

FOOD EXPORT ASSOCIATION OF THE MIDWEST USA AND FOOD EXPORT USA - NORTHEAST

U.S. Feedlink

A publication highlighting information about the U.S. animal feed and pet food ingredients and additives industries

Midwest USA Feed Ingredients & Additives Lead the Way

Heartland Known for Industry Leadership

Often referred to as the “Heartland of America,” the Midwest region of the U.S. offers the finest quality animal feed and feed ingredients. The region, known for its rich, fertile soils, is also one of the most prolific food and feed-producing regions in the world. Innovation and technology, modern production methods, and cutting-edge research have helped drive the Midwest’s reputation as a top producer in the value-added feed segment.

The Midwest is home to 3 of the top 5 feed manufacturers in the U.S. and is the production leader in 4 out of 5 top feed grains including corn, barley, oats and soybeans, producing nearly 80% of the U.S. volume.

Testing and Quality Control Are a Priority

While generating an adequate amount of feed is essential, prioritizing the safety and superior quality of the feed remains paramount. All manufactured animal feed and pet foods in the U.S. are regulated by federal and state laws, as administered by the U.S. Food and Drug Administration (FDA). Today, the FDA and the Association of American Feed Control Officials (AAFCO) work together to review and evaluate all approved feed ingredients in the U.S. and promote uniformity of feed laws.

Additionally, U.S. feed manufacturers are nationally registered and recognized under the Food Safety Modernization Act and must act under process control utilizing Good Manufacturing Practices and Rules for Feed and Feed Ingredients. As part of these nationally-governed regulations, many U.S. feed ingredients are regularly evaluated in-house and by third-party laboratories for various quality indicators. This oversight guarantees the safety, quality, and consistency of all feed products manufactured in the U.S.

Feed For What You Need

Producing more than 900+ animal feed ingredients, Midwest feed ingredient suppliers have the feed you need. Whether you are looking for concentrated rations to increase rate of gain, improve metabolism and aid digestion, improve overall health and well being or address sustainability and environmental impacts, our Midwest suppliers have you covered.

In fact, Midwest suppliers utilize traditional feeds like corn, wheat, sorghum, and soybean meal as bases for specialty ingredient mixes to create value-added feed products, additives, functional feed, and pre-mixes. With nearly 30 feed ingredient categories from stabilizers and binders, pharmaceuticals, aminos, pre and probiotics, vitamins, digestants and more, the Midwest USA is your one-stop shop for high quality feed ingredients.

From liquid to dry-form ingredients, custom blends, and everything in between, Midwest USA feed suppliers are ready to apply their expertise to help you deliver the best feed ingredients to meet your specific production goals for any segment of the animal feed market from livestock and poultry production to aquatics, zoos, and pet food.



featured products



For more information about these or other featured products please email: feedlink@foodexport.org



ACG Products

Brookfield, Wisconsin

FEED-Bond® feed conditioner binds toxins, improves nutrient bioavailability, absorbs toxic heavy metals, such as lead and cadmium, reduces scours in swine, acts as a buffer for ruminants, replacing part of the current buffer, and reduces nitrogen loss in stored manure to improve its value as a fertilizer.



American Pharmaceutical Innovations Company

Downers Grove, Illinois

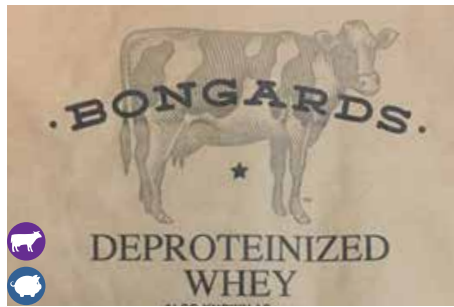
AMPHIZYME-COMPLEX provides a unique blend of high- enzymatic activity enzyme mix to improve digestibility of nutrients and help promote growth. AmphiZyme-Complex helps degrade anti-nutritional factors in diet, reduces viscosity, improves feed energy supply, improves digestibility of nutrients, improves livestock growth performance, and reduces feed cost.



Bunge

Chesterfield, Missouri

PurePro soy protein concentrates extend meat products while delivering exceptional texture and taste and optimizing production costs. The textured and powdered proteins offer 69% minimum protein on a dry basis and provide key sensory and efficiency benefits in burgers, nuggets, ground meats, pizza toppings and more.



Dairy Products Incorporated

Eden Prairie, Minnesota

Deproteinized whey is sourced through the cold ultrafiltration of sweet dairy whey, removing a portion of the protein to result in a non-hygroscopic, free-flowing and clean flavored powder containing greater than 80% carbohydrate (lactose) levels. For over 25 years, DPI has supplied everything from dairy ingredients of the highest quality to innovative specialty services to peace-of-mind risk management programs.



Great Lakes Bio Systems

Sturtevant, Wisconsin

Iron Clad Complete is designed to initially establish a strong microbiota in the gut and to maintain it on an ongoing basis. This unique combination product is the key to boosting the chicks' immune system during the complete growth cycle. IRON CLAD COMPLETE modulates the immune system through bio-stimulation of the gut microbiota.



Enzyme Development Corporation

New York, New York

Ficin is a natural, non-GMO proteolytic biocatalyst from the latex of Ficus species (tropical fig tree). It is approved for use by AAFCO for use in pet food and animal feed food and is perfect for clean label products. It functions similarly to other plant cysteine proteases, such as Papain and Bromelain, but has a lower deactivation temperature, making it ideal for meat tenderizing applications.



IFC Solutions

Linden, New Jersey

EEZ-OUT™ products have been used in meat and poultry processing for over 60 years as an anti-stick and release product for USDA inspected meat and poultry processing facilities. It provides excellent release from a variety of surfaces and contributes to increased yields through reduced labor requirements and blemish-free products.

For more information about these or other featured products please email: feedlink@foodexport.org



International Feed Worldwide Excelsior, Minnesota

Crude Glycerin is a byproduct of the soy processing and biodiesel industry. It can be used as a source of energy for growing pigs, dairy cows, broiler, and layer chickens and plays a critical role in body cellular metabolism resulting in higher breast yield than the control group in a recent study. If the quality of crude glycerin can be effectively controlled in combination with cost, it can partially replace sources like corn, fats, and oils as a new energy source inclusion in diets fed to ruminants and monogastric animals.



Keys Manufacturing Company Paris, Illinois

Pro 88[®] Cheese Powder provides an economical and reliable alternative source of high-quality protein and milk fat that can be used as an attractant and in the formulation of diets for weanling pigs. It is an excellent source of protein and milk fat as it is low-temperature dried, leaving milk nutrients unaltered and highly digestible by pigs and sows. It mixes easily and handles better than milk products in conventional feeding equipment.



Milk Specialties Global Carpentersville, Illinois

Calvita[®] milk replacers are fortified with optimum levels of Vitamins A, B, C, D and E in addition to all necessary major minerals and key trace minerals. Calvita is known for its optimally high Vitamin E levels that play a positive role in the immune system of young calves. shipped bulk in ocean containers.



Nutech Biosciences, Inc. Oneida, NY

MaxiChlor is a Next Generation Anionic Supplement with a unique blend of protein and anionic products for use in a transition dry cows nutrition program critical in achieving high peak milk production by having a well-managed program for dry cows during the last 3 weeks prior to calving. The use of anionic salts provides an option to producers with limited access to forage with low potassium or calcium levels.



Ribus, Inc. Sparks, Nevada

"The Synthetics Replacer," Nu-FLOW[®] is made from rice hulls that are sterilized and ground to a fine powder offering producers an option to replace synthetics or other anti-caking agents including SiO₂ tri-calcium phosphate (or talc) with a natural or certified organic ingredient. A natural alternative to silicon dioxide or other anti-caking/flow agents.



Stengel Oils

Milbank, South Dakota

Omega-3s are a good fat responsible for basic cellular health in all body tissues, including those of animals, and become the building blocks for health allowing them to regulate nervous and cardiovascular functions, build a shinier coat, improve skin condition, and decrease hairballs. Sammy's Shiny Coat is 100% virgin, cold-pressed flax oil and contains no fillers such as soybean oil.



Universal Probiotics

Linwood, Kansas

Universal Probiotic products include a unique and proprietary blend of probiotic bacteria, yeasts and molds combined with prebiotics. This encourages the growth of beneficial organisms in the digestive system by providing food the bacteria as they colonize the animal intestines. Each supplement has specially formulated prebiotics to enhance the beneficial bacteria's capabilities in each animal species.



BetaImmuneShield™

Vesta Nutra

Indianapolis, Indiana

BetaImmuneShield[™] is made up of Beta Glucan 1,3 D, which helps boost the immune system in a safe but effective way. It has the highest concentration available of Beta Glucan with the lowest number of impurities. At Vesta, we use the highest quality materials to maximize the health benefits of our products.

supplier directory

For more information about these or other companies please email: feedlink@foodexport.org

ACG Products

Brookfield, Wisconsin

www.acgproducts.com

ACG Products works to bring and keep customers to the leading edge of animal nutrition by leveraging the latest technology and using only the highest quality materials. Driven by the desire to be your preferred partner, we combine expert advice and exceptional service with high quality, cost-effective products to keep animals healthy and productive.

American Pharmaceutical Innovations Company

Downers Grove, Illinois

americanpharma.net

A one-stop shop distributing and manufacturing the purest, finest ingredients such as enzymes, growth promoters, amino acids, and other feed additives in powder and liquid forms.

Bunge Creative Solutions Center

Chesterfield, Missouri

bunge.com

Global leader in oilseed processing and a leading producer and supplier of specialty plant-based oils, fats and protein used to supplement animal feed for optimal health.

CJ Stengel Inc. dba Stengel Oils

Milbank, South Dakota

stengeloils.com

Premium flaxseed oil products, domestically sourced and processed cold for optimum health benefits for your animals.

Dairy Products Inc.

Eden Prairie, Minnesota

dairyproductsinc.com

Operating since 1995, now an industry leader of the highest quality dairy ingredients, innovative specialty services and peace-of-mind risk management programs.

Enzyme Development Corp.

New York, New York

enzymedevelopment.com

Providing a wide range of enzymes for the animal feed industries for 70 years and the only producer of Papain and Ficin in the western hemisphere, and offering OMRI-certified papain for organic feed.

Great Lakes Bio Systems, Inc.

Sturtevant, Wisconsin

greatlakesbio.com

Manufacturing natural, eco-friendly products since 1992, GBL manufactures amino acids, probiotics and trace minerals for the livestock and aquaculture industries.

IFC Solutions

Linden, New Jersey

ifc-solutions.com

Developing standard and specializing in customized release agents, lecithins, and food grade colors in powder and liquid form since 1939.

South Dakota

STATE FEATURE

\$526M

feeds and feed grains
exported in 2021

70%

of crops produced in SD
are sold for export

#1

producer of oats
in the U.S.

TOP 5 FEED INGREDIENTS



Corn



Soybean
Meal



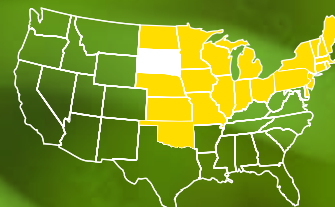
DDGs



Wheat
Products



Sunflower
Oilseeds



■ Food Export States
■ South Dakota

International Feed

Excelsior, Minnesota

internationalfeed.com

Trusted Midwest supplier of feed and food ingredients supplying macro feed ingredients, grains, and GMO and non-GMO oilseeds, shipped bulk in ocean containers.

Keys Manufacturing Company

Paris, Illinois

keysmanufacturing.com

Highly palatable, Pro88 provides an economical and reliable source of high-quality protein and milk fat for weanling pigs increasing feed intake and delivering highly digestible nutrients.

Milk Specialties Global

Eden Prairie, Minnesota

milkspecialties.com

Inspired ingredients to create the best possible animal nutrition products such as milk replacers, additives, fortifiers, supplements and nearly any specialty dairy ingredient imaginable.

Nutech Biosciences Inc.

Oneida, New York

nutechbiosciences.com

Industry-proven amino acid chelated trace minerals products that are innovative and thoroughly researched at all levels of the production cycle for all species: nutritionist and farmer approved.

RIBUS, Inc.

St. Louis, Missouri

ribus.com

Founded in 1992, RIBUS Inc., the "Original Clean Label Ingredient Company", produces non-GMO, natural, organic, vegan and gluten-free ingredients for animal dietary and feed needs globally.

Universal Probiotics

Linwood, Kansas

universalprobiotics.com

Clinically proven and tested unique and proprietary blends of probiotic bacteria, yeasts and molds with prebiotics to promote digestive health, nutrient absorption and resistance to common enteric pathogens.

Vesta Nutra

Indianapolis, Indiana

vestanutra.com

Founded in 1996, a premier cGMP and FDA-registered full-service contract manufacturer of nutraceuticals, dietary supplements and nutritional ingredients.

Wisconsin

STATE FEATURE

\$220M

feeds and feed grains
exported in 2021

56%

of crops produced in WI
are sold for export

3rd

in U.S. pet food
processing facilities

TOP 5 FEED INGREDIENTS



Dairy
Products



Corn



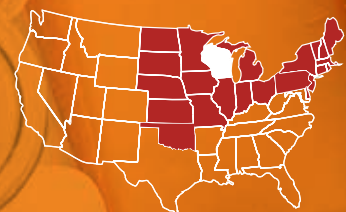
Soybean
Meal



Forage
Crops



Value
Added Feed
Ingredients



Food Export States

Wisconsin

Food Export-Midwest offers several programs designed to help participants reach the right people, build their businesses, and succeed, whether a grower, manufacturer, buyer, or seller.

FEED SHOW PLUS! leverages industry relationships and local market expertise to connect you with reputable and reliable Midwest USA suppliers.

BUYERS MISSIONS bring together qualified suppliers with international buyers interested in U.S. products for one-on-one meetings.

FOCUSED TRADE MISSIONS

organize events where buyers/ importers meet with U.S. suppliers during prearranged meetings in your country.

TRADE LEADS are vital to growing your business. Our network of In-Market Representatives (IMRs) and the USDA Foreign Agricultural Service (FAS) offices work with qualified buyers year-round and send leads to Food Export so we can help identify U.S. suppliers for you.

Contact feedlink@foodexport.org for more information.

USFeedlink

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International Marketing Program Manager – Northeast

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-  Food Export – Midwest & Food Export – Northeast
-  Food Export – Midwest & Food Export – Northeast
-  [foodexportsusa](https://www.instagram.com/foodexportsusa)

“The matching of sellers and buyers was exceptional. This mission was well worth it.”

Roberto Sainz, Technical/ Administrative Director | Super Premium Tecnologia em Produtos Biologicos LTDA, Brazil



285M tons
of safe, high quality,
nutritious animal feed
produced in the U.S.



5800+
animal food
manufacturing facilities
in the U.S.

We offer a variety of services to connect you with Midwest and Northeast suppliers and introduce you to U.S. products. You can find information on our programs above. If you are a grower, manufacturer, buyer, or seller and are interested in participating in any of our in-person events and learning more, please contact feedlink@foodexport.org.

events

- Pet Food Ingredients Buyers Mission at Pet Food Forum
Kansas City, Missouri
Spring 2024
- Value-Added Feed Ingredients Buyers Mission at the World Dairy Expo
Madison, Wisconsin
October 2024
- Value-Added Feed Ingredients Buyers Mission at the World Pork Expo
Des Moines, Iowa
June 2024
- Feed Show Plus! FIGAP
FIGAP, Guadalajara
Mexico, Oct 16-18, 2024

MISSION STATEMENT

U.S.Feedlink is brought to you by the Food Export Association of the Midwest USA and Food Export USA-Northeast, two state regional trade groups located in the U.S. that promote exports of U.S. food and agriculture. *U.S.Feedlink* was created to provide readers credible data and information in an easy-to-read format.

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Scan here to learn more about Food Export's services for importers of U.S. agricultural products

