee	Not Roasted Coffee, Decaffeinated
Beverages	Coffee	Ready Drink Coffee Beverage
Beverages	Coffee	Roasted Coffee
Beverages	Coffee	Roasted Coffee, Decaffeinated
Beverages	Juices	Juice Concentrate



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Beverages	Juices	Vegetable Juice
Beverages	Water	Carbonated Water
Beverages	Water	Mineral Water
Beverages	Wine	Non-Alcoholic Wine
Beverages	Wine	Sparkling Wine
Confectionery	Chocolate Confectionery	Chocolate Tablets/Squares
Confectionery	Gum	Bubble Gum
Confectionery	Gum	Chewing Gum
Confectionery	Sugar Confectionery	Marshmallows
Confectionery	Sugar Confectionery	Mints
Eggs & Egg Products	Powdered Eggs	Powdered Eggs
Fish & Seafood	Finfish	Atlantic Salmon
Fish & Seafood	Finfish	Tuna
Fish & Seafood	Other Fish & Seafood	Caviar
Food Ingredients	Additives & Agents	Vinegar
Food Ingredients	Additives & Agents	Vinegar
Food Ingredients	Additives & Agents	Yeast and Yeast Extract
Food Ingredients	Bakery & Confectionary Ingredients	Bakery & Confectionary Bases
Food Ingredients	Bakery & Confectionary Ingredients	Baking Decorations/Toppings
Food Ingredients	Bakery & Confectionary Ingredients	Batter
Food Ingredients	Bakery & Confectionary Ingredients	Icing, Glazes, Gels
Food Ingredients	Bakery & Confectionary Ingredients	Pancake and Waffles mixes
Food Ingredients	Enhancers (flavor, color)	Cooking Wine
Food Ingredients	Enhancers (flavor, color)	Extract
Food Ingredients	Enhancers (flavor, color)	Food Coloring
Food Ingredients	Enhancers (flavor, color)	Liquid Stocks & Fonds
Food Ingredients	Enhancers (flavor, color)	Savory Enhancer
Food Ingredients	Enhancers (flavor, color)	Sweet Enhancer
Fruits & Nuts	Nuts	Almonds
Fruits & Nuts	Nuts	Cashews
Fruits & Nuts	Nuts	Hazelnuts
Fruits & Nuts	Nuts	Macadamia
Fruits & Nuts	Nuts	Mixed Nuts
Fruits & Nuts	Nuts	Peanuts
Fruits & Nuts	Nuts	Pistachios
Fruits & Nuts	Nuts	Walnuts, English



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Meats & Related Products	Processed Meats	Jerky/Dried
Oils, Fats & Seeds	Animal Fats	Tallow
Oils, Fats & Seeds	Liquid Oils	Canola Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Corn Oil
Oils, Fats & Seeds	Liquid Oils	Flax Seed Oil
Oils, Fats & Seeds	Liquid Oils	Olive Oil
Oils, Fats & Seeds	Liquid Oils	Other Vegetable & Seed Oil
Oils, Fats & Seeds	Liquid Oils	Palm Oil
Oils, Fats & Seeds	Liquid Oils	Peanut Oil
Oils, Fats & Seeds	Liquid Oils	Safflower Oil
Oils, Fats & Seeds	Liquid Oils	Sesame
Oils, Fats & Seeds	Liquid Oils	Sesame
Oils, Fats & Seeds	Liquid Oils	Vegetable Oil
Oils, Fats & Seeds	Oil Sprays	Oil Sprays
Oils, Fats & Seeds	Seeds	Mustard Seed
Oils, Fats & Seeds	Seeds	Sunflower Seed
Oils, Fats & Seeds	Spreadable Oils & Fats	Other Spreadable Oil/Fat
Pasta, Rice, & Grains	Grains	Corn
Pasta, Rice, & Grains	Grains	Oats
Pasta, Rice, & Grains	Grains	Oats
Pasta, Rice, & Grains	Grains	Other
Pasta, Rice, & Grains	Grains	Wheat
Pasta, Rice, & Grains	Pasta & Noodles	Instant Noodles
Pasta, Rice, & Grains	Pasta & Noodles	Rice Noodle
Pasta, Rice, & Grains	Pasta & Noodles	Vegetable Based Pasta
Pasta, Rice, & Grains	Pasta & Noodles	Wheat Pasta
Pasta, Rice, & Grains	Pasta & Noodles	White Pasta
Pasta, Rice, & Grains	Rice	Brown Rice
Pet Food & Pet Care Products	Pet Food	Bird Food
Pet Food & Pet Care Products	Pet Food	Cat Food
Pet Food & Pet Care Products	Pet Food	Dog Food
Pet Food & Pet Care Products	Pet Treats & Mixes	Cat Treats
Pet Food & Pet Care Products	Pet Treats & Mixes	Dog Treats
Pulses & Legumes	Beans	Black Beans
Pulses & Legumes	Beans	Garbanzo/Chickpea



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Pulses & Legumes	Beans	Pinto Beans
Pulses & Legumes	Beans	Red Beans
Pulses & Legumes	Peas & Lentils	Green Peas
Pulses & Legumes	Peas & Lentils	Green Peas
Pulses & Legumes	Peas & Lentils	Lentils
Pulses & Legumes	Peas & Lentils	Yellow Peas
Sauces, Dressings, Spreads & Condiments	Condiments	Ketchup
Sauces, Dressings, Spreads & Condiments	Condiments	Mayonnaise
Sauces, Dressings, Spreads & Condiments	Condiments	Mustard
Sauces, Dressings, Spreads & Condiments	Condiments	Pickled Products
Sauces, Dressings, Spreads & Condiments	Condiments	Salsa
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Condiments	Vinegar
Sauces, Dressings, Spreads & Condiments	Dressings	Salad Dressing
Sauces, Dressings, Spreads & Condiments	Dressings	Vinaigrette
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Barbeque (BBQ) Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Hot Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Marinade
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Pasta Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Soy Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Puree
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Tomato Sauce
Sauces, Dressings, Spreads & Condiments	Sauces/Purees	Worcestershire Sauce
Spices & Seasonings	Pepper	Ground Pepper



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.

Spices & Seasonings	Pepper	Pepper Corns
Spices & Seasonings	Salt & Salt Mixtures	Flavored Salt
Spices & Seasonings	Salt & Salt Mixtures	Ground Salt
Spices & Seasonings	Salt & Salt Mixtures	Rock Salt
Spices & Seasonings	Salt & Salt Mixtures	Sea Salt
Spices & Seasonings	Seed	Ground Seed
Spices & Seasonings	Seed	Whole Seed
Spices & Seasonings	Spice	Extract, Other
Spices & Seasonings	Spice	Extract, Vanilla
Spices & Seasonings	Spice	Extract, Vanilla
Supplements & Sweeteners	American Ginseng	Ginseng Extract
Supplements & Sweeteners	Sugars & Sweeteners	Brown Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Corn Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Honey
Supplements & Sweeteners	Sugars & Sweeteners	Maple Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Maple Syrup
Supplements & Sweeteners	Sugars & Sweeteners	Raw Sugar
Supplements & Sweeteners	Sugars & Sweeteners	Stevia
Supplements & Sweeteners	Sugars & Sweeteners	White Sugar
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Potato Chips
Sweet/Savory Snacks	Chips/Crisps	Tortilla/Corn Chips
Sweet/Savory Snacks	Chips/Crisps	Vegetable Chips
Sweet/Savory Snacks	Gelatin	Gelatin/Jello
Sweet/Savory Snacks	Meat Snacks	Jerky
Sweet/Savory Snacks	Popcorn	Microwave Popcorn
Sweet/Savory Snacks	Seed Snacks	Nut snacks
Sweet/Savory Snacks	Snack Bars	Breakfast Bars
Sweet/Savory Snacks	Snack Bars	Energy & Nutrition Bars
Sweet/Savory Snacks	Snack Bars	Fruit Bars
Sweet/Savory Snacks	Snack Bars	Granola/Muesli Bars
Sweet/Savory Snacks	Snack Bars	Other Snack Bars
Sweet/Savory Snacks	Trail Mix	Trail Mix
Additional Information		



T: 312.334.9200 or 215.829.9111
E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.



**Food
Export**
Midwest USA



**Food
Export USA**
Northeast



T: 312.334.9200 or 215.829.9111

E: info@foodexport.org | www.foodexport.org

The information included in this document is compiled and distributed by Food Export-Midwest and Food Export-Northeast and is to be used solely in conjunction with this event or service.